

At Louvain-la-Neuve - 120 credits - 2 years - Day schedule - In EnglishDissertation/Graduation Project : **YES** - Internship : **YES**Activities in English: **YES** - Activities in other languages : **NO**Activities on other sites : **optional**Main study domain : **Sciences économiques et de gestion**Organized by: **Louvain School of Management (LSM)**Programme acronym: **GEST2M** - Francophone Certification Framework: 7**Table of contents**

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GEST2M - Introduction

Introduction

Introduction

This master prepares you for management positions in private and public organisations. It develops your abilities to:

1. integrate management theories and concepts for efficient and controlled use in a professional world;
2. place organisations in their socio-economic and institutional context, to understand the interdependencies between organisation and environment and translate them into management decisions;
3. integrate the challenges of international competition into "socially responsible" management practices.

This Master also offers different unique opportunities that will add value to your curriculum:

- by taking a quadrimester course at one of the 145 partner universities;
- by participating in the "CEMS" selection programme with a view to obtaining, in addition, the Master in International Management (CEMS) diploma, exclusive in Belgium;
- by participating in the "IB" selection programme (exchange stay in a partner university and a 6-month internship in a company outside the European Union);
- by doing a double degree organized with one of the 7 prestigious partner universities;
- by integrating specialization in "entrepreneurship" (CPME training);
- by specializing in finance thanks to [Track Financial Management giving the final double-diploma LSM and ICHEC](#);
- by becoming an expert in digital marketing;
- by following a major and an option in your chosen field in order to become an expert in the field.

Your profile

You:

- have a bachelor's degree in economics and/or management and you wish to strengthen your managerial skills;
- are a bachelor and master of law, have completed the minor and additional courses in management (for the double master of management and law);
- wish to undertake and transform initiatives into economic or social realities;
- move towards decision-making and management functions;
- strive for excellence in national and international management.

Your future job

Position of responsibility in the management and management of companies in which you will be able to put into practice your capacity to undertake, to transform initiatives into economic realities, to organize these activities and ensure their continuity, to find the necessary resources and to combine them in an adequate way.

Our graduates are present in the highest management positions of companies as well as in consultancy, audit, banking, industry (production and operations management) or environmental management.

Your programme

During this Master, you will develop the skills necessary to master the complex and varied challenges companies face in the knowledge economy. You:

- learn how to model and formalize management problems and situations;
- integrate technological processes and master their application in the industrial world;
- strengthen your language skills by taking part of the English courses.

The Master 120 will be composed of:

- professional focus courses (or research focus courses for those wishing to prepare for a doctorate) in the management disciplines (finance, marketing, strategy,...) as well as seminars;
- a **major**, composed of 6 courses, to be chosen among the major fields of management;
- an exchange quadrimester (highly recommended but not compulsory) or a quadrimester of 6 courses including a language course, an option of 3 courses,...;
- an internship;
- a master's thesis.

Please note that, depending on your academic background, teaching units (= prerequisite courses) could be added to your master program.

GEST2M - Teaching profile

Learning outcomes

The Master in Management prepares the graduate to meet the challenge of **becoming a socially responsible professional with a transversal approach to the management professions.**

The **Master in Management** is a programme that develops the transversal skills and expertise necessary for management functions in public or private, national or international, commercial or non-commercial organisations.

At the end of this programme (including an optional company work placement and foreign exchange), the graduate will have developed the skills and knowhow that will allow him to master the complex and varied issues that organisations encounter in management of occupations, skills and processes, whether at a strategic, tactical or operational level. He will also be specialised in one or more management functions: human management, marketing, finance, accounting, operations and logistics, e-business, etc.

At the end of this programme, the graduate will be:

> **Responsible:** capable of implementing socially responsible management practices in private or public organisations while taking account of the issues of international competition.

> **A professional:**

- who has assimilated management theories and concepts for efficient, expert use in a professional setting;
- capable of locating organisations in their socio-economic and institutional context, understanding the interdependences between the organisation and the environment, and translating them into management decisions;
- who has developed in-depth skill in key management functions and their international aspects;
- capable of handling a wide variety of management problems, taking into account diverse economic, social and political environments.

Aware of the responsibility inherent to his profession, the graduate will have acquired the mindset of a critical participant, capable of making decisions in organisational environments by putting **ethical and socially responsible management values** at the centre of his concerns. He will have adopted an approach of continuous development that will allow him to be a professional demonstrating flexibility, capable of adapting and evolving positively in his environment.

THE COMPETENCY FRAMEWORK

Introduction

The exit profile of the Master in Management graduate is specified by the **LSM competency framework** (<https://uclouvain.be/en/faculties/lsm/competency-framework.html>), with in particular:

- an academic education centred on training in economics and management, with a transversal approach to management functions.
- priority given to the following skills:
 - o Acting as a socially responsible participant,
 - o Mastering knowledge,
 - o Acting in an international and multicultural context.
- a possibility of developing some of these skills in greater depth through his choice of options, tracks, Master's thesis, internship and exchange.

3. Research training

Students wishing to prepare for the completion of a Doctorate in Management or, more broadly, to learn the methods and domains in research, fundamental and applied, in management have the opportunity to follow the Specialized Focus. The Specialized Focus will develop the student's ability to:

- Identify and locate the different epistemological paradigms characterizing the research in management
- Master the specific methodological modelling approaches and/or empirical, qualitative/quantitative, and design a research platform

On successful completion of this programme, each student is able to :

1. Corporate citizenship: Act consciously, aware of their responsibilities, placing human and ethical considerations at the very heart of their thinking and actions.

1.1. Demonstrate independent reasoning, look critically and consciously at acquired knowledge (both academic and common sense) and managerial practices, in light of emerging circumstances and their outcomes.

1.2. Decide and act by incorporating ethical and humanistic values, integrity, respect for the laws and conventions, solidarity and civic action, and sustainable development.

1.3. Decide and act responsibly, while taking into account the social, economic and environmental, sometimes antinomic, outcomes in the short, medium and long term, for the various stakeholders.

2. Knowledge and Reasoning: Master an active and integrated command of a multidisciplinary body of knowledge (content, methods, models, conceptual frameworks) essential to act expertly in the various areas of management.

2.1. Master the core knowledge of each area of management.

2.2. Master highly specific knowledge in one or two areas of management: advanced and current research-based knowledge and methods.

2.3. Articulate the acquired knowledge from different areas of management.

2.4. Activate and apply the acquired knowledge accordingly to solve a problem.

2.5. Contribute to the development and advancement of the management field.

3. A scientific and systematic approach: Analyze and resolve problems in multidisciplinary and complex management situations using a scientific and systematic approach.

- 3.1. Conduct a clear, structured, analytical reasoning by applying, and eventually adapting, scientifically based conceptual frameworks and models, to define and analyze a problem.
- 3.2. Collect, select and analyze relevant information using rigorous, advanced and appropriate methods.
- 3.3. Consider problems using a systemic and holistic approach: recognize the different aspects of the situation and their interactions in a dynamic process.
- 3.4. Perceptively synthesize the essential elements of a situation, demonstrating a certain conceptual distance, to diagnose and identify pertinent conclusions.
- 3.5. Produce, through analysis and diagnosis, implementable solutions in context and identify priorities for action.

4. Innovation and Entrepreneurship: Innovate, initiate and lead change.

- 4.1. Identify new opportunities, propose creative and useful ideas in situations that require new strategic approaches, break with existing models and paradigms, promote progress and change.
- 4.2. Initiate, develop and implement ideas around a new product, service, process or organizational structure, having evaluated the risks and remain pragmatic.
- 4.3. Integrate, collaborate and actively drive forward collective actions for change, and diffuse for social awareness.
- 4.4. Reflect on and improve the content, processes and goals of professional practices.

5. Work effectively in an international and multicultural environment: Work as an interface between stakeholders with different rationales, belief systems, training, nationalities, cultures ...

- 5.1. Understand the inner workings of an organization: develop a global approach and integrate the internal logic used, within the organization.
- 5.2. Position and understand the functioning of an organization, in its local and international socio-economic dimensions and identify the associated strategic issues and operational decisions.
- 5.3. Understand and establish their own role and scope for action, in the overall operation of the organization, while liaising with the various internal and external stakeholders.

6. Teamwork and leadership: Integrate and work in a team, exercise enlightened leadership within the group.

- 6.1. Work in a team: join in and collaborate with team members. Be open and take into consideration the different points of view and ways of thinking, manage differences and conflicts constructively, accept diversity.
- 6.2. Work in a team: join in and collaborate with team members. Be open and take into consideration the different points of view and ways of thinking, manage differences and conflicts constructively, accept diversity.

7. Project Management: Define and manage a project to completion, taking into account the objectives, resources and constraints that characterize the project environment.

- 7.1. Analyse a project within its environment and define the expected outcomes: identify what is at stake, the required outcomes and the environmental constraints; clearly define the project objectives and associate the performance indicators.
- 7.2. Organize, manage and control the process: structure and schedule the tasks, identify and allocate human and material resources, coordinate, delegate and supervise the tasks; take into account the anticipated constraints and risks.
- 7.3. Make decisions and take responsibility for them in an uncertain world: take initiatives and act, anticipate and be proactive, show discernment and good judgment and be prepared to make quick decisions, taking into account multiple factors and uncertainties; accept the risks and consequences of decisions.

8. Communication and Interpersonal Skills: Communicate, converse effectively and convincingly with the stakeholders.

- 8.1. Express a clear and structured message, both orally and in writing in their mother tongue, in English and ideally, in a third language, adapted to the audience and using context specific communication standards.
- 8.2. Interact and discuss effectively and respectfully with diverse stakeholders (supervisors, peers, colleagues, clients...) in face-to-face and group contexts, using both verbal and nonverbal communication skills: demonstrate the ability to listen, empathize, be assertive, provide and accept constructive criticism.
- 8.3. Persuade and negotiate: understand the needs and viewpoints of others, put forward their reasoning in an appropriate, relevant and persuasive manner, able to bring out points of agreement, even in antagonistic situations.

9. Personal and professional development: Display self-knowledge and independence, able to adapt quickly to new situations and involve positively.

- 9.1. Independent self-starter: set priorities, anticipate and plan work activities within time constraints, rigorous, structured and thorough, even in changing, uncertain environments or crisis.
- 9.2. Self-awareness and self-control: be aware of and manage their own emotions, able to be objective about their work and behaviour, and recognize their own strengths and weaknesses, accept them and use them in a professional manner.
- 9.3. Self-motivation: be capable of creating a project in line with their own values and aspirations, confident and motivated in managing the implementation of the project, and persevere in difficult situations.
- 9.4.

Quick study, lifelong learner: quickly and independently assimilate new information and skills needed to evolve in their professional environment, learn from successes and errors in the spirit of lifelong learning.

Programme structure

The 120 Master's degree in Management includes the following four elements:

1. Core subjects worth 30 credits

This core curriculum includes the master's thesis (20 credits) as well as an internship (10 credits) which may be linked to an issue dealt with in the master's thesis.

2. A professional focus worth 30 credits

In-depth study of the distinctive disciplines of the management: strategy, finance, management accounting, marketing, human resources.

OR

A research focus worth 30 credits

including a basic epistemological training and a choice of courses in research methodologies in Management.

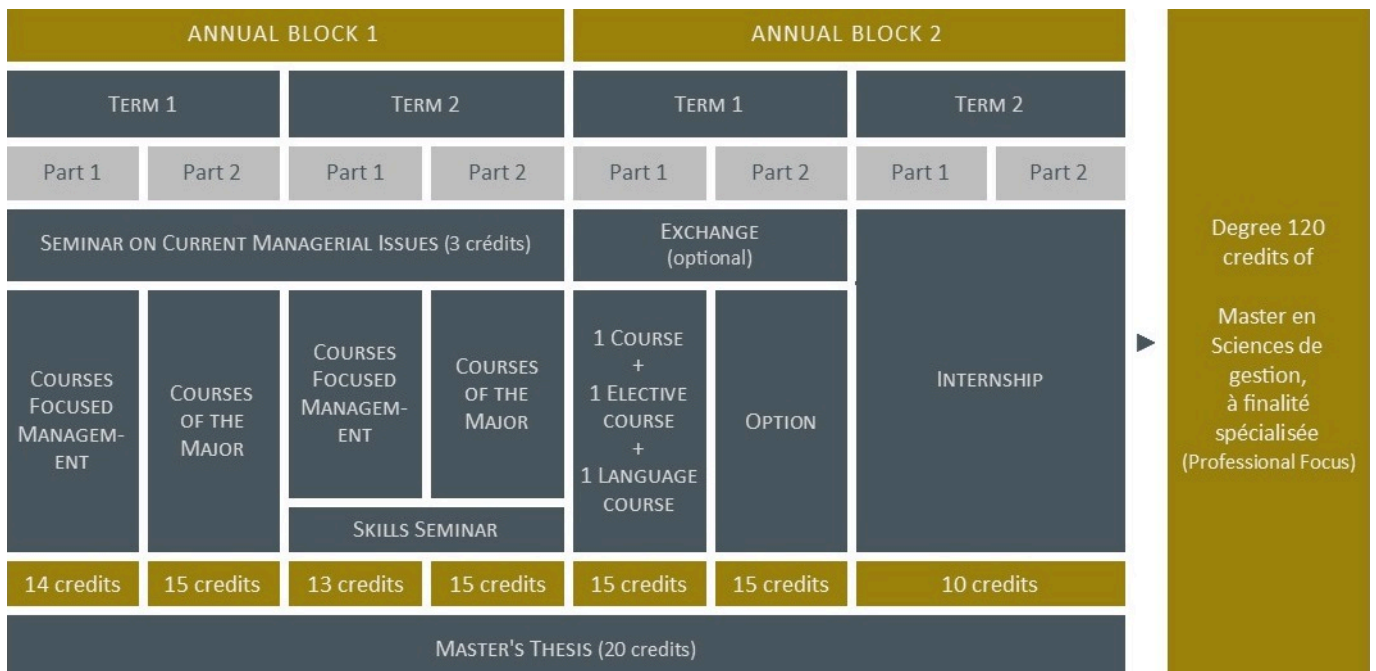
3. A major worth 30 credits

Spread in two parts, it enables the student to specialise in one of the management field (Marketing, Strategy and Organisation, Finance, Audit,...). The student has access to majors offered on the two sites of the Louvain School of Management : Louvain-la-Neuve and Mons.

> Detailed description (target, career opportunities,...) of the majors offered in the master in management.

4. An exchange of 30 credits or an option and LSM courses worth 30 credits

For the Annual Block 2, the student has the opportunity to either follow courses in one of the 145 partners universities of the Louvain School of Management or to pursue Students who do not wish to go abroad may instead take an option course worth 15 credits and 3 courses worth 5 credits each.



Please note that, depending on your academic background, teaching units (= prerequisite courses) could be added to your master programme.

Five different areas of training accessible after selection which will give a real asset into your CV:

The CEMS Master's in International Management - CEMS MIM

The Louvain School of Management is the sole partner in Belgium of this network which, for the last few years, has brought together the best European management schools and various partners from outside Europe.

Interdisciplinary programme in Entrepreneurship - CPME (<https://uclouvain.be/fr/etudier/cpme>)

This programme brings together students from different faculties at UCL and provides them with the analytical tools to help them understand business processes, start or take on businesses of different kinds and to develop business projects within existing organisations.

International Business programme - IB

This programme is designed for students who wish to pursue an international career. By combining a preparatory major dedicated to this programme, courses taken on exchange and a 6-month work placement abroad in a multinational company, it promotes an open-minded approach, intercultural awareness, adaptability and pro-activity, all of which are vital for work in an international context.

Double Degree - DD & DDD (<https://uclouvain.be/en/faculties/lsm/double-degree.html>)

By accumulating 60 course credits at the Louvain School of Management, around 40 course credits at the partner university DD and a joint master's thesis to both universities for 20 credits, the students acquire two master degrees, one delivered by the LSM and the other by the partner university :

- Universität zu Köln (Cologne, Germany)
- Norwegian School of Economics and Business Administration (Bergen, Norway)
- Universidade NOVA de Lisboa (Lisbon, Portugal)

- University of Economics Prague (Czech Republic)
- Vytautas Magnus University (Kaunas, Lithuania)
- Aix-Marseille Université (Aix-Marseille, France)
- KU Leuven (Leuven, Belgium)
- Instituto Superior Técnico - Technical University of Lisbon (Lisbon, Portugal)

A "Dedicated Double Degree", DDD focus on Environmental issues and Supply Chain Management, exclusively offered by LSM and NHH.

The Master in Management, "Financial Management Track" with a double degree LSM-ICHEC (<https://uclouvain.be/facultes/lsm/track-financial-management.html>)

NOTE:

- Holders of a second cycle university degree comprising at least 45 credits of Master level courses equivalent to the Master in Management can **obtain, in 1 year, the Master 120 credits in Management**. Depending on the value of the credits granted, this program will include **a minimum of 60 credits and a maximum of 75 credits**. (<https://uclouvain.be/277582>)
- Holders of a LSM Master Degree in Business Engineering 120 (or Master in Management 120) with a Professional Focus, may **acquire the Master's degree with a research focus by following the Reserach Focus 30-credit programme**.

GEST2M Programme

Detailed programme by subject

CORE COURSES [30.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ◊ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

				Year	
				1	2
○ LLSMD2901	Master's thesis		FR [q1+q2] [] [18 Credits]		x
○ LLSMD2094	Master's Thesis Seminar	Chantal de Moerloose	FR [q1+q2] [30h] [2 Credits]		x

○ Internship (10 credits)

⊗ LLSMD2915	Internship and Career development	Patrice Gobert Pierre Meurens	EN [q1+q2] [30h] [10 Credits]		x
⊗ LLSMD2916	International Internship with coaching Only for IB students	Christophe Lejeune	EN [q2] [30h] [10 Credits]		x

⊗ Cours au choix (à la place du stage) pour les étudiants CPME (10 credits)

The CPME student who does not wish to do an internship must choose 2 courses from the list below:

⊗ LLSMX2001	Regenerative Economy	Yves De Rongé Emmanuel Mossay	EN [q1] [30h] [5 Credits]		x
⊗ LLSMS2014	Entrepreneurial Finance (in English)	Quentin Colmant (compensates Philippe Grégoire) James Thewissen Yue Zhang	EN [q1] [30h] [5 Credits]		x
⊗ LFSA2212	Innovation classes course available only after selection	Benoît Macq Jean-Pierre Raskin Benoît Raucent	EN [q1] [30h+15h] [5 Credits]		x

				Year	
				1	2
⊗ LSST1001	IngénieuxSud	Stéphanie Merle Jean-Pierre Raskin (coord.)	FR [q1+q2] [15h+45h] [5 Credits]		x
⊗ LLSMS2080	International Entrepreneurship (in English) <i>Course available only after selection</i>	Frank Janssen	EN [q2] [30h+30h] [5 Credits]		x
⊗ LLSMS2081	Strategic Management of Start ups (in English)	Bartholomeus Kamp Bryan Toney	EN [q2] [30h+30h] [5 Credits]		x
⊗ LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits]		x

LIST OF FOCUSES

- > [Professional Focus](#) [en-prog-2021-gest2m-lgest321s]
 > [Research Focus](#) [en-prog-2021-gest2m-lgest202a]

PROFESSIONAL FOCUS [30.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

The professional focus courses are organised during the 6 first weeks of each term.

Year
1 2

o Content:

● LLSMS2220	Seminar on Current Managerial Issues	Pierre Semal	EN [q1+q2] [30h] [3 Credits]	X	
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o Corporate social responsibility (4 credits)

One course among :

⊗ LLSMS2397	Maatschappelijke verantwoordelijkheid van bedrijven	Sabine Denis	NL [q1] [30h] [4 Credits]	X	
⊗ LLSMS2398	Corporate Social Responsibility	Carlos Desmet Valérie Swaen (compensates Ina Aust-Gronarz)	EN [q1] [30h] [4 Credits]	X	

o Advanced Strategic Marketing (5 credits)

● LLSMS2102	Advanced Strategic Marketing	Nicolas Lambert (compensates Isabelle Schuiling)	EN [q1] [30h] [5 Credits]	X	
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o Corporate Finance (5 credits)

● LLSMS2100	Corporate Finance	Anh Nguyen James Thewissen	EN [q1] [30h] [5 Credits]	X	
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o Seminar (3 credits)

One course among :

⊗ LLSMD2090	Seminar on Relational and Managerial Competences Only for non-French speaking students	Patrice Gobert Pierre Meurens	EN [q1+q2] [45h] [3 Credits]	X	
⊗ LLSMD2091	Seminar on relational and managerial competences	Patrice Gobert Pierre Meurens	FR [q1+q2] [15h] [3 Credits]	X	

o Management Accounting (5 credits)

● LLSMS2101	Management Accounting	Charlotte Antoons	EN [q2] [30h] [5 Credits]	X	
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o Advanced Human Resource and Organisation Management (5 credits)

● LLSMS2104	Advanced Human Resource and Organisation Management	Gaëtan Bonny	EN [q2] [30h] [5 Credits]	X	
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RESEARCH FOCUS [30.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

The research focus of 30 credits is centered on the epistemological and methodological training for research in management sciences. The student can also have the opportunity to participate to a research internship at a research center linked to the LSM. He may also write a research master's thesis that consists of either a state of literature and the design of a research project, either a first preliminary empirical research in a PhD.

Year

1 2

Content:

● LLSMA2001	Epistemology of Management (in English)	Matthieu de Nanteuil	EN [q1] [30h] [5 Credits]	X	
● LLSMA2002	Research Methods	Philippe Chevalier Alain Decrop Assaad El Akremi	EN [q1] [60h] [10 Credits]	X	
● LLSMA2005	Reading Seminar		EN [q2] [] [5 Credits]	X	
● LLSMA2006	Theories of Organizations in Management	Régis Coeurderoy	EN [q2] [30h] [5 Credits]	X	
● LLSMA2007	Communication and Writing Skills	Manuel Kolp Valérie Swaen	EN [q2] [30h] [5 Credits]	X	

OPTIONS

Annual Block 1: obligation to follow **1 major** to choose among the list here below.

Annual Block 2: if the student does not go on exchange : obligation to follow the "**LSM courses (if no exchange)**" (15 credits) + **1 Option** (15 credits); please check the offer here below.

Note that, if the chosen Major/Option is not organised on your main site, **help for the mobility** (<https://uclouvain.be/fr/facultes/lsm/mobilite-intersites.html>) are available.

To help you in your choice of major, take a look at the [description of the majors](#) .

Majors

- > Major People Management (LLN) [en-prog-2021-gest2m-lgest430o]
- > Major European Business (LLN) [en-prog-2021-gest2m-lgest421o]
- > Major Corporate Finance (LLN) [en-prog-2021-gest2m-lgest442o]
- > Major International Finance (LLN) [en-prog-2021-gest2m-lgest432o]
- > Major Marketing Strategy for Connected Brands (LLN) [en-prog-2021-gest2m-lgest451o]
- > Major Consumer Insights (LLN) [en-prog-2021-gest2m-lgest452o]
- > Philippe de Woot Major in Corporate Sustainable Management (LLN) [en-prog-2021-gest2m-lgest470o]
- > Interdisciplinary Program in Entrepreneurship (LLN) [en-prog-2021-gest2m-lgest424o]
- > Major International Business (LLN) [en-prog-2021-gest2m-lgest425o]
- > Major Financial Management (Mons) [en-prog-2021-gest2m-mgest441o]
- > Major Auditing & Accounting Expertise (Mons) [en-prog-2021-gest2m-mgest443o]
- > Major Tactical & Digital Marketing Decisions (Mons) [en-prog-2021-gest2m-mgest453o]

LSM courses (if no exchange)

- > LSM Courses (if no exchange) [en-prog-2021-gest2m-lgest110o]

Options (alternative à l'échange)

- > Option People Management (LLN) [en-prog-2021-gest2m-lgest558o]
- > Option Corporate Finance (LLN) [en-prog-2021-gest2m-lgest560o]
- > Option International Finance (LLN) [en-prog-2021-gest2m-lgest594o]
- > Option Marketing Strategy for Connected Brands (LLN) [en-prog-2021-gest2m-lgest561o]
- > Option Consumer Insights (LLN) [en-prog-2021-gest2m-lgest562o]

- > Option Corporate Sustainable Management (LLN) [en-prog-2021-gest2m-lgest589o]
- > Option Sourcing and Procurement (LLN) [en-prog-2021-gest2m-lgest592o]
- > Option Transport & Logistics (Mons) [en-prog-2021-gest2m-lgest563o]
- > MONS - Entrepreneurship [en-prog-2021-gest2m-lgest564o]
- > Option Professional Immersion in Digital Marketing (Mons) [en-prog-2021-gest2m-lgest565o]
- > Option Marketing Communication (Mons) [en-prog-2021-gest2m-lgest568o]
- > Option Auditing & Accounting Expertise (Mons) [en-prog-2021-gest2m-lgest590o]
- > Option Decision Marketing (Mons) [en-prog-2021-gest2m-lgest591o]
- > Option Asset Management (Mons) [en-prog-2021-gest2m-mingm203o]
- > Option Development and Management: North-South perspectives (ICHEC) [en-prog-2021-gest2m-lgest566o]
- > Option Tax Systems (ICHEC) [en-prog-2021-gest2m-lgest567o]
- > ICHEC - CFA : Advanced Financial Analysis (ICHEC) [en-prog-2021-gest2m-liag228o]

MAJORS

The major courses are organised during the 6 last weeks of each term.

MAJOR PEOPLE MANAGEMENT (LLN) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

o Quadrimestre 1

○ LLSMS2070	Organizational Diagnostic (in French)	Evelyne Léonard	FR [q1] [30h] [5 Credits]	X	
○ LLSMS2072	Clinical Sociology of work (in French)	John Cultiaux (compensates Thomas Périlleux)	FR [q1] [30h] [5 Credits]	X	
○ LLSMF2007	Change Management (in French)	Nathalie Guilmot (compensates Alain Vas) Emilie Malcourant (compensates Alain Vas)	FR [q1] [30h] [5 Credits]	X	

o Term 2

○ LLSMS2071	Diversity Management	Eline Jammaers (coord.)	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2073	Strategic Human Resource Management	Laurent Taskin	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2074	Contemporary Issues in Human Resources Management	Marie Antoine Gaëtan Bonny Philippe Depaepe	EN [q2] [30h] [5 Credits]	X	

MAJOR EUROPEAN BUSINESS (LLN) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:**o Quadrimestre 1**

○ LLSMS2018	European Corporate Governance	Karine Cerrada Cristia Philippe Lambrecht	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2060	European Economic Policy (in English)	Per Joakim Agrell Eric Comuel Sophie Wilmès	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2064	European Public Affairs (in English)	Jean-Christophe Defraigne	EN [q1] [30h] [5 Credits]	X	

o Quadrimestre 2

○ LLSMS2061	Corporate Strategy in Europe	Guilhem Bascle	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2062	Management of European Companies (Business Cases)	Eric Comuel	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2063	Industrial Relations in Europe (in English)	Evelyne Léonard	EN [q2] [30h] [5 Credits]	X	

MAJOR CORPORATE FINANCE (LLN) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:**o Term 1**

○ LLSMS2014	Entrepreneurial Finance (in English)	Quentin Colmant (compensates) Philippe Grégoire James Thewissen Yue Zhang	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2017	IAS/IFRS	Bruno Colmant	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2108	Current Issues in Finance (in English)	James Thewissen	EN [q1] [30h] [5 Credits]	X	

o Term 2

○ LLSMS2009	Risk Management of Financial Institutions	Bertrand Candelon	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2110	Empirics in Corporate Finance	James Thewissen	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2118	Project Evaluation	Leonardo Iania	EN [q2] [30h] [5 Credits]	X	

MAJOR INTERNATIONAL FINANCE (LLN) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

o Term 1

○ LLSMS2054	International Finance and crises management	Bertrand Candelon	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2027	Capital markets and innovations	Jean-Baptiste Hasse (compensates Bertrand Candelon) Leonardo Iania (compensates Bertrand Candelon)	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2128	Central Banking and Financial Stability	Luc Henrard Ruben Olieslagers	EN [q1] [30h] [5 Credits]	X	

o Term 2

○ LLSMS2140	Financial Risk	Anh Nguyen James Thewissen	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2029	International financial management	Denis Knaepen	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2223	Principles of banking regulation and supervision	Bertrand Candelon (compensates Leonardo Iania) Tom Dechaene	EN [q2] [30h] [5 Credits]	X	

MAJOR MARKETING STRATEGY FOR CONNECTED BRANDS (LLN) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

o Term 1

○ LLSMS2000	Marketing Research	Gordy Pleyers	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2002	International Marketing	Thierry Jupsin	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2007	New Business Models and E-commerce	Paul Belleflamme	EN [q1] [30h] [5 Credits]	X	

o Term 2

○ LLSMS2003	Brand Management (in English)	Isabelle Schuiling	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2004	Big Data/Data Mining Applied to Marketing	Ludovic Chevalier	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2006	On-line and Off-line Communication Strategies	Nicolas Kervyn de Meerendré Doriane Magnus (compensates Nicolas Kervyn de Meerendré) Gordy Pleyers	EN [q2] [30h] [5 Credits]	X	

MAJOR CONSUMER INSIGHTS (LLN) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ✘ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:**o Term 1**

● LLSMS2001	Consumer Behavior	Nicolas Kervyn de Meerendré	EN [q1] [30h] [5 Credits]	X	
● LLSMS2021	Managing Brand Equity	Thierry Jupsin (compensates Valérie Swaen)	EN [q1] [30h] [5 Credits]	X	
● LLSMS2024	Marketing Studies	Gordy Pleyers	EN [q1] [30h] [5 Credits]	X	

o Term 2

● LLSMS2022	Customer Relationship Management(CRM)	Pierre-Yves Boucau (compensates Nicolas Kervyn de Meerendré)	EN [q2] [30h] [5 Credits]	X	
● LLSMS2023	Ethical and Sustainable Consumption	Coline Ruwet Coline Ruwet (compensates Valérie Swaen)	EN [q2] [30h] [5 Credits]	X	
● LLSMS2005	Neuromarketing, virtual reality and experimental approach	Gordy Pleyers	EN [q2] [30h] [5 Credits]	X	

PHILIPPE DE WOOT MAJOR IN CORPORATE SUSTAINABLE MANAGEMENT (LLN) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

o Term 1

● LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	EN [q1] [30h] [5 Credits]	X	
● LLSMS2281	Sustainable Management and Value Chains	Carsten Reuter	EN [q1] [30h] [5 Credits]	X	
● LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania	EN [q1] [30h] [5 Credits]	X	

o Term 2

● LLSMS2283	Sustainable Human Resource Management and Leadership	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits]	X	
● LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen	EN [q2] [30h] [5 Credits]	X	
● LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits]	X	

INTERDISCIPLINARY PROGRAM IN ENTREPRENEURSHIP (LLN) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

o Term 1

○ LCPME2001	Théorie de l'entrepreneuriat	Frank Janssen	[FR] [q1] [30h+20h] [5 Credits]	X	
○ LCPME2002	Aspects juridiques, économiques et managériaux de la création d'entreprise	Yves De Cordt Marine Falize	[FR] [q1] [30h+15h] [5 Credits]	X	

o Cours au choix CPME (5 credits)

Un cours parmi :

⊗ LLSMX2001	Regenerative Economy	Yves De Rongé Emmanuel Mossay	[EN] [q1] [30h] [5 Credits]	X	
⊗ LLSMS2014	Entrepreneurial Finance (in English)	Quentin Colmant (compensates Philippe Grégoire) James Thewissen Yue Zhang	[EN] [q1] [30h] [5 Credits]	X	
⊗ LFSA2212	Innovation classes <i>Attention : sélection des étudiants sur dossier</i>	Benoît Macq Jean-Pierre Raskin Benoît Raucent	[EN] [q1] [30h+15h] [5 Credits]	X	

o Term 2

○ LCPME2003	Plan d'affaires et étapes-clefs de la création d'entreprise test	Frank Janssen	[FR] [q2] [30h+15h] [5 Credits]		X
○ LCPME2004	Séminaire d'approfondissement en entrepreneuriat	Frank Janssen	[FR] [q2] [30h+15h] [5 Credits]	X	

o Cours au choix CPME (5 credits)

1 cours parmi :

⊗ LLSMS2080	International Entrepreneurship (in English) <i>Attention : sélection des étudiants sur dossier</i>	Frank Janssen	[EN] [q2] [30h+30h] [5 Credits]	X	
⊗ LLSMS2081	Strategic Management of Start ups (in English)	Bartholomeus Kamp Bryan Toney	[EN] [q2] [30h+30h] [5 Credits]	X	
⊗ LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	[EN] [q2] [30h] [5 Credits]	X	
⊗ LSST1001	IngénieursSud	Stéphanie Merle Jean-Pierre Raskin (coord.)	[FR] [q1+q2] [15h+45h] [5 Credits]	X	

MAJOR INTERNATIONAL BUSINESS (LLN) [30.0]

Access to this major is limited to students selected on the basis of an application file. [More informations about the selection.](https://uclouvain.be/en/faculties/lsm/ib.html) (https://uclouvain.be/en/faculties/lsm/ib.html) You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:**o Term 1**

○ LLSMS2014	Entrepreneurial Finance (in English)	Quentin Colmant (compensates Philippe Grégoire) James Thewissen Yue Zhang	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2002	International Marketing	Thierry Jupsin	EN [q1] [30h] [5 Credits]	X	
○ LLSMS2030	Supply Chain Management (in English)	Pierre Semal	EN [q1] [30h] [5 Credits]	X	

o Term 2

○ LLSMS2065	Cross Cultural Competences and Management (in English)	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2114	Entrepreneurship	Frank Janssen	EN [q2] [30h] [5 Credits]	X	
○ LLSMS2299	New Economic Models	Yves De Rongé	EN [q2] [30h] [5 Credits]	X	

MAJOR FINANCIAL MANAGEMENT (MONS) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:**o Term 1**

○ MLSMM2121	Derivative Securities	Mathilde Fox (compensates Isabelle Platten)	[FR] [q1] [30h] [5 Credits]	X	
○ MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	[EN] [q1] [30h] [5 Credits]	X	
○ MLSMM2123	Fixed Income Analysis	Anh Nguyen Anh Nguyen (compensates Isabelle Platten)	[FR] [q1] [30h] [5 Credits]	X	

o Term 2

○ MLSMM2124	Behavioural Finance	Rudy De Winne	[FR] [q2] [30h] [5 Credits]	X	
○ MLSMM2125	Portfolio Management	Catherine D'Hondt	[FR] [q2] [30h] [5 Credits]	X	
○ MLSMM2126	Risk Management & Financial Institutions	Nathan Lassance	[EN] [q2] [30h] [5 Credits]	X	

MAJOR AUDITING & ACCOUNTING EXPERTISE (MONS) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:**o Term 1**

● MLSMM2141	Internal Control & Risk Management	Bénédicte Vessié	[FR] [q1] [45h] [6 Credits]	X	
● MLSMM2142	Belgian Accounting Law (BE GAAP)	Yvan Stempniewsky	[FR] [q1] [30h] [4 Credits]	X	
● MLSMM2143	Valuation Rules	Anne-Catherine Provost	[FR] [q1] [30h] [5 Credits]	X	

o Term 2

● MLSMM2144	Advanced Corporate Law & Corporate Governance	Werner Derycke	[FR] [q2] [30h] [4 Credits]	X	
● MLSMM2145	IAS & IFRS	Yvan Stempniewsky	[FR] [q2] [45h] [6 Credits]	X	
● MLSMM2146	Consolidated Financial Statements in IFRS	Bénédicte Vessié	[FR] [q2] [30h] [5 Credits]	X	

MAJOR TACTICAL & DIGITAL MARKETING DECISIONS (MONS) [30.0]

You can find the major's brochure [here](#).

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:**o Term 1**

○ MLSMM2131	Retailing & Distribution Management	Simon Hazée	[FR] [q1] [30h] [5 Credits]	X	
○ MLSMM2132	Price Management	Caroline Ducarroz Nadia Sinigaglia	[FR] [q1] [30h] [5 Credits]	X	
○ MLSMM2133	Product & Innovation	Nadia Sinigaglia	[EN] [q1] [30h] [5 Credits]	X	

o Term 2

○ MLSMM2134	e-Consumer Behavior	Karine Charry	[FR] [q2] [30h] [5 Credits]	X	
○ MLSMM2135	Methods & Models in Marketing	Caroline Ducarroz Nadia Sinigaglia	[FR] [q2] [30h] [5 Credits]	X	
○ MLSMM2136	Trends in Digital Marketing	Ingrid Poncin	[FR] [q2] [30h] [5 Credits]	X	

LSM COURSES (IF NO EXCHANGE) [15.0]

LSM COURSES (IF NO EXCHANGE) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

Students who do not go on exchange will have to register to the 30 following credits : International Strategic Management (5 credits) + one of the two elective courses (5 credits) + one language course (5 credits) + one option (15 credits - <https://uclouvain.be/en-prog-2020-gest2m-lgest106g>)

o International Strategic Management (5 credits)

○ LLSMS2103	International Strategic Management	Tanguy De Jaegere Valérie Duplat Thomas Lederer Bernard Paque	EN [q1] [30h] [5 Credits]		X
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o LSM elective courses (5 credits)

1 course to choose from among those below or one management course from the KUL : <http://feb.kuleuven.be/toekomstigestudenten/opleidingen/overzicht-opleidingen-feb>

⊗ LLSMS2090	Risk Management, Internal Control and Auditing	Charlotte Antoons	EN [q1] [30h] [5 Credits]		X
⊗ LLSMF2009	Taxation	Marie Lamensch	EN [q1] [30h] [5 Credits]		X
⊗ LLSMS2091	Cross Cultural Competences and Management	Ina Aust-Gronarz Gaël N'Gom	EN [q1] [30h] [5 Credits]		X
⊗ LLSMS2221	Tutoring and in-depth study		FR [q1] [] [5 Credits]		X

o Language course (5 credits)

One course to choose from the list below. Please check the schedules before making your choice.

⊗ English courses (5 credits)

⊗ LANGL2232	Advanced Business English 6 groups of max. 25 students/group (see ILV for details and registration)	Charlotte Diaz Jérémie Dupal Nicholas Gibbs (coord.) Caroline Lambert Hila Peer	EN [q1] [15h] [5 Credits]		X
⊗ LMULT2223	Reading comprehension and vocabulary extension: economic and commercial texts in English	Sylvie De Cock	EN [q1] [22.5h] [5 Credits]		X
⊗ LMULT2421	Economic, legal, social and political issues in English-speaking countries Compulsory attendance, limited access (max. 15 students)	Paul Arblaster	EN [q1] [30h+15h] [5 Credits]		X
⊗ LMULT2424	Oral business communication techniques in English (Part 1) Compulsory attendance, limited access (max. 15 students)	Sylvie De Cock	EN [q1] [15h+15h] [5 Credits]		X

⊗ Cours de néerlandais (5 credits)

⊗ LMULT2233	Reading comprehension and vocabulary extension: economic and commercial texts in Dutch	Marlène Vrancx	NL [q1] [22.5h] [5 Credits]		X
⊗ LMULT2434	Oral business communication techniques in Dutch (Part 1) Compulsory attendance, limited access (max. 10 students)	Anne Goedgezelschap	NL [q1] [15h+15h] [5 Credits]		X

				Year	
				1	2
⊗ LMULT2431	Economic, legal, social and political issues in Dutch-speaking countries <i>Compulsory attendance, limited access (max. 10 students)</i>	Matthieu Sergier (compensates) Philippe Hilgsmann	NL [q1] [30h+15h] [5 Credits]		x
⊗ LNEER2600	Seminar of entry to professional life in Dutch - Upper-Intermediate level <i>Limited access (see ILV)</i>	Isabelle Demeulenaere (coord.) Dag Houdmont	NL [q1 or q2] [30h] [5 Credits]		x
⊗ LNEER2602	Seminar of professional integration: Dutch - advanced level <i>Limited access (see ILV)</i>	Isabelle Demeulenaere (coord.)	NL [] [30h] [5 Credits]		x
⊗ LNEER1532	Interactive economic Dutch - Higher intermediate level <i>Limited access (see ILV)</i>	Hilde Bosmans Marie De Plee (compensates) Marianne Verhaert) Katrien De Rycke Thérèse Gilles (compensates) Marianne Verhaert) Simon Labate (compensates Marie-Laurence Lambrecht)	NL [q1+q2] [60h] [5 Credits]		x
⊗ LKUL2094	Belasting op de toegevoegde waarde (B-KUL-C05B1A)		NL [q1] [39h] [5 Credits]		x
⊗ LKUL2095	Arbeidsrecht en onderneming (B-KUL-C0817A)		NL [q1] [39h] [5 Credits]		x
⊗ LKUL2096	Vennootschapsbelasting (B-KUL-C05B0A)		NL [q1] [39h] [5 Credits]		x
⊗ LKUL2098	Management van personeelsstromen (B-KUL-D0R25A)		NL [q1] [39h] [5 Credits]		x
⊗ Cours d'allemand (5 credits)					
⊗ LMULT2213	Reading comprehension and vocabulary extension: economic and commercial texts in German	Marie-Luce Collard	DE [q1] [22.5h] [5 Credits]		x
⊗ LMULT2411	Economic, legal, social and political issues in German-speaking countries <i>Compulsory attendance. Limited access (max. 5 students)</i>	Dany Etienne	DE [q1] [30h+15h] [5 Credits]		x
⊗ LMULT2414	Oral business communication techniques in German 1 <i>Compulsory attendance. Limited access (max. 5 students)</i>	Hedwig Reuter	DE [q1] [15h+15h] [5 Credits]		x
⊗ LALLE2710	Listening comprehension and oral expression: specialised German oral exercises - Part 1 <i>Limited access (see ILV)</i>	Ann Rinder (coord.)	DE [q1] [30h] [5 Credits]		x
⊗ Cours d'espagnol (5 credits)					
⊗ LESPA2600	Vocational Induction Seminar - Spanish (B2.2/C1) <i>Limited access (max. 7 students). Please contact the professor in order to check your language level.</i>	Paula Lorente Fernandez (coord.)	ES [q1] [30h] [5 Credits]		x
⊗ LESPA2601	Vocational Induction Seminar - Spanish (B2.2/C1) <i>Limited access (max. 7 students). Please contact the professor in order to check your language level.</i>	Paula Lorente Fernandez (coord.)	ES [q1] [30h] [5 Credits]		x
⊗ LESPA1500	Spanish Advanced level (B1.2 , B2.1) <i>Limited access (max. 10 students). Please contact the professor in order to check your language level.</i>	Alicia Maria Tirado Fernandez (compensates Carmen Vallejo Villamor)	ES [q1] [45h] [5 Credits]		x
⊗ French courses (5 credits)					
<i>Only for non native French speakers.</i>					
⊗ LFRAN1405	French - Upper Intermediate Level (B2) - Le français, langue universitaire <i>Limited access (see ILV)</i>	Françoise Masuy (coord.)	FR [q1] [30h] [5 Credits]		x
⊗ LFRAN1505	French - Advanced level (C1) - "Professional Communication Strategies" <i>Limited access (see ILV)</i>	Françoise Masuy (coord.)	FR [q1 or q2] [30h] [5 Credits]		x

OPTIONS (ALTERNATIVE À L'ÉCHANGE) [15.0]

Note: Students who do not go on exchange will be required to register for one option (15 credits) as well as for the International strategic management course (5 credits), a mandatory language course (5 credits) and an elective course (5 credits)

OPTION PEOPLE MANAGEMENT (LLN) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is not available to students who have followed the Major in People Management.

Year

1 2

o Content:

○ LLSMS2070	Organizational Diagnostic (in French)	Evelyne Léonard	[FR] [q1] [30h] [5 Credits]		x
○ LLSMS2072	Clinical Sociology of work (in French)	John Cultiaux (compensates Thomas Périlleux)	[FR] [q1] [30h] [5 Credits]		x
○ LLSMF2007	Change Management (in French)	Nathalie Guilmot (compensates Alain Vas) Emilie Malcourant (compensates Alain Vas)	[FR] [q1] [30h] [5 Credits]		x

OPTION CORPORATE FINANCE (LLN) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is not available to students who have followed the Major in Corporate Finance

Year

1 2

o Content:

○ LLSMS2014	Entrepreneurial Finance (in English)	Quentin Colmant (compensates Philippe Grégoire) James Thewissen Yue Zhang	[EN] [q1] [30h] [5 Credits]		x
○ LLSMS2017	IAS/IFRS	Bruno Colmant	[EN] [q1] [30h] [5 Credits]		x
○ LLSMS2108	Current Issues in Finance (in English)	James Thewissen	[EN] [q1] [30h] [5 Credits]		x

OPTION INTERNATIONAL FINANCE (LLN) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is not available to students who have followed the Major in International Finance

Year

1 2

o Content:

● LLSMS2054	International Finance and crises management	Bertrand Candelon	EN [q1] [30h] [5 Credits]		x
● LLSMS2027	Capital markets and innovations	Jean-Baptiste Hasse (compensates Bertrand Candelon) Leonardo Iania (compensates Bertrand Candelon)	EN [q1] [30h] [5 Credits]		x
● LLSMS2128	Central Banking and Financial Stability	Luc Henrard Ruben Olieslagers	EN [q1] [30h] [5 Credits]		x

OPTION MARKETING STRATEGY FOR CONNECTED BRANDS (LLN) [15.0]

This option is not available to students who have followed the Major in « Consumer Insights »

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is not available to students who have followed the Major Marketing Strategy for Connected Brands

Year

1 2

o Content:

● LLSMS2000	Marketing Research	Gordy Pleyers	EN [q1] [30h] [5 Credits]		x
● LLSMS2002	International Marketing	Thierry Jupsin	EN [q1] [30h] [5 Credits]		x
● LLSMS2007	New Business Models and E-commerce	Paul Belleflamme	EN [q1] [30h] [5 Credits]		x

OPTION CONSUMER INSIGHTS (LLN) [15.0]

This option is not available to students who have followed the Major in « Marketing Strategy for Connected Brands »

- Mandatory
- ✘ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is not available to students who have followed the Major Consumer Insights

Year

1 2

o Content:

● LLSMS2001	Consumer Behavior	Nicolas Kervyn de Meerendré	EN [q1] [30h] [5 Credits]		x
● LLSMS2021	Managing Brand Equity	Thierry Jupsin (compensates Valérie Swaen)	EN [q1] [30h] [5 Credits]		x
● LLSMS2024	Marketing Studies	Gordy Pleyers	EN [q1] [30h] [5 Credits]		x

OPTION CORPORATE SUSTAINABLE MANAGEMENT (LLN) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is not available to students who have followed the Major Philippe de Woot Major in Corporate Sustainable Management

Year

1 2

Content:

○ LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	EN [q1] [30h] [5 Credits]		x
○ LLSMS2281	Sustainable Management and Value Chains	Carsten Reuter	EN [q1] [30h] [5 Credits]		x
○ LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania	EN [q1] [30h] [5 Credits]		x

OPTION SOURCING AND PROCUREMENT (LLN) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

Content:

○ LLSMS2036	Supply Chain Procurement	Per Joakim Agrell Constantin Blome	EN [q1] [30h] [5 Credits]		x
○ LLSMS2037	Sourcing Strategy	Constantin Blome Michael Henke	EN [q1] [30h] [5 Credits]		x
○ LLSMS2038	Procurement Organisation and Scope	Constantin Blome	EN [q1] [30h] [5 Credits]		x

OPTION TRANSPORT & LOGISTICS (MONS) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

○ MLSMM2251	Modelling of Transport Systems	Bart Jourquin	FR [q1] [30h] [5 Credits]		x
○ MLSMM2252	Supply Chain Management	Jean-Sébastien Tancrez	EN [q1] [30h] [5 Credits]		x
○ MLSMM2253	Transport & Mobility	Bart Jourquin	FR [q1] [30h] [5 Credits]		x

MONS - ENTREPRENEURSHIP [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

○ MLSMM2261	Collective Entrepreneurship	Julie Hermans	FR [q1] [30h] [5 Credits]		x
○ MLSMM2262	Entrepreneuriat technologique	Julie Hermans	FR [q1] [30h] [5 Credits]		x
○ MLSMM2263	Doing Entrepreneurship	David Valentiny (compensates Amélie Jacquemin)	FR [q1] [30h] [5 Credits]		x

**OPTION PROFESSIONAL IMMERSION IN DIGITAL MARKETING (MONS)
[25.0]**

This option is for students who wish to specialize in Digital Marketing. It is given during the two terms of the annual block 2. It must be combined with a major in marketing (followed in annual block 1) and is only accessible on file.

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

○ MLSMM2231	Digital Data Analysis <i>Cette unité d'enseignement se déroule au second quadrimestre en parallèle de MLSMM2233 Immersion professionnelle 2 - mise en oeuvre.</i>	Marco Ongaro	FR [q2] [30h] [5 Credits]		x
○ MLSMM2232	Digital Marketing Seminar - Part 1	Karine Charry Ingrid Poncin	FR [q1] [30h] [10 Credits]		x

Year

1 2

<p>○ MLSMM2233</p>	<p>Digital Marketing Seminar - Part 2 <i>Cette unité d'enseignement remplace le stage obligatoire de Master pour l'étudiant inscrit à cette option.</i></p>	<p>Karine Charry Ingrid Poncin</p>	<p>PS [q2] [30h] [10 Credits]</p>	<p>x</p>
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OPTION MARKETING COMMUNICATION (MONS) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

○ MCOMU2202	Marketing Communications	Karine Charry	[FR] [q1] [30h] [5 Credits]		x
○ MCOMU2203	Processus de création publicitaire	Marc Soumillion	[FR] [q1] [30h] [5 Credits]		x
○ MCOMU2204	Methodology of the marketing communication	Annie Courbet Christine Jean	[FR] [q1] [30h] [5 Credits]		x

OPTION AUDITING & ACCOUNTING EXPERTISE (MONS) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

○ MLSMM2247	Audit & Professional Skills	Bénédicte Vessié	[FR] [q1] [45h] [6 Credits]		x
○ MLSMM2249	International Standards on Auditing	Bénédicte Vessié	[FR] [q1] [30h] [5 Credits]		x
○ MLSMM2248	Insolvency Law	Raphaël Gevers	[FR] [q1] [30h] [4 Credits]		x
⊗ MLSMM2140	Ethics & Legal Requirements of External Controls <i>Unité d'enseignement prise en compte pour les dispenses IRE.</i>	Victor Collin Bernard Vandendorpe	[FR] [q1] [45h] [6 Credits]		x

OPTION DECISION MARKETING (MONS) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

○ MLSMM2131	Retailing & Distribution Management	Simon Hazée	FR [q1] [30h] [5 Credits]		x
○ MLSMM2132	Price Management	Caroline Ducarroz Nadia Sinigaglia	FR [q1] [30h] [5 Credits]		x
○ MLSMM2133	Product & Innovation	Nadia Sinigaglia	EN [q1] [30h] [5 Credits]		x

OPTION ASSET MANAGEMENT (MONS) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option is not available to students who have followed the Major in Financial Management

Year

1 2

o Content:

○ MLSMM2121	Derivative Securities	Mathilde Fox (compensates Isabelle Platten)	FR [q1] [30h] [5 Credits]		x
○ MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	EN [q1] [30h] [5 Credits]		x
○ MLSMM2123	Fixed Income Analysis	Anh Nguyen Anh Nguyen (compensates Isabelle Platten)	FR [q1] [30h] [5 Credits]		x

OPTION DEVELOPMENT AND MANAGEMENT: NORTH-SOUTH PERSPECTIVES (ICHEC) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Content:

○ LPEDV2210	North-South Project management		FR [q1] [60h] [5 Credits]		x
○ LPEDV2220	Management specificities in Southern countries		FR [q1] [60h] [5 Credits]		x
○ LPEDV2230	Economics and development policies		FR [q1] [60h] [5 Credits]		x

OPTION TAX SYSTEMS (ICHEC) [15.0]

For more information, please visit <https://www.ichec.be/fr/master-en-gestion-de-lentreprise>

- Mandatory
- ✘ Optional
- △ Not offered in 2021-2022
- ⊖ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Courses are organised during the whole term in the evening.

Year

1 2

Content:

● LFISC2210	Taxation of mergers and acquisitions (in French)		[FR] [q1] [60h] [3 Credits]		x
● LFISC2220	Corporate tax and reporting practice (in French)		[FR] [q1] [60h] [8 Credits]		x
● LFISC2230	Introduction to International and European Taxation (in French)		[FR] [q1] [60h] [4 Credits]		x

ICHEC - CFA : ADVANCED FINANCIAL ANALYSIS (ICHEC) [15.0]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This option (co-organised by LSM and ICHEC) is exclusively reserved for students of the "financial management" track. It takes place on the ICHEC site in Brussels. Registration for these courses is done via the Mobi application which manages UCLouvain students on mobility.

Year

1 2

Content:

● LICHE2210	Alternative Investments and Advanced Portfolio Management <i>Le code de ce cours dans Mobi est XHEIC1017.</i>		(FR) [q1] [30h] [5 Credits]		x
● LICHE2230	Advanced Financial Analysis and Reporting <i>Le code de ce cours dans Mobi est XHEIC1018.</i>		(FR) [q1] [30h] [5 Credits]		x
● LICHE2240	Ethics in Finance <i>Le code de ce cours dans Mobi est XHEIC1019.</i>		(FR) [q1] [30h] [5 Credits]		x

Alternatives

- > [Master \[120\] in Management](https://uclouvain.be/en-prog-2021-gest2m-programme) [https://uclouvain.be/en-prog-2021-gest2m-programme]
- > [Master \[120\] in Management](https://uclouvain.be/en-prog-2021-gest2m-programme) [https://uclouvain.be/en-prog-2021-gest2m-programme]
- > [Master \[120\] in Management \[CEMS Programme\]](https://uclouvain.be/en-prog-2021-gest2m-programme) [https://uclouvain.be/en-prog-2021-gest2m-programme]
- > [Master \[120\] in Management \[Track Financial Management - Double degree UCL-ICHEC\]](https://uclouvain.be/en-prog-2021-gest2m-programme) [https://uclouvain.be/en-prog-2021-gest2m-programme]

MASTER [120] IN MANAGEMENT

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- (FR) Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This program is only available to Bachelor students in Management that have followed the Minor in Law and that have been selected for the Double Degree in Law-Management. Once the student has finished the following blocks, they will end their program with an additional year in Law (described here: <https://uclouvain.be/prog-2019-droi2m-ldroi930r>).

Year

1 2

Core courses**Bloc annuel 1****Majeure Philippe de Woot en Corporate Sustainable Management (30 credits)**

Cette majeure est préconisée pour ce programme spécifique. Un autre choix de majeure peut éventuellement être soumis au conseiller aux études qui se chargera de déterminer la faisabilité.

Term 1

				Year	
				1	2
○ LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	EN [q1] [30h] [5 Credits]	x	
○ LLSMS2281	Sustainable Management and Value Chains	Carsten Reuter	EN [q1] [30h] [5 Credits]	x	
○ LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania	EN [q1] [30h] [5 Credits]	x	
○ Term 2					
○ LLSMS2283	Sustainable Human Resource Management and Leadership	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits]	x	
○ LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen	EN [q2] [30h] [5 Credits]	x	
○ LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits]	x	
○ Complément en droit (10 credits)					
○ LDROI1304	Contract Law	Patrick Wéry	FR [q2] [30h+8h] [3 Credits]	x	
○ LDROI1303C	Business Law	Yves De Cordt Gabriela de Pierpont (compensates Henri Culot)	FR [] [30h] [2 Credits]	x	
○ LDROI1224L	Criminal Law	Thierry Moreau Damien Vandermeersch	FR [q1] [45h] [5 Credits]	x	
○ Bloc annuel 2 (70 credits)					
○ LLSMD2901	Master's thesis		FR [q1+q2] [] [18 Credits]		x
○ LLSMD2094	Master's Thesis Seminar	Chantal de Moerloose	FR [q1+q2] [30h] [2 Credits]		x
○ LLSMD2915	Internship and Career development	Patrice Gobert Pierre Meurens	EN [q1+q2] [30h] [10 Credits]		x
○ Option "Droit et Gestion" (25 credits)					
○ LDROI2101	Tax law and Accountancy law	Michel De Wolf Edoardo Traversa	FR [q1] [75h] [7 Credits]		x
○ LDROI2102	Private international law	Jean-Yves Carlier Jean-Yves Carlier (compensates Stéphanie Francq) Marie Dechamps (compensates Stéphanie Francq)	FR [q1] [60h] [6 Credits]		x
○ LDROI2106	Social security law	Steve Gilson Auriane Lamine	FR [q1] [30h] [4 Credits]		x
○ LDROI2107	Law on Security Interests	Isabelle Durant Florence George Patrick Wéry	FR [q1] [30h] [4 Credits]		x
○ LDROI2104	Corporate law	Yves De Cordt	FR [q2] [30h] [4 Credits]		x
○ LDROI1307	Procedure law <i>L'étudiant est tenu de s'inscrire, en faculté de droit, aux exercices pratiques de cette UE.</i>	Jean-François Van Drooghenbroeck	FR [q1] [60h+12h] [5 Credits]		x
○ Complément en droit (15 credits) <i>L'étudiant est tenu de s'inscrire, en faculté de droit, aux exercices pratiques des UE ci-dessous.</i>					
○ LDROI1305	Administrative Law	David Renders	FR [q2] [60h+12h] [5 Credits]		x
○ LDROI1306	Real and Intellectual Law	Nicolas Bernard Vincent Cassiers Isabelle Durant	FR [q1] [45h+10h] [5 Credits]		x

o Focuses

o Professional Focus (30 credits)

○ Content:

○ LLSMS2220	Seminar on Current Managerial Issues	Pierre Semal	EN [q1+q2] [30h] [3 Credits]	x	
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Year

1 2

o Corporate social responsibility (4 credits)

One course among :

⌘ LLSMS2397	Maatschappelijke verantwoordelijkheid van bedrijven	Sabine Denis	EN [q1] [30h] [4 Credits]	X	
⌘ LLSMS2398	Corporate Social Responsibility	Carlos Desmet Valérie Swaen (compensates Ina Aust-Gronarz)	EN [q1] [30h] [4 Credits]	X	

o Advanced Strategic Marketing (5 credits)

o LLSMS2102	Advanced Strategic Marketing	Nicolas Lambert (compensates Isabelle Schulling)	EN [q1] [30h] [5 Credits]	X	
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o Corporate Finance (5 credits)

o LLSMS2100	Corporate Finance	Anh Nguyen James Thewissen	EN [q1] [30h] [5 Credits]	X	
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o Seminar (3 credits)

One course among :

⌘ LLSMD2090	Seminar on Relational and Managerial Competences Only for non-French speaking students	Patrice Gobert Pierre Meurens	EN [q1+q2] [45h] [3 Credits]	X	
⌘ LLSMD2091	Seminar on relational and managerial competences	Patrice Gobert Pierre Meurens	FR [q1+q2] [15h] [3 Credits]	X	

o Management Accounting (5 credits)

o LLSMS2101	Management Accounting	Charlotte Antoons	EN [q2] [30h] [5 Credits]	X	
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o Advanced Human Resource and Organisation Management (5 credits)

o LLSMS2104	Advanced Human Resource and Organisation Management	Gaëtan Bonny	EN [q2] [30h] [5 Credits]	X	
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MASTER [120] IN MANAGEMENT

- o Mandatory
- ⌘ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

This program is only available to Bachelor students in Law who have followed the Minor in Management and who have obtained their Master in Law during their Double Degree in Law-Management. The students who graduated in Law can then finish their studies with a Master in Management with the following courses:

Year

1 2

o Core courses**o Valorisation des crédits acquis antérieurement (55 credits)****o Suite du programme de master en gestion (65 credits)**

o LLSMD2901	Master's thesis		FR [q1+q2] [] [18 Credits]	X	
o LLSMD2094	Master's Thesis Seminar	Chantal de Moerloose	FR [q1+q2] [30h] [2 Credits]	X	

o Majeure Philippe de Woot en Corporate Sustainable Management (30 credits)

Cette majeure est préconisée pour ce programme spécifique. Un autre choix de majeure peut éventuellement être soumis au conseiller aux études qui se chargera de déterminer la faisabilité.

o Term 1

				Year	
				1	2
○ LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	EN [q1] [30h] [5 Credits]	x	
○ LLSMS2281	Sustainable Management and Value Chains	Carsten Reuter	EN [q1] [30h] [5 Credits]	x	
○ LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania	EN [q1] [30h] [5 Credits]	x	

○ Term 2

○ LLSMS2283	Sustainable Human Resource Management and Leadership	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits]	x	
○ LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen	EN [q2] [30h] [5 Credits]	x	
○ LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits]	x	

○ Focuses

○ Professional Focus (30 credits)

○ Content:

○ LLSMS2220	Seminar on Current Managerial Issues	Pierre Semal	EN [q1+q2] [30h] [3 Credits]	x	x
○ LLSMS2100	Corporate Finance	Anh Nguyen James Thewissen	EN [q1] [30h] [5 Credits]	x	x
○ LLSMD2090	Seminar on Relational and Managerial Competences	Patrice Gobert Pierre Meurens	EN [q1+q2] [45h] [3 Credits]	x	x
○ LLSMS2090	Risk Management, Internal Control and Auditing	Charlotte Antoons	EN [q1] [30h] [5 Credits]	x	x

MASTER [120] IN MANAGEMENT [CEMS PROGRAMME]

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

○ Core courses

○ CEMS Annual Block 1

All four courses have to be taken. Please do not pay attention to the alphabetical order of some mandatory courses (it does not apply to CEMS students).

○ LLSMS2102	Advanced Strategic Marketing	Nicolas Lambert (compensates Isabelle Schuiling)	EN [q1] [30h] [5 Credits]	x	
○ LLSMS2100	Corporate Finance	Anh Nguyen James Thewissen	EN [q1] [30h] [5 Credits]	x	
○ LLSMS2220	Seminar on Current Managerial Issues	Pierre Semal	EN [q1+q2] [30h] [3 Credits]	x	

○ Corporate Social Responsibility (4 credits)

1 course between :

⊗ LLSMS2397	Maatschappelijke verantwoordelijkheid van bedrijven	Sabine Denis	EN [q1] [30h] [4 Credits]	x	
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				Year	
				1	2
☒ LLSMS2398	Corporate Social Responsibility	Carlos Desmet Valérie Swaen (compensates Ina Aust-Gronarz)	EN [q1] [30h] [4 Credits]	x	

○ CEMS Option (15 credits)

All three courses have to be taken.

○ LLSMS2111	International Business (in English)	Sunita Malhotra Frédéric Pouchain	EN [q1] [30h] [5 Credits]	x	
○ LCEMS2108	International Financial Management for CEMS	Denis Knaepen	EN [q1] [30h] [5 Credits]	x	
○ LLSMS2109	International Marketing Management (in English)	Isabelle Schuiling	EN [q1] [30h] [5 Credits]	x	

○ Seminar (3 credits)

○ LLSMD2090	Seminar on Relational and Managerial Competences	Patrice Gobert Pierre Meurens	EN [q1+q2] [45h] [3 Credits]	x	
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○ Cems Activities (25 credits)

All 4 courses/activities have to be taken. 1 course to choose between LLSMS2101 and LLSMF2016.

○ LCEMS2114	Business Analytics	Simon Hazée	EN [q2] [30h] [5 Credits]	x	
○ LLSMS2104	Advanced Human Resource and Organisation Management	Gaëtan Bonny	EN [q2] [30h] [5 Credits]	x	
☒ LLSMS2101	Management Accounting	Charlotte Antoons	EN [q2] [30h] [5 Credits]	x	
☒ LLSMF2016	Performance Management	Raphaël Betti Vincent Vanderborght	EN [q2] [30h] [5 Credits]	x	
○ LCEMS2915	Internship for CEMS	Patrice Gobert Pierre Meurens	EN [q2] [] [10 Credits]	x	

○ CEMS Annual Block 2

○ LLSMD2901	Master's thesis		EN [q1+q2] [] [18 Credits]		x
○ LLSMD2094	Master's Thesis Seminar	Chantal de Moerloose	EN [q1+q2] [30h] [2 Credits]	x	x

○ CEMS LSM Q3 Courses (18 credits)

Cems Students who will be at LSM during Q3 need to take 1 full option (15 ECTS credits) among those here below as well as the CEMS LSM Q3 courses (18 ECTS credits).

○ LLSMS2116	Global Strategy	Benoît Gailly	EN [q1] [30h] [5 Credits]		x
○ LLSMX2001	Regenerative Economy	Yves De Rongé Emmanuel Mossay	EN [q1] [30h] [5 Credits]		x
○ LCEMS2341	Block Seminar (CEMS) : Supply Chain Management	Pierre Semal	EN [q1] [30h] [3 Credits]		x
○ LLSMS2112	Supply Chain and sourcing	Per Joakim Agrell Constantin Blome	EN [q1] [30h] [5 Credits]		x

○ Q3 LSM Option (15 credits)

1 option among :

☒ Option Corporate Finance (LLN) (15 credits)

○ LLSMS2014	Entrepreneurial Finance (in English)	Quentin Colmant (compensates Philippe Grégoire) James Thewissen Yue Zhang	EN [q1] [30h] [5 Credits]		x
○ LLSMS2017	IAS/IFRS	Bruno Colmant	EN [q1] [30h] [5 Credits]		x
○ LLSMS2108	Current Issues in Finance (in English)	James Thewissen	EN [q1] [30h] [5 Credits]		x

☒ Option Corporate sustainable Management (LLN) (15 credits)

○ LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	EN [q1] [30h] [5 Credits]		x
○ LLSMS2281	Sustainable Management and Value Chains	Carsten Reuter	EN [q1] [30h] [5 Credits]		x
○ LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania	EN [q1] [30h] [5 Credits]		x

☒ Option Marketing strategy for connected brands (LLN) (15 credits)

○ LLSMS2000	Marketing Research	Gordy Pleyers	EN [q1] [30h] [5 Credits]		x
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				Year	
				1	2
○ LLSMS2002	International Marketing <i>To be replaced by a course from another option</i>	Thierry Jupsin	EN [q1] [30h] [5 Credits]		x
○ LLSMS2007	New Business Models and E-commerce	Paul Belleflamme	EN [q1] [30h] [5 Credits]		x

✘ Option International Finance (LLN) (15 credits)

○ LLSMS2054	International Finance and crises management <i>To be replaced by a course from another option</i>	Bertrand Candelon	EN [q1] [30h] [5 Credits]		x
○ LLSMS2027	Capital markets and innovations	Jean-Baptiste Hasse (compensates) Bertrand Candelon Leonardo Iania (compensates) Bertrand Candelon)	EN [q1] [30h] [5 Credits]		x
○ LLSMS2128	Central Banking and Financial Stability	Luc Henrard Ruben Olieslagers	EN [q1] [30h] [5 Credits]		x

○ Option Sourcing and Procurement (15 credits)

○ LLSMS2036	Supply Chain Procurement	Per Joakim Agrell Constantin Blome	EN [q1] [30h] [5 Credits]		x
○ LLSMS2037	Sourcing Strategy	Constantin Blome Michael Henke	EN [q1] [30h] [5 Credits]		x
○ LLSMS2038	Procurement Organisation and Scope	Constantin Blome	EN [q1] [30h] [5 Credits]		x

○ CEMS LSM Q4 Courses (27 credits)

CEMS Students who will be at LSM during Q4 need to take CEMS LSM Q4 compulsory courses (22 ECTS credits) + one course from the list of elective courses CEMS LSM Q4

○ LCEMS2343	Global Citizenship	Isabelle Schuiling	EN [q2] [30h] [2 Credits]		x
○ LLSMS2117	Business Project (CEMS)	Christophe Lejeune	EN [q2] [30h] [15 Credits]		x
○ LLSMS2066	Global Leadership	Sunita Malhotra	EN [q2] [30h] [5 Credits]		x

○ List of elective courses CEMS LSM Q4 (5 credits)

One course to select among the list of elective courses CEMS LSM Q4 (5 ECTS credits)

✘ LLSMS2074	Contemporary Issues in Human Resources Management	Marie Antoine Gaëtan Bonny Philippe Depaepe	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2073	Strategic Human Resource Management	Laurent Taskin	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2071	Diversity Management	Eline Jammaers (coord.)	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2061	Corporate Strategy in Europe	Guilhem Bascle	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2062	Management of European Companies (Business Cases)	Eric Cornuel	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2063	Industrial Relations in Europe (in English)	Evelyne Léonard	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2009	Risk Management of Financial Institutions	Bertrand Candelon	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2110	Empirics in Corporate Finance	James Thewissen	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2118	Project Evaluation	Leonardo Iania	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2140	Financial Risk	Anh Nguyen James Thewissen	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2004	Big Data/Data Mining Applied to Marketing	Ludovic Chevalier	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2003	Brand Management (in English)	Isabelle Schuiling	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2283	Sustainable Human Resource Management and Leadership	Ina Aust-Gronarz	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen	EN [q2] [30h] [5 Credits]		x
✘ LCPME2005	Social and Sustainable Entrepreneurship	Julie Hermans	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2114	Entrepreneurship	Frank Janssen	EN [q2] [30h] [5 Credits]		x
✘ LLSMS2299	New Economic Models	Yves De Rongé	EN [q2] [30h] [5 Credits]		x
○ LLSMS2223	Principles of banking regulation and supervision	Bertrand Candelon (compensates) Leonardo Iania Tom Dechaene	EN [q2] [30h] [5 Credits]		x

o CEMS Seminars

Cems Students need to attend Soft Skills Seminars during both annual blocks.

o Exchange (30 credits)

Cems Students who will be on exchange need to register for courses on Mob-i. More information on the CEMS LSM guide.

o CEMS Language Courses

Cems students can take 1 CEMS language course at UCL (ILV) to fulfill the CEMS language requirements. List available on uclouvain.be/en/faculties/lsm/cems-curriculum.html

o Focuses**o Professional Focus (30 credits)****o Content:****MASTER [120] IN MANAGEMENT [TRACK FINANCIAL MANAGEMENT - DOUBLE DEGREE UCL-ICHEC]**

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

o Core courses**o Bloc annuel 1 (60 credits)**

○ LLSMS2220	Seminar on Current Managerial Issues	Pierre Semal	EN [q1+q2] [30h] [3 Credits]	X	
○ LLSMD2091	Seminar on relational and managerial competences	Patrice Gobert Pierre Meurens	FR [q1+q2] [15h] [3 Credits]	X	

o Corporate Social Responsibility (LLN) (4 credits)

Un cours parmi :

⊗ LLSMS2397	Maatschappelijke verantwoordelijkheid van bedrijven	Sabine Denis	NL [q1] [30h] [4 Credits]	X	
⊗ LLSMS2398	Corporate Social Responsibility	Carlos Desmet Valérie Swaen (compensates Ina Aust-Gronarz)	EN [q1] [30h] [4 Credits]	X	

o Corporate Finance (LLN) (5 credits)

Un cours parmi :

○ LLSMS2100	Corporate Finance	Anh Nguyen James Thewissen	EN [q1] [30h] [5 Credits]	X	
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o Advanced Strategic Marketing (LLN) (5 credits)

Un cours parmi :

○ LLSMS2102	Advanced Strategic Marketing	Nicolas Lambert (compensates Isabelle Schulling)	EN [q1] [30h] [5 Credits]	X	
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○ Majeure Financial Management (Mons) (30 credits)

○ MLSMM2121	Derivative Securities	Mathilde Fox (compensates Isabelle Platten)	FR [q1] [30h] [5 Credits]	X	
○ MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	EN [q1] [30h] [5 Credits]	X	
○ MLSMM2123	Fixed Income Analysis	Anh Nguyen Anh Nguyen (compensates Isabelle Platten)	FR [q1] [30h] [5 Credits]	X	
○ MLSMM2124	Behavioural Finance	Rudy De Winne	FR [q2] [30h] [5 Credits]	X	
○ MLSMM2125	Portfolio Management	Catherine D'Hondt	FR [q2] [30h] [5 Credits]	X	
○ MLSMM2126	Risk Management & Financial Institutions	Nathan Lassance	EN [q2] [30h] [5 Credits]	X	

○ Management Accounting (LLN) (5 credits)

○ LLSMS2101	Management Accounting	Charlotte Antoons	EN [q2] [30h] [5 Credits]	X	
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○ Advanced Human Resource and Organisation Management (LLN) (5 credits)

Un cours parmi :

○ LLSMS2104	Advanced Human Resource and Organisation Management	Gaëtan Bonny	EN [q2] [30h] [5 Credits]	X	
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○ Bloc annuel 2 (60 credits)

○ LLSMF2009	Taxation	Marie Lamensch	EN [q1] [30h] [5 Credits]		X
○ LLSMD2915	Internship and Career development	Patrice Gobert Pierre Meurens	EN [q1+q2] [30h] [10 Credits]		X
○ LLSMD2901	Master's thesis		FR [q1+q2] [] [18 Credits]	X	X
○ LLSMD2094	Master's Thesis Seminar	Chantal de Moerloose	FR [q1+q2] [30h] [2 Credits]	X	X

○ International Strategic Management course (LLN) (5 credits)

One course among :

⊗ LLSMS2103	International Strategic Management	Tanguy De Jaegere Valérie Duplat Thomas Lederer Bernard Paque	EN [q1] [30h] [5 Credits]		X
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○ Cours de langue obligatoire (5 credits)

One course to choose from among the list below. Please check the course schedule before making a choice.

⊗ Cours de néerlandais (5 credits)

⊗ LMULT2233	Reading comprehension and vocabulary extension: economic and commercial texts in Dutch	Marlène Vranx	NL [q1] [22.5h] [5 Credits]		X
⊗ LMULT2434	Oral business communication techniques in Dutch (Part 1) Compulsory attendance, limited access (max. 10 students)	Anne Goedgezelschap	NL [q1] [15h+15h] [5 Credits]		X
⊗ LMULT2431	Economic, legal, social and political issues in Dutch-speaking countries Compulsory attendance, limited access (max. 10 students)	Matthieu Sergier (compensates Philippe Hilgsmann)	NL [q1] [30h+15h] [5 Credits]		X
⊗ LNEER2600	Seminar of entry to professional life in Dutch - Upper-Intermediate level Limited access (see ILV)	Isabelle Demeulenaere (coord.) Dag Houdmont	NL [q1 or q2] [30h] [5 Credits]		X
⊗ LNEER2602	Seminar of professional integration: Dutch - advanced level Limited access (see ILV)	Isabelle Demeulenaere (coord.)	NL [] [30h] [5 Credits]		X
⊗ LNEER1532	Interactive economic Dutch - Higher intermediate level Limited access (see ILV)	Hilde Bosmans Marie De Plee (compensates Marianne Verhaert) Katrien De Rycke Thérèse Gilles (compensates Marianne Verhaert) Simon Labate (compensates Marie- Laurence Lambrecht)	NL [q1+q2] [60h] [5 Credits]		X

				Year	
				1	2
⊗ LKUL2094	Belasting op de toegevoegde waarde (B-KUL-C05B1A)		NL [q1] [39h] [5 Credits]		x
⊗ LKUL2095	Arbeidsrecht en onderneming (B-KUL-C0817A)		NL [q1] [39h] [5 Credits]		x
⊗ LKUL2096	Vennootschapsbelasting (B-KUL-C05B0A)		NL [q1] [39h] [5 Credits]		x
⊗ LKUL2098	Management van personeelsstromen (B-KUL-D0R25A)		NL [q1] [39h] [5 Credits]		x
⊗ English courses (5 credits)					
⊗ LANGL2232	Advanced Business English 6 groups of max. 25 students/group (see ILV for details and registration)	Charlotte Diaz Jérémy Dupal Nicholas Gibbs (coord.) Caroline Lambert Hila Peer	EN [q1] [15h] [5 Credits]		x
⊗ LMULT2223	Reading comprehension and vocabulary extension: economic and commercial texts in English	Sylvie De Cock	EN [q1] [22.5h] [5 Credits]		x
⊗ LMULT2421	Economic, legal, social and political issues in English-speaking countries Compulsory attendance, limited access (max. 15 students)	Paul Arblaster	EN [q1] [30h+15h] [5 Credits]		x
⊗ LMULT2424	Oral business communication techniques in English (Part 1) Compulsory attendance, limited access (max. 15 students)	Sylvie De Cock	EN [q1] [15h+15h] [5 Credits]		x
⊗ Cours d'allemand (5 credits)					
⊗ LMULT2213	Reading comprehension and vocabulary extension: economic and commercial texts in German	Marie-Luce Collard	DE [q1] [22.5h] [5 Credits]		x
⊗ LMULT2411	Economic, legal, social and political issues in German-speaking countries Compulsory attendance. Limited access (max. 5 students)	Dany Etienne	DE [q1] [30h+15h] [5 Credits]		x
⊗ LMULT2414	Oral business communication techniques in German 1 Compulsory attendance. Limited access (max. 5 students)	Hedwig Reuter	DE [q1] [15h+15h] [5 Credits]		x
⊗ LALLE2710	Listening comprehension and oral expression: specialised German oral exercises - Part 1 Limited access (see ILV)	Ann Rinder (coord.)	DE [q1] [30h] [5 Credits]		x
⊗ Cours d'espagnol (5 credits)					
⊗ LESPA2600	Vocational Induction Seminar - Spanish (B2.2/C1) Limited access (max. 7 students). Please contact the professor in order to check your language level.	Paula Lorente Fernandez (coord.)	ES [q1] [30h] [5 Credits]		x
⊗ LESPA2601	Vocational Induction Seminar - Spanish (B2.2/C1) Limited access (max. 7 students). Please contact the professor in order to check your language level.	Paula Lorente Fernandez (coord.)	ES [q1] [30h] [5 Credits]		x
⊗ LESPA1500	Spanish Advanced level (B1.2, B2.1) Limited access (max. 10 students). Please contact the professor in order to check your language level.	Alicia Maria Tirado Fernandez (compensates Carmen Vallejo Villamor)	ES [q1] [45h] [5 Credits]		x
⊗ French courses (5 credits)					
Only for non native French speakers.					
⊗ LFRAN1405	French - Upper Intermediate Level (B2) - Le français, langue universitaire Limited access (see ILV)	Françoise Masuy (coord.)	FR [q1] [30h] [5 Credits]		x
⊗ LFRAN1505	French - Advanced level (C1) - "Professional Communication Strategies" Limited access (see ILV)	Françoise Masuy (coord.)	FR [q1 or q2] [30h] [5 Credits]		x
○ Option Advanced Financial Analysis (ICHEC) (15 credits)					
○ LICHE2210	Alternative Investments and Advanced Portfolio Management		FR [q1] [30h] [5 Credits]		x
○ LICHE2230	Advanced Financial Analysis and Reporting		FR [q1] [30h] [5 Credits]		x
○ LICHE2240	Ethics in Finance		FR [q1] [30h] [5 Credits]		x

o Focuses

o Professional Focus (30 credits)

o Content:

Supplementary classes

To access this Master, students must have a good command of certain subjects. If this is not the case, they must add supplementary classes at the beginning of their Master's programme in order to obtain the prerequisites for these studies.

- Mandatory
- ⊗ Optional
- △ Not offered in 2021-2022
- ⊙ Not offered in 2021-2022 but offered the following year
- ⊕ Offered in 2021-2022 but not the following year
- △ ⊕ Not offered in 2021-2022 or the following year
- Activity with requisites
- [FR] Teaching language (FR, EN, ES, NL, DE, ...)

Click on the course title to see detailed informations (objectives, methods, evaluation...)

o Basic courses (40 credits)

Students with a BA in accounting will get an exemption for LECGE1219 course and those with a BA in Marketing, in Foreign Trade or in e-business for LECGE1213 course. These students will then have an annual program of 55 credits.

○ LECGE1222	Microeconomics	Johannes Johnen Arastou Khatibi François Maniquet	[FR] [q1 or q2] [45h+15h] [5 Credits]
○ LECGE1219	Accounting II and analysis of financial statements	Yves De Rongé Michel De Wolf	[FR] [q2] [45h+15h] [5 Credits]
○ LECGE1213	Marketing	Nicolas Kervyn de Meerendré	[FR] [q1] [30h+15h] [5 Credits]
○ LECGE1315	Business Strategy	Alain Vas	[FR] [q1 or q2] [20h+10h] [5 Credits]
○ LECGE1223	Production and Operations Management	Pierre Semal	[FR] [q1] [30h] [5 Credits]
○ LECGE1321	Human Management	Stéphanie Coster Emilie Malcourant	[FR] [q2] [30h+15h] [5 Credits]
○ LECGE1332	Finance	Philippe Grégoire	[FR] [q1] [30h+15h] [5 Credits]
○ LECGE1317	Critical Analysis of organizations and markets	Matthieu de Nanteuil	[FR] [q1] [30h] [5 Credits]

o Courses in quantitative methods (15 credits)

○ LECGE1112	Mathematics in economy and management	Pascal Lambrechts Mathieu Van Vyve	[FR] [q1] [45h+30h] [5 Credits]
○ LECGE1337	Advanced mathematics and foundations of econometrics	Françoise Lefèvre	[FR] [q2] [30h+15h] [5 Credits]
○ LECGE1114	Statistics in Economics and Management I	Marie-Paule Kestemont	[FR] [q2] [30h+30h] [5 Credits]

o Language course (5 credits)

o LANGL1532	English for Business Students (Upper-Intermediate level)	Catherine Avery (compensates) Marie Van Reet Nicholas Gibbs Marielle Henriet (coord.) Sandrine Meirlaen Philippe Neyt Katherine Opello (coord.) Hila Peer (compensates) Marie Van Reet Mark Theodore Pertuit Charlotte Peters Françoise Stas	EN [q1+q2] [60h] [5 Credits]
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Course prerequisites

There are no prerequisites between course units (CUs) for this programme, i.e. the programme activity (course unit, CU) whose learning outcomes are to be certified and the corresponding credits awarded by the jury before registration in another CU.

The programme's courses and learning outcomes

For each UCLouvain training programme, a [reference framework of learning outcomes](#) specifies the the skills expected of every graduate on completion of the programme. Course unit descriptions specify targeted learning outcomes, as well as the unit's contribution to reference framework of learning outcomes.

GEST2M - Information

Access Requirements

Master course admission requirements are defined by the French Community of Belgium Decree of 7 November 2013 defining the higher education landscape and the academic organisation of courses.

General and specific admission requirements for this programme must be satisfied at the time of enrolling at the university.

In the event of the divergence between the different linguistic versions of the present conditions, the French version shall prevail.

SUMMARY

- > [General access requirements](#)
- > [Specific access requirements](#)
- > [University Bachelors](#)
- > [Non university Bachelors](#)
- > [Holders of a 2nd cycle University degree](#)
- > [Holders of a non-University 2nd cycle degree](#)
- > [Access based on validation of professional experience](#)
- > [Access based on application](#)
- > [Admission and Enrolment Procedures for general registration](#)

Specific access requirements

DEADLINE TO SUBMIT A UCLOUVAIN ONLINE REQUEST

- April 30 for applicants of non-European Union nationality who are not resident in Belgium and need a study visa;
- August 31 for all other candidates, resident or not in Belgium

Tuition fees 2021-2022

DIRECT ACCESS OR ACCESS BASED ON APPLICATION? >> CHECK THE REQUIREMENTS AND PROCEDURES IN THE TABLE HERE BELOW

I AM (future) HOLDER OF:

University Bachelors

Diploma	Special Requirements	Access	Remarks
UCLouvain Bachelors			
Bachelor in Economics and Management (site of Louvain-la-Neuve) - ECGE1BA		Direct access	> Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Bachelor in Management (site of Mons) - GESM1BA		Direct access	> Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Bachelor : Business Engineering (site of Louvain-la-Neuve) - INGE1BA		Direct access	> Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Bachelor : Business Engineering (site of Mons) - INGM1BA		Direct access	> Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Other UCLouvain bachelors	Meet the general and specific access requirements	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the

master's programme > [Submit a UCLouvain online request](#)

Others Bachelors of the French speaking Community of Belgium

Bachelier en sciences de gestion		Direct access	> Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Bachelier en sciences économiques et de gestion		Direct access	> Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Bachelier en ingénieur de gestion		Direct access	> Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Bachelier en sciences économiques	Meet the general and specific access requirements	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > Submit a UCLouvain online request
Other Bachelors	Meet the general and specific access requirements	Access based on application	If general and specific requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > Submit a UCLouvain online request

Bachelors of the Dutch speaking Community of Belgium

Bachelor in de toegepaste economische wetenschappen		Direct access	> Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Bachelor in handelsingenieur		Direct access	> Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Other bachelors	Meet the general and specific access requirements	Access based on application	If general and specific access requirements are met > possibility of access on file with the addition of a maximum of 60 additional credits into the master's programme > Submit a UCLouvain online request

Foreign Bachelors

Non-belgian bachelor's university degree in Economics and Management or equivalent issued by a recognized academic institution	Meet the general and specific access requirements	Access based on application	If general and specific access requirements are met > Submit a UCLouvain online request
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Non university Bachelors

> Find out more about [links](#) to the university

Holders of a **bachelor's degree from long type belgian non-university higher education** in commercial engineering or in business management may, after analysis of the file by the jury, access the Master's degree in Management, with maybe an additional teaching unit (EU) in "mathématiques avancées et fondement d'économétrie". > [Submit a UCLouvain online request](#)

Holders of one of the **short non-university bachelor's degrees** listed below have access to the Master 120 in Management with the addition of a minimum of 45 credits and a maximum of 60 credits of additional teaching units (EU) (= complementary module) > [List of additional teaching units of the complementary module](#) > [Submit a UCLouvain online request](#)

Diploma	Access	Remarks
BA - assistant(e) de direction - crédits supplémentaires entre 45 et 60	Les enseignements supplémentaires éventuels	Type court

BA - conseiller(ère) en développement durable - crédits supplémentaires entre 45 et 60
 BA en assurances - crédits supplémentaires entre 45 et 60
 BA en assurances et gestion du risque - crédits supplémentaires entre 45 et 60
 BA en commerce et développement - crédits supplémentaires entre 45 et 60
 BA en commerce extérieur - crédits supplémentaires entre 45 et 60
 BA en comptabilité - crédits supplémentaires entre 45 et 60
 BA en coopération internationale - crédits supplémentaires entre 45 et 60
 BA en e-business - crédits supplémentaires entre 45 et 60
 BA en gestion des transports et logistique d'entreprise - crédits supplémentaires entre 45 et 60
 BA en gestion hôtelière, orientation arts culinaires - crédits supplémentaires entre 45 et 60
 BA en gestion hôtelière, orientation management - crédits supplémentaires entre 45 et 60
 BA en gestion hôtelière - crédits supplémentaires entre 45 et 60
 BA en immobilier - crédits supplémentaires entre 45 et 60
 BA en informatique de gestion - crédits supplémentaires entre 45 et 60
 BA en informatique, orientation développement d'applications - crédits supplémentaires entre 45 et 60
 BA en international business - crédits supplémentaires entre 45 et 60
 BA en management de la logistique - crédits supplémentaires entre 45 et 60
 BA en management du tourisme et des loisirs - crédits supplémentaires entre 45 et 60
 BA en marketing - crédits supplémentaires entre 45 et 60
 BA en relations publiques - crédits supplémentaires entre 45 et 60
 BA en sales account manager - crédits supplémentaires entre 45 et 60
 BA en sciences administratives et gestion publique - crédits supplémentaires entre 45 et 60
 BA en vente - crédits supplémentaires entre 45 et 60

peuvent être consultés dans le [module complémentaire](#).

Holders of a 2nd cycle University degree

Diploma	Special Requirements	Access	Remarks
"Licenciés"			
. Licence in Economics . Licence in Management . Licence Applied Economics . Licence in Business Engineering	Meet the general and specific access requirements	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme ≥ Submit a UCLouvain online request (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Any other belgian licence	Meet the general and specific access requirements	Access based on application	If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > Submit a UCLouvain online request

Non-belgian licence's (2nd cycle) university degree issued by a recognized academic institution	Meet the general and specific access requirements	Access based on application	If general and specific access requirements are met > Submit a UCLouvain online request
Masters			
Belgian Master 60 credits in Economics	Meet the general and specific access requirements	Access based on application	Composition of the programme to be determined according to the student's background and specialization needs. Possibility of possible valuation of credits. If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme ≥ Submit a UCLouvain online request (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Belgian Master 60 credits in Management	Meet the general and specific access requirements	Direct access	Composition of the programme to be determined according to the student's background and specialization needs. > Direct online registration (https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html)
Belgian Master's degree comprising at least 45 course credits, at master's level, equivalent to the courses of the Master [120] in Management of the Louvain School of Management, giving the possibility of obtaining, in one year, the Master [120] in Management	Meet the general and specific access requirements	Access based on application	If general and specific access requirements are met > possibility to obtain, in one year, the Master's degree 120 credits in Management > Submit a UCLouvain online request
Belgian Master 120 UCLouvain in Law, graduates in Law via the double-master Law-Management	<ul style="list-style-type: none"> . Having followed the preparatory minor in management to the master in management during the bachelor's degree in law UCLouvain; . Have acquired the 180 ects of the bachelor cycle in 3 years maximum; . Have obtained an average of the bachelor's cycle corresponding to a distinction; . Have followed the complementary courses in management during the Master's degree in law UCLouvain. 	Access based on application	If general and specific access requirements are met > possibility to obtain, in one year (max 75 ects workload), the Master's degree 120 credits in Management > Submit a UCLouvain online request
Any other belgian Master's	Meet the general and specific access requirements	Access based on application	If general and specific requirements are met > possibility of access on file with the possible addition of a maximum of 60 additional credits into the master's programme > Submit a UCLouvain online request
Non-belgian Master's university degree issued by a recognized academic institution	Meet the general and specific access requirements	Access based on application	If general and specific access requirements are met > Submit a UCLouvain online request
Non-belgian Master's degree, issued by a recognized academic institution,	Meet the general and specific access requirements	Access based on application	If general and specific access requirements are met > possibility to obtain, in one year,

compromising at least 45 course credits, at master's level, equivalent to the courses of the Master [120] in Management of the Louvain School of Management, giving the possibility of obtaining, in one year, the Master [120] in Management

the Master's degree 120 credits in Management > [Submit a UCLouvain online request](#)

Holders of a non-University 2nd cycle degree

Access based on validation of professional experience

> It is possible, under certain conditions, to use one's personal and professional experience to enter a university course without having the required qualifications. However, validation of prior experience does not automatically apply to all courses. Find out more about [Validation of priori experience](#).

Professionals who wish to have basic training in management science should consult : [Master\[60\] in Management \(shift schedule\)](#)
To see what management courses are available in the continuing education programme, please refer to : <https://uclouvain.be/lsm-formation-continue> (<https://uclouvain.be/lsm-formation-continue>)

Access based on application

Admission on the basis of a submitted dossier may be granted either directly or on the condition of completing additional coursework of a maximum of 60 ECTS credits, or refused.

Access based on application for (future) holders of a Belgian degree: you must of course meet the general and specific access requirements mentioned in the table above according to the degree you have or will obtain and then you must

1. [complete and submit an online application to UCLouvain and follow the procedure](https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html) (<https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html>)
2. [additionally submit an online application directly to the faculty "Louvain School of Management" and send a dossier](#)

Access based on application for (future) holders of a non-Belgian degree: you must of course meet the general and specific access requirements mentioned in the table above according to the degree you have or will obtain and then you must [complete and submit an online application to UCLouvain and follow the procedure](https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html) (<https://uclouvain.be/en/study/inscriptions/futurs-etudiants.html>)

Admission and Enrolment Procedures for general registration

Teaching method

This programme, the quality of which has been recognized by external auditors in the EQUIS international accreditation procedure, has four main strengths:

- **A particularly wide range of specialization majors**

By having access to more than 10 "classic" functional majors (e.g. marketing, finance) or transversal majors (e.g. European Business, Entrepreneurship), the student can specialize in the most advanced fields of management sciences. He/she generally reinforces this specialization by completing a master's thesis and an internship in the same field.

The majors are accessible on the two sites of the LSM: Louvain-la-Neuve and Mons.

- **Teaching that combines academic knowledge and professional practice**

Teaching is provided in a balanced manner by teachers who are also active researchers in their field and by professionals selected for their widely recognized experience and expertise. All students (except CPME and DD students) must complete minimum 60-day internship in a company. They all also have to write down a master's thesis which can be linked to a problem or mission identified during the internship. Links with companies are omnipresent both in teaching and in extra-academic activities organised by the Corporate unit of the school.

- **Teaching methods centred on learning and the development of transversal competences**

This is reflected in the almost widespread use of problem-oriented teaching methods, collaborative learning (case studies, projects, problems, simulations) and work autonomy. This approach is developed in conjunction with mandatory readings, theoretical frameworks and conferences and is based on a balance between continuous evaluation and final evaluation of learning, between individual and group evaluations.

- **A strong international presence**

This internationalisation is based in particular on a particularly extensive network of exchange partners (over 140 partner schools), exclusive access in Belgium to the Master in International Management organised by CEMS (<https://uclouvain.be/en/faculties/lsm/cems.html>) and the possibility of acquiring a double degree (<https://uclouvain.be/en/faculties/lsm/double-degree.html>) with one of the seven prestigious partner universities.

Evaluation

The evaluation methods comply with the regulations concerning studies and exams (<https://uclouvain.be/fr/decouvrir/rgee.html>). More detailed explanation of the modalities specific to each learning unit are available on their description sheets under the heading "Learning outcomes evaluation method".

Various assessment methods are used on this programme:

- **Continuous assessment** of work/learning of each group of students: public presentations, debates, written reports;
- **The Individual assessment** : oral or written exams (after the six week-courses block or during the exam sessions), mission or internship report,... in which critical review and integration in a work group are assessed.

For additional information on assessment methods, see the course description by clicking on the title.

Mobility and/or Internationalisation outlook

This Master's programme offers various internationalisation and mobility opportunities that will add value to your curriculum:

1. **A quadrimester abroad** (30 credits) as part of an **exchange programme** (<https://uclouvain.be/en/faculties/lsm/erasmus-other-exchanges.html>) in one of the 145 worldwide recognised partner universities in management, some of which are part of the exclusive PIM (Partnership in International Management) network, have accreditations such as EQUIS,...
2. **A quadrimester in Flanders** (30 credits) as part of the **Erasmus Belgica** programme, at one of the 3 recognised partner universities in management.
3. The exclusive and unique opportunity in Belgium to follow the **prestigious Master's in International Management** organised by the **CEMS** network.
4. The opportunity to follow the **annual block 2 abroad** as part of the **'IB' International Business** programme, which includes a quadrimester abroad as part of an exchange programme at a partner university and a six-month work placement in a company outside Europe.
5. The possibility of acquiring **two Master's degrees** by combining a full year at LSM (UCLouvain) and another full year at a partner university. Several **'DD' double degrees and a DDD (Dedicated Double Degree)** are offered in partnership with 7 prestigious European universities.
6. The **possibility** for a student to follow the **entire programme in English**.

Possible trainings at the end of the programme

- [Doctoral School in Management \(Louvain-la-Neuve\)](https://uclouvain.be/en/faculties/lsm/doctorat-en-sciences-economiques-et-de-gestion.html) (<https://uclouvain.be/en/faculties/lsm/doctorat-en-sciences-economiques-et-de-gestion.html>)
- [Master 120 in Environmental Science and Management \(Louvain-la-Neuve\)](#)
- [Master 60 in Information and Communication \(Louvain-la-Neuve\)](#)
- [Master 60 in Information and Communication \(Mons\)](#)
- [Master in Law](#) (through the successful completion of the bachelor's and master's degrees in management, as well as the minor's access and additional courses in law)

Contacts

Curriculum Management

Faculty

Structure entity	SSH/LSM
Denomination	Louvain School of Management (LSM)
Sector	Human Sciences (SSH)
Acronym	LSM
Postal address	Place des Doyens 1 - bte L2.01.01 1348 Louvain-la-Neuve
Website	http://www.uclouvain.be/lsm

Mandate(s)

- Dean : Matthieu de Nanteuil
- Administrative director : Helena Torres

Commission(s) of programme

- Commission d'enseignement de la Louvain School of management ([CLSM](#))

Academic supervisor: [Paul Belleflamme](https://uclouvain.be/repertoires/paul.belleflamme) (<https://uclouvain.be/repertoires/paul.belleflamme>)

Jury

- President of the jury - Prof. Benoît Gailly: president-jury-lln@uclouvain.be
- Secretary of the jury: [Paul Belleflamme](https://uclouvain.be/repertoires/paul.belleflamme) (<https://uclouvain.be/repertoires/paul.belleflamme>)

Useful Contact(s)

- Studies Advisor: [Marie Lefèvre](https://uclouvain.be/repertoires/marie.lefevre) (<https://uclouvain.be/repertoires/marie.lefevre>)
- Admissions of candidates holders of a non-belgian's degree - Mrs Estelle Tonon: lsm-international-admissions@uclouvain.be
- Admissions of belgian's degrees - Mrs Marie Lefevre: lsm-belgian-admissions@uclouvain.be

