

At Louvain-la-Neuve - 120 credits - 2 years - Day schedule - In frenchDissertation/Graduation Project : **YES** - Internship : **YES**Activities in English: **YES**Activities on other sites : **optional**Main study domain : **Sciences économiques et de gestion**Organized by: **Louvain School of Management (LSM)**Programme acronym: **gest2m** - Francophone Certification Framework: 7**Table of contents**

Introduction	2
Teaching profile	3
- Learning outcomes	3
- Programme structure	3
- Detailed programme	7
- Programme by subject	7
- Course prerequisites	36
- The programme's courses and learning outcomes	36
Information	37
- Admission	37
- Supplementary classes	42
- Teaching method	44
- Evaluation	44
- Mobility and/or Internationalisation outlook	44
- Possible trainings at the end of the programme	45
- Contacts	45

GEST2M - Introduction

Introduction

Introduction

This master prepares you for management positions in private and public organisations. It develops your abilities to:

1. integrate the theories and concepts of management for their effective and controlled application in a professional universe;
2. situate organisations in their socio-economic and institutional context, in order to understand the interdependencies between organisation and environment and translate them into management decisions;
3. integrate the realities of international competition into "socially responsible" management practices.

--> [The Master in Management, "Financial Management Track" and the double degree LSM-ICHEC \(https://uclouvain.be/en-421878\)](https://uclouvain.be/en-421878)

Your Profile

You:

- have a bachelor degree in economics and/or management and you wish to strengthen your managerial skills;
- you wish to be enterprising and transform initiatives into economic or social realities;
- you seek decision-making and managerial positions;
- you strive for excellence in national and international management.

Your Future Job

Entrepreneurial ability, the capacity to transform initiatives into economic realities, to organise these activities and ensure their continuity, to find the necessary resources and adequately combine them: these are the skills that one expects from those wishing to assume responsibilities in the management of companies.

Our graduates can be found in the highest corporate management positions, as well as in consultancy, auditing, banking, industry (production and operations management) and environmental management.

Your Programme

During the course of this master, you will develop the skills necessary for mastering the complex and varied realities that companies encounter in the knowledge economy.

You

- will learn to model and formalise management problems and situations;
- will integrate the technological processes and master their application in the industrial world;
- will strengthen your language skills by taking a part of the courses in English.

The master 120 will be composed of:

- [professional focus courses](#) OR [research focus courses](#) in the main fields of management as well as seminars;
- a [major](#), composed of 6 courses, to be chosen among the management fields;
- an exchange semester (highly recommended but not compulsory) or a semester of 6 courses including at least a language course and an option of 3 courses;
- an internship;
- a master's thesis.

GEST2M - Teaching profile

Learning outcomes

1. A profile of the graduate

The Master in Management prepares the graduate to meet the challenge of **becoming a socially responsible professional with a transversal approach to the management professions.**

The **Master in Management** is a programme that develops the transversal skills and expertise necessary for management functions in public or private, national or international, commercial or non-commercial organisations.

At the end of this programme (including an optional company work placement and foreign exchange), the graduate will have developed the skills and knowhow that will allow him to master the complex and varied issues that organisations encounter in management of occupations, skills and processes, whether at a strategic, tactical or operational level. He will also be specialised in one or more management functions: human management, marketing, finance, accounting, operations and logistics, e-business, etc.

At the end of this programme, the graduate will be:

Responsible:

He is capable of implementing socially responsible management practices in private or public organisations while taking account of the issues of international competition.

A professional:

- He will have assimilated management theories and concepts for efficient, expert use in a professional setting;
- He is capable of locating organisations in their socio-economic and institutional context, understanding the interdependences between the organisation and the environment, and translating them into management decisions;
- He will have developed in-depth skill in key management functions and their international aspects;
- He is capable of handling a wide variety of management problems, taking into account diverse economic, social and political environments.

Aware of the responsibility inherent to his profession, the graduate will have acquired the mindset of a critical participant, capable of making decisions in organisational environments by putting **ethical and socially responsible management values** at the centre of his concerns. He will have adopted an approach of continuous development that will allow him to be a professional demonstrating flexibility, capable of adapting and evolving positively in his environment.

2. The competency framework

At the end of this programme, the graduate is capable of:

Introduction

The exit profile of the Master in Management graduate is specified by the LSM competency framework (www.lsmcompetencyframework.be), with in particular:

- an academic education centred on training in economics and management, with a transversal approach to management functions.
- priority given to the following skills:
 - Acting as a socially responsible participant,
 - Mastering knowledge,
 - Acting in an international and multicultural context.
- a possibility of developing some of these skills in greater depth through his choice of options, tracks, thesis, work placement and exchange.

3. Research training

Students wishing to prepare for the completion of a Doctorate in Management or, more broadly, to learn the methods and domains in research, fundamental and applied, in management have the opportunity to follow the Specialized Focus. The Specialized Focus will develop the student's ability to:

- Identify and locate the different epistemological paradigms characterizing the research in management
- Master the specific methodological modelling approaches and/or empirical, qualitative/quantitative, and design a research platform

Programme structure

The 120 Master's degree in Management includes the following four elements:

1. Core subjects worth 30 credits

This core curriculum includes the master's thesis (20 credits) as well as an internship (10 credits) which may be linked to an issue dealt with in the master's thesis.

2. A professional focus worth 30 credits

In-depth study of the distinctive disciplines of the management: strategy, finance, management accounting, marketing, human resources.

OR

A research focus worth 30 credits

including a basic epistemological training and a choice of courses in research methodologies in Management.

> [Descriptin of the research focus](#)

3. A major worth 30 credits

Spread in two parts, it enables the student to specialise in one of the management field (Marketing, Strategy and Organisation, Finance, Audit,...). The student has access to majors offered on the two sites of the Louvain School of Management : Louvain-la-Neuve and Mons.

> [Detailed description \(target, career opportunities,...\) of the majors offered in the master in management.](#)

4. An option and/or elective courses worth 30 credits

during which students have the opportunity to take courses in one of the 145 partners universities of the Louvain School of Management. Students who do not wish to go abroad may instead take an option course worth 15 credits and 3 courses worth 5 credits each.

ANNUAL BLOCK 1				ANNUAL BLOCK 2			
TERM 1		TERM 2		TERM 1		TERM 2	
Part 1	Part 2	Part 1	Part 2	Part 1	Part 2	Part 1	Part 2
SEMINAR ON CURRENT MANAGERIAL ISSUES (3 crédits)				EXCHANGE (optional)			
COURSES FOCUSED MANAGEMENT	COURSES OF THE MAJOR	COURSES FOCUSED MANAGEMENT	COURSES OF THE MAJOR	1 COURSE + 1 ELECTIVE COURSE + 1 LANGUAGE COURSE	OPTION	INTERNSHIP	
		SKILLS SEMINAR					
14 credits	15 credits	13 credits	15 credits	15 credits	15 credits	10 credits	
MASTER'S THESIS (20 credits)							

The Louvain School of Management also provides students in the **120 Master's degree in Management** five different areas of training which can be accessed after they have been selected:

The CEMS Master's in International Management - [CEMS MIM](#)

The **Louvain School of Management** is the **sole partner in Belgium** of this network which, for the last few years, has brought together the best European management schools and various partners from outside Europe.

Inter-faculty programme on Creation of Small and Medium Enterprises - [CPME](https://uclouvain.be/fr/etudier/cpme) (https://uclouvain.be/fr/etudier/cpme)

This programme brings together students from different faculties at UCL and provides them with the analytical tools to help them understand business processes, start or take on businesses of different kinds and to develop business projects within existing organisations.

International Business programme - [IB](#)

This programme is designed for students who wish to pursue an international career. Through an exchange of courses and a 6-month work placement abroad in a multinational company, it promotes an open-minded approach, intercultural awareness, adaptability and pro-activity, all of which are vital for work in an international context.

Double Degree - [DD & DDD](https://uclouvain.be/en/faculties/lsm/double-degree.html) (https://uclouvain.be/en/faculties/lsm/double-degree.html)

By gaining 60 credits from courses at UCL, 60 credits from one of the following partner universities and a dissertation worth 20 credits common to both institutions, students are awarded two degrees, one from the Catholic University of Louvain and the other from the partner university:

- Aalto University (Helsinki, Finland)
- Norwegian School of Economics and Business Administration (Bergen, Norway)
- Universidade NOVA de Lisboa (Lisbon, Portugal)
- Vytautas Magnus University (Kaunas, Lithuania)
- KU Leuven (Leuven, Belgium)
- Instituto Superior Técnico - Technical University of Lisbon (Lisbon, Portugal)

A "Dedicated Double Degree", DDD focus on Environmental issues and Supply Chain Management, exclusively offered by LSM and NHH.

The Master in Management, "Financial Management Track" with a double degree LSM-ICHEC (<https://uclouvain.be/facultes/lsm/track-financial-management.html>)

NOTE:

- If you hold a second cycle university degree or a Bachelor degree equivalent to the Master in Management degree (i.e. minimum 240 credits), you can **access directly the second year of the Master 120 in Management**. This programme will include between **minimum 60 and maximum 75 credits**. For further information (<https://uclouvain.be/277582>)
- Holders of a Master Degree in Business Engineering 120 (or Master in Management 120) with a Professional Focus, may acquire the Master's degree with a research focus by following the Reserach Focus 30-credit programme.

For a programme-type, and regardless of the focus, options/or elective courses selected, this master will carry a minimum of 120 credits divided over two annual units, corresponding to 60 credits each.

> Core courses [en-prog-2017-gest2m-lgest201t.html]

Focuses

- > Finalité spécialisée [en-prog-2017-gest2m-lgest321s]
- > Finalité approfondie [en-prog-2017-gest2m-lgest202a]

Options courses

- > MAJORS [en-prog-2017-gest2m-lgest351r.html]
 - > Majeure Management humain et intervention dans les organisations (LLN) [en-prog-2017-gest2m-lgest430o.html]
 - > Major European Business (LLN) [en-prog-2017-gest2m-lgest421o.html]
 - > Majeure Managerial Corporate Finance (LLN) [en-prog-2017-gest2m-lgest442o.html]
 - > Major Marketing Strategy for Connected Brands (LLN) [en-prog-2017-gest2m-lgest451o.html]
 - > Major Consumer Insights (LLN) [en-prog-2017-gest2m-lgest452o.html]
 - > Philippe de Woot Major in Corporate Sustainable Management (LLN) [en-prog-2017-gest2m-lgest470o.html]
 - > Formation interdisciplinaire en création d'entreprise CPME (LLN) [en-prog-2017-gest2m-lgest424o.html]
 - > Major International Business (LLN) [en-prog-2017-gest2m-lgest425o.html]
 - > Major Financial Management (Mons) [en-prog-2017-gest2m-mgest441o.html]
 - > Majeure Révisorat et expertise comptable (Mons) [en-prog-2017-gest2m-mgest443o.html]
 - > Majeure Décisions marketing tactiques et digitales (Mons) [en-prog-2017-gest2m-mgest453o.html]
- > LSM COURSES (if no exchange) [en-prog-2017-gest2m-lgest352r.html]
 - > International Strategic Management course [en-prog-2017-gest2m-lgest570o.html]
 - > Elective courses [en-prog-2017-gest2m-lgest557o.html]
 - > Compulsory language course [en-prog-2017-gest2m-lgest571o.html]
- > OPTIONS (alternative à l'échange) [en-prog-2017-gest2m-lgest556r.html]
 - > Option Management humain et intervention dans les organisations (LLN) [en-prog-2017-gest2m-lgest558o.html]
 - > Option Managerial Corporate Finance (LLN) [en-prog-2017-gest2m-lgest560o.html]
 - > Option Marketing Strategy for Connected Brands (LLN) [en-prog-2017-gest2m-lgest561o.html]
 - > Option Consumer Insights (LLN) [en-prog-2017-gest2m-lgest562o.html]
 - > Option Corporate Sustainable Management (LLN) [en-prog-2017-gest2m-lgest589o.html]
 - > Option Transport et logistique (Mons) [en-prog-2017-gest2m-lgest563o.html]
 - > Option Entrepreneurship (Mons) [en-prog-2017-gest2m-lgest564o.html]
 - > Option Immersion professionnelle en digital marketing (Mons) [en-prog-2017-gest2m-lgest565o.html]
 - > Option Decision Marketing (Mons) [en-prog-2017-gest2m-lgest591o.html]
 - > Option Financial Management (Mons) [en-prog-2017-gest2m-lgest579o.html]
 - > Option Révisorat et expertise comptable (Mons) [en-prog-2017-gest2m-lgest590o.html]
 - > Option Marketing Communication (Mons) [en-prog-2017-gest2m-lgest568o.html]
 - > Option Développement et gestion Nord-Sud (ICHEC) [en-prog-2017-gest2m-lgest566o.html]
 - > Option Fiscalité (ICHEC) [en-prog-2017-gest2m-lgest567o.html]
 - > Option Services and Marketing Management I : Managing Resources in a Service World (UNamur) [en-prog-2017-gest2m-lgest569o.html]
- > EXCHANGE [en-prog-2017-gest2m-lgest353r.html]

Special programs

- > Track Financial Management [120] - Double degree UCL-ICHEC [en-prog-2017-gest2m-lgest354r.html]
- > CEMS Programme [en-prog-2017-gest2m-lgest355r.html]

GEST2M Detailed programme

Programme by subject

CORE COURSES [30.0]

- Mandatory
△ Courses not taught during 2017-2018
⊕ Periodic courses taught during 2017-2018
⊗ Optional
⊖ Periodic courses not taught during 2017-2018
■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
● LLSMD2901	Final Master's Thesis			18 Credits	1 + 2q		x
● LLSMD2094	Master's Thesis Seminar	Chantal de Moerloose	30h	2 Credits	1 + 2q		x

● Internship (10 credits)

⊗ LLSMD2915	Internship with coaching	Thomas Périlleux	30h	10 Credits	2q		x
⊗ LLSMD2916	International Internship with coaching <i>Only for IB students</i>	Christophe Lejeune	30h	10 Credits	2q		x

⊗ Cours au choix (à la place du stage) pour les étudiants CPME (10 credits)

L'étudiant CPME qui ne souhaite pas faire de stage doit obligatoirement choisir 2 cours parmi la liste ci-dessous :

⊗ LLSMX2001	Regenerative Economy	Yves De Rongé Guibert del Marmol	30h	5 Credits	1q		x
⊗ LLSMS2014	Entrepreneurial Finance (in English)	Axel Funhoff Philippe Grégoire	30h	5 Credits	1q		x
⊗ LLSMS2080	International Entrepreneurship (in English)	Frank Janssen	30h+30h	5 Credits	2q		x
⊗ LLSMS2081	Strategic Management of Start ups (in English)	Bartholomeus Kamp Bryan Toney	30h+30h	5 Credits	2q		x
⊗ LCPME2005	Social and Sustainable Entrepreneurship	Frédéric Dufays	30h	5 Credits	2q		x

LIST OF FOCUSES

- > Finalité spécialisée [en-prog-2017-gest2m-lgest321s]
 > Finalité approfondie [en-prog-2017-gest2m-lgest202a]

FINALITÉ SPÉCIALISÉE [30.0]

- Mandatory
 △ Courses not taught during 2017-2018
 ⊕ Periodic courses taught during 2017-2018
 ☒ Optional
 ⊖ Periodic courses not taught during 2017-2018
 ■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

The professional focus courses are organised during the 6 first weeks of each term.

Year

1 2

● LLSMS2220	Seminar on Current Managerial Issues	Pierre Semal	30h	3 Credits	1 + 2q	x	
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o Corporate social responsibility (4 credits)

un cours parmi :

☒ LLSMS2397	Corporate Social Responsibility	Sabine Denis	30h	4 Credits	1q	x	
☒ LLSMS2098	Corporate Social Responsibility (Names from A to E)	Thierry Bréchet Carlos Desmet (compensates Thierry Bréchet) Carlos Desmet	30h	4 Credits	1q	x	
☒ LLSMS2099	Corporate Social Responsibility (Names from F to N)	Thierry Bréchet Carlos Desmet (compensates Thierry Bréchet) Carlos Desmet	30h	4 Credits	1q	x	
☒ LLSMS2398	Corporate Social Responsibility (Names from O to Z)	Thierry Bréchet Carlos Desmet Carlos Desmet (compensates Thierry Bréchet)	30h	4 Credits	1q	x	

o Advanced Strategic Marketing (5 credits)

1 cours parmi :

☒ LLSMS2102	Advanced Strategic Marketing (Names from A to K)	Isabelle Schuiling	30h	5 Credits	1q	x	
☒ LLSMS2122	Advanced Strategic Marketing (Names from L to Z)	Nicolas Lambert	30h	5 Credits	1q	x	

o Corporate Finance (5 credits)

1 cours parmi :

☒ LLSMS2100	Corporate Finance (Names from A to K)	Bruno Colmant Philippe Grégoire Ilham Riachi	30h	5 Credits	1q	x	
☒ LLSMS2120	Corporate Finance (Names from L to Z)	Bruno Colmant Philippe Grégoire Ilham Riachi	30h	5 Credits	1q	x	

o Seminar (3 credits)

un cours parmi :

☒ LLSMD2090	Seminar on Relational and Managerial Competences <i>Only for non-French speaking students</i>	Patrice Gobert Pierre Meurens	45h	3 Credits	2q	x	
☒ LLSMD2091	Seminar on relational and managerial competences	Patrice Gobert Pierre Meurens	15h	3 Credits	2q	x	

o Management Accounting / Performance Management (5 credits)

1 cours parmi :

⊗ LLSMS2101	Advanced Cost Management (Names from A to K)	Yannick de Harlez de Deulin Sophie Hoozée Gerrit Sarens	45h	5 Credits	2q	x	
⊗ LLSMS2121	Management Accounting (Names from L to Z)	Yannick de Harlez de Deulin Sophie Hoozée Gerrit Sarens	45h	5 Credits	2q	x	
⊗ LLSMF2016	Performance Management (Names from A to K) <i>Uniquement accessible aux étudiants ayant déjà suivi un cours de contrôle de gestion en bac</i>	Gerrit Sarens Vincent Vanderborght	30h	5 Credits	2q	x	
⊗ LLSMF2026	Performance Management (Names from L to Z) <i>Uniquement accessible aux étudiants ayant déjà suivi un cours de contrôle de gestion en bac</i>	Gerrit Sarens Vincent Vanderborght	30h	5 Credits	2q	x	

o Advanced Human Resource and Organisation Management (5 credits)

un cours parmi :

⊗ LLSMS2104	Advanced Human Resource and Organisation Management (Names from A to K)	Ina Aust-Gronarz Gaëtan Bonny (compensates Ina Aust-Gronarz)	30h	5 Credits	2q	x	
⊗ LLSMS2124	Advanced Human Resource and Organisation Management (Names from L to Z)	Ina Aust-Gronarz Gaëtan Bonny (compensates Ina Aust-Gronarz)	30h	5 Credits	2q	x	

FINALITÉ APPROFONDIE [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊙ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

The research focus of 30 credits is centered on the epistemological and methodological training for research in management sciences. The student can also have the opportunity to participate to a research internship at a research center linked to the LSM. He may also write a research master's thesis that consists of either a state of literature and the design of a research project, either a first preliminary empirical research in a PhD.

						Year	
						1	2
● LLSMA2001	Epistemology of Management (in English)	Matthieu de Nanteuil	30h	5 Credits	1q	x	
● LLSMA2002	Research Methods	Philippe Chevalier Alain Decrop Assaad El Akremi	60h	10 Credits	1q	x	
● LLSMA2005	Reading Seminar			5 Credits	1 + 2q	x	
● LLSMA2006	Theories of Organizations in Management	Régis Coeurderoy	30h	5 Credits	2q	x	
● LLSMA2007	Communication and Writing Skills	Manuel Kolp Valérie Swaen	30h	5 Credits	2q	x	

OPTIONS

Annual Block 1: obligation to follow **a major** to be chosen among the list here below.

> [The document describes the majors](#) (target, career opportunities,...) offered in the master in management.

The description of each course within the majors is available by clicking among the majors here below.

Annual Block 2: if the student does not go on exchange, obligation to follow **an option of 15 credits and 3 courses**: one strategy course, one language course and one elective course. Please check the offer here below.

MAJORS

- > [Majeure Management humain et intervention dans les organisations \(LLN\)](#) [en-prog-2017-gest2m-lgest430o]
- > [Major European Business \(LLN\)](#) [en-prog-2017-gest2m-lgest421o]
- > [Majeure Managerial Corporate Finance \(LLN\)](#) [en-prog-2017-gest2m-lgest442o]
- > [Major Marketing Strategy for Connected Brands \(LLN\)](#) [en-prog-2017-gest2m-lgest451o]
- > [Major Consumer Insights \(LLN\)](#) [en-prog-2017-gest2m-lgest452o]
- > [Philippe de Woot Major in Corporate Sustainable Management \(LLN\)](#) [en-prog-2017-gest2m-lgest470o]
- > [Formation interdisciplinaire en création d'entreprise CPME \(LLN\)](#) [en-prog-2017-gest2m-lgest424o]
- > [Major International Business \(LLN\)](#) [en-prog-2017-gest2m-lgest425o]
- > [Major Financial Management \(Mons\)](#) [en-prog-2017-gest2m-mgest441o]
- > [Majeure Révisorat et expertise comptable \(Mons\)](#) [en-prog-2017-gest2m-mgest443o]
- > [Majeure Décisions marketing tactiques et digitales \(Mons\)](#) [en-prog-2017-gest2m-mgest453o]

LSM COURSES (if no exchange)

- > [International Strategic Management course](#) [en-prog-2017-gest2m-lgest570o]
- > [Elective courses](#) [en-prog-2017-gest2m-lgest557o]
- > [Compulsory language course](#) [en-prog-2017-gest2m-lgest571o]

OPTIONS (alternative à l'échange)

- > [Option Management humain et intervention dans les organisations \(LLN\)](#) [en-prog-2017-gest2m-lgest558o]
- > [Option Managerial Corporate Finance \(LLN\)](#) [en-prog-2017-gest2m-lgest560o]
- > [Option Marketing Strategy for Connected Brands \(LLN\)](#) [en-prog-2017-gest2m-lgest561o]
- > [Option Consumer Insights \(LLN\)](#) [en-prog-2017-gest2m-lgest562o]
- > [Option Corporate Sustainable Management \(LLN\)](#) [en-prog-2017-gest2m-lgest589o]
- > [Option Transport et logistique \(Mons\)](#) [en-prog-2017-gest2m-lgest563o]
- > [Option Entrepreneurship \(Mons\)](#) [en-prog-2017-gest2m-lgest564o]
- > [Option Immersion professionnelle en digital marketing \(Mons\)](#) [en-prog-2017-gest2m-lgest565o]
- > [Option Decision Marketing \(Mons\)](#) [en-prog-2017-gest2m-lgest591o]
- > [Option Financial Management \(Mons\)](#) [en-prog-2017-gest2m-lgest579o]

- > [Option Révisorat et expertise comptable \(Mons\)](#) [en-prog-2017-gest2m-lgest590o]
- > [Option Marketing Communication \(Mons\)](#) [en-prog-2017-gest2m-lgest568o]
- > [Option Développement et gestion Nord-Sud \(ICHEC\)](#) [en-prog-2017-gest2m-lgest566o]
- > [Option Fiscalité \(ICHEC\)](#) [en-prog-2017-gest2m-lgest567o]
- > [Option Services and Marketing Management I : Managing Resources in a Service World \(UNamur\)](#) [en-prog-2017-gest2m-lgest569o]

EXCHANGE

MAJORS

The major courses are organised during the 6 last weeks of each term.

MAJEURE MANAGEMENT HUMAIN ET INTERVENTION DANS LES ORGANISATIONS (LLN) [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Quadrimestre 1

● LLSMS2070	Organizational Diagnostic (in French)	Evelyne Léonard Anne Rousseau (compensates Evelyne Léonard)	30h	5 Credits	1q	x	
● LLSMS2072	Clinical Sociology of work (in French)	Thomas Périlleux	30h	5 Credits	1q	x	
● LLSMF2007	Change Management (in French)	Nathalie Guilmot (compensates Alain Vas) Alain Vas	30h	5 Credits	1q	x	

o Term 2

● LLSMS2071	Organizational Behaviour (in French)	Gaëtane Caesens	30h	5 Credits	2q	x	
● LLSMS2073	Human Resources Strategic Management (in French)	Laurent Taskin	30h	5 Credits	2q	x	
● LLSMS2074	Contemporary Issues in Human Resources (in French)	Farid Ben Hassel Philippe Depaepe	30h	5 Credits	2q	x	

MAJOR EUROPEAN BUSINESS (LLN) [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Quadrimestre 1

● LLSMS2018	European Corporate Governance (in English)	Karine Cerrada Cristia Philippe Lambrecht	30h	5 Credits	1q	x	
● LLSMS2060	European Economic Policy (in English)	Eric Cornuel Didier Reynders	30h	5 Credits	1q	x	
● LLSMS2064	European Public Affairs (in English)	Jean-Christophe Defraigne	30h	5 Credits	1q	x	

o Quadrimestre 2

● LLSMS2061	Corporate Strategy in Europe	Guilhem Bascle Bernard Paque (compensates Guilhem Bascle)	30h	5 Credits	2q	x	
● LLSMS2062	Management of European Companies (Business Cases)	Eric Cornuel	30h	5 Credits	2q	x	
● LLSMS2063	Industrial Relations in Europe (in English)	Maria Jepsen (compensates Evelyne Léonard) Evelyne Léonard Philippe Pochet (compensates Evelyne Léonard)	30h	5 Credits	2q	x	

MAJEURE MANAGERIAL CORPORATE FINANCE (LLN) [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Term 1

● LLSMS2014	Entrepreneurial Finance (in English)	Axel Funhoff Philippe Grégoire	30h	5 Credits	1q	x	
● LLSMS2017	IAS/IFRS	Bruno Colmant	30h	5 Credits	1q	x	
● LLSMS2108	International Financial Management (in English)	Pascal Hubinont	30h	5 Credits	1q	x	

o Term 2

● LLSMS2009	Risk Management of Financial Institutions	Luc Henrard	30h	5 Credits	2q	x	
● LLSMS2110	Advanced Corporate Finance	Yue Zhang	30h	5 Credits	2q	x	
● LLSMS2118	Project Evaluation	Leonardo Iania	30h	5 Credits	2q	x	

MAJOR MARKETING STRATEGY FOR CONNECTED BRANDS (LLN)**[30.0]**

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Term 1

● LLSMS2000	Marketing Research	Valérie Swaen	30h	5 Credits	1q	x	
● LLSMS2002	International Marketing	Thierry Jupsin	30h	5 Credits	1q	x	
● LLSMS2007	New Business Models and E-commerce	Olivier de Broqueville	30h	5 Credits	1q	x	

o Term 2

● LLSMS2003	Brand Management (in English)	Isabelle Schuiling	30h	5 Credits	2q	x	
● LLSMS2004	Big Data/Data Mining Applied to Marketing	Ludovic Chevalier	30h	5 Credits	2q	x	
● LLSMS2006	On-line and Off-line Communication Strategies	Karine Charry	30h	5 Credits	2q	x	

MAJOR CONSUMER INSIGHTS (LLN) [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Term 1

● LLSMS2001	Consumer's attitudes and behaviour (in French)	Nicolas Kervyn de Meerendré	30h	5 Credits	1q	x	
● LLSMS2005	Market research (in French)	Gordy Pleyers	30h	5 Credits	1q	x	
● LLSMS2021	Managing Brand Equity	Valérie Swaen	30h	5 Credits	1q	x	

o Term 2

● LLSMS2022	Customer Relationship Marketing (CRM)	Nicolas Kervyn de Meerendré	30h	5 Credits	2q	x	
● LLSMS2023	Ethical and Sustainable Consumption	Valérie Swaen	30h	5 Credits	2q	x	
● LLSMS2024	Méthodes qualitatives et expérimentales d'analyse du consommateur	Gordy Pleyers	30h	5 Credits	2q	x	

PHILIPPE DE WOOT MAJOR IN CORPORATE SUSTAINABLE MANAGEMENT (LLN) [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Term 1

● LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	30h	5 Credits	1q	x	
● LLSMS2281	Sustainable Management and Value Chains	Constantin Blome	30h	5 Credits	1q	x	
● LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania Anh Nguyen (compensates Leonardo Iania)	30h	5 Credits	1q	x	

o Term 2

● LLSMS2283	Sustainable Human Resource Management and Leadership	Ina Aust-Gronarz Dominique Dussard Corentin Hericher Emmanuel Mossay	30h	5 Credits	2q	x	
● LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen Valérie Swaen (compensates Yves De Rongé)	30h	5 Credits	2q	x	
● LCPME2005	Social and Sustainable Entrepreneurship	Frédéric Dufays	30h	5 Credits	2q	x	

FORMATION INTERDISCIPLINAIRE EN CRÉATION D'ENTREPRISE

CPME (LLN) [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Term 1

● LCPME2001	Entrepreneurship Theory (in French)	Frank Janssen	30h+20h	5 Credits	1q	x	
● LCPME2002	Managerial, legal and economic aspects of the creation of a company (in French)	Yves De Cordt Marine Falize	30h+15h	5 Credits	1q	x	

o Cours au choix CPME (5 credits)

Un cours parmi :

⊗ LLSMX2001	Regenerative Economy	Yves De Rongé Guibert del Marmol	30h	5 Credits	1q	x	
⊗ LLSMS2014	Entrepreneurial Finance (in English)	Axel Funhoff Philippe Grégoire	30h	5 Credits	1q	x	

o Term 2

● LCPME2003	Business plan of the creation of a company (in French) <i>test</i>	Frank Janssen	30h+15h	5 Credits	2q		x
● LCPME2004	Advanced seminar on Entrepreneurship (in French)	Roxane De Hoe (compensates Frank Janssen) Frank Janssen	30h+15h	5 Credits	2q	x	

o Cours au choix CPME (5 credits)

1 cours parmi :

⊗ LLSMS2080	International Entrepreneurship (in English)	Frank Janssen	30h+30h	5 Credits	2q	x	
⊗ LLSMS2081	Strategic Management of Start ups (in English)	Bartholomeus Kamp Bryan Toney	30h+30h	5 Credits	2q	x	
⊗ LCPME2005	Social and Sustainable Entrepreneurship	Frédéric Dufays	30h	5 Credits	2q	x	
⊗ LSST1001	IngénieuxSud	Jean-Pierre Raskin	15h+45h	5 Credits	2q	x	x

MAJOR INTERNATIONAL BUSINESS (LLN) [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Term 1

● LLSMS2014	Entrepreneurial Finance (in English)	Axel Funhoff Philippe Grégoire	30h	5 Credits	1q	x	
● LLSMS2108	International Financial Management (in English)	Pascal Hubinont	30h	5 Credits	1q	x	
● LLSMS2109	International Marketing Management (in English)	Isabelle Schuiling	30h	5 Credits	1q	x	

o Term 2

● LLSMS2063	Industrial Relations in Europe (in English)	Maria Jepsen (compensates Evelyne Léonard) Evelyne Léonard Philippe Pochet (compensates Evelyne Léonard)	30h	5 Credits	2q	x	
● LLSMS2065	Cross Cultural Competences and Management (in English)	Ina Aust-Gronarz Laurent Philippe (compensates Ina Aust-Gronarz)	30h	5 Credits	2q	x	
● LLSMS2111	International Business (in English)	Christophe Brognaux Sunita Malhotra Frédéric Pouchain	30h	5 Credits	2q	x	

MAJOR FINANCIAL MANAGEMENT (MONS) [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Term 1

● MLSMM2121	Derivative Securities	Isabelle Platten	30h	5 Credits	1q	x	
● MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	30h	5 Credits	1q	x	
● MLSMM2123	Fixed Income Analysis	Isabelle Platten Frédéric Vrins	30h	5 Credits	1q	x	

o Term 2

● MLSMM2125	Portfolio Management	Catherine D'Hondt	30h	5 Credits	2q	x	
● MLSMM2126	Risk Management and Financial Institutions	Isabelle Platten Pascal Van Wynendaele (compensates Isabelle Platten)	30h	5 Credits	2q	x	
● MLSMM2124	Behavioural Finance	Rudy De Winne	30h	5 Credits	2q	x	

MAJEURE RÉVISORAT ET EXPERTISE COMPTABLE (MONS) [30.0]

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Term 1

● MLSMM2141	Contrôle interne et gestion des risques	Bénédicte Vessié	45h	6 Credits	1q	x	
● MLSMM2143	Règles d'évaluation	Anne-Catherine Provost Annick Telle (compensates Anne-Catherine Provost)	30h	5 Credits	1q	x	
● MLSMM2142	Droit comptable	Yvan Stempniewsky	30h	4 Credits	1q	x	

o Term 2

● MLSMM2145	IAS and IFRS	Yvan Stempniewsky	45h	6 Credits	2q	x	
● MLSMM2146	Normes comptables internationales de consolidation	Bénédicte Vessié	30h	5 Credits	2q	x	
● MLSMM2144	Droit des sociétés approfondi et gouvernance d'entreprise	Werner Derijcke	30h	4 Credits	2q	x	

MAJEURE DÉCISIONS MARKETING TACTIQUES ET DIGITALES (MONS) [30.0]

○ Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

○ Term 1

○ MLSMM2131	Distribution	Caroline Ducarroz Nadia Sinigaglia (compensates Caroline Ducarroz)	30h	5 Credits	1q	x	
○ MLSMM2132	Price Management	Caroline Ducarroz Nadia Sinigaglia (compensates Caroline Ducarroz)	30h	5 Credits	1q	x	
○ MLSMM2133	Product and Innovation	Nadia Sinigaglia	30h	5 Credits	1q	x	

○ Term 2

○ MLSMM2134	E-comportement du consommateur	Karine Charry	30h	5 Credits	2q	x	
○ MLSMM2136	Tendances en Digital Marketing	Ingrid Poncin	30h	5 Credits	2q	x	
○ MLSMM2135	Méthodes et modèles en marketing	Caroline Ducarroz Nadia Sinigaglia	30h	5 Credits	2q	x	

LSM COURSES (IF NO EXCHANGE) [15.0]

Les étudiants qui ne partent pas en échange devront s'inscrire au cours d'International strategic management (5 crédits), au cours de langue obligatoire (5 crédits), à un cours parmi la liste de cours au choix (5 crédits) ainsi qu'à une option (15 crédits).

INTERNATIONAL STRATEGIC MANAGEMENT COURSE [5.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018

- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

							Year	
							1	2
<input checked="" type="radio"/> LLSMS2123	International Strategic Management <i>Si vous avez déjà réussi le cours LLSMF2003 ou LLSMS2103, vous ne devez pas prendre ce cours et devez donc suivre les 2 cours au choix (LLSMF2009 et LLSMS2090) ou choisir un cours de la KUL.</i>	Tanguy De Jaegere Valérie Duplat Bernard Paque	30h	5 Credits	1q			x

ELECTIVE COURSES [5.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018

- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

							Year	
							1	2
<input checked="" type="radio"/> LLSMF2009	Taxation (in French)	Marcel Gérard Alice Pirlot	30h	5 Credits	1q			x
<input checked="" type="radio"/> LLSMS2090	Risk Management, Internal Control and Auditing	Loïc Decaux Gerrit Sarens	30h	5 Credits	1q			x

COMPULSORY LANGUAGE COURSE [5.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018

- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

							Year	
							1	2
<input checked="" type="radio"/> Cours de néerlandais (5 credits)								

Un cours à choisir parmi la liste ci-dessous. Veuillez vérifier les horaires avant de faire votre choix.

<input checked="" type="radio"/> LMULT2233	Reading comprehension and vocabulary extension: economic and commercial texts in Dutch	Marlène Vrancx	22.5h	5 Credits	1q			x
<input checked="" type="radio"/> LMULT2434	Oral business communication techniques in Dutch (Part 1) <i>Compulsory attendance, limited access (max. 10 students)</i>	Anne Goedgezelschap	15h+15h	5 Credits	1q			x
<input checked="" type="radio"/> LMULT2431	Economic, legal, social and political issues in Dutch-speaking countries <i>Compulsory attendance, limited access (max. 10 students)</i>	Philippe Hiligsmann Matthieu Sergier (compensates Philippe Hiligsmann)	30h+15h	5 Credits	1q			x
<input checked="" type="radio"/> LNEER2600	Seminar of entry to professional life in Dutch - Upper-Intermediate level <i>Limited access (see ILV)</i>	Isabelle Demeulenaere (coord.)	30h	5 Credits	1 ou 2q			x

						Year	
						1	2
⊗ LNEER1532	Interactive economic Dutch - Higher intermediate level <i>Limited access (see ILV)</i>	Hilde Bosmans Katrien De Rycke Catherine Lycops Marie Van Reet Marianne Verhaert (coord.)	60h	5 Credits	1 + 2q		x
⊗ LKUL2094	Belasting op de toegevoegde waarde (B-KUL-C05B1A)		39h	5 Credits	1q		x
⊗ LKUL2095	Arbeidsrecht en onderneming (B-KUL-C08I7A)		39h	5 Credits	1q		x
⊗ LKUL2096	Vennootschapsbelasting (B-KUL-C05B0A)		39h	5 Credits	1q		x
⊗ LKUL2098	Management van personeelsstromen (B-KUL-D0R25A)		39h	5 Credits	1q		x

⊗ English courses (5 credits)

One course to choose among the list below. Please check the course schedule before making a choice.

⊗ LANGL1700L	Advanced English - L <i>4 groups of max. 25 students/group (see ILV for details and registration)</i>	Nicholas Gibbs Katherine Opello	30h	5 Credits	1q		x
⊗ LMULT2223	Reading comprehension and vocabulary extension: economic and commercial texts in English	Sylvie De Cock	22.5h	5 Credits	1q		x
⊗ LMULT2421	Economic, legal, social and political issues in English-speaking countries <i>Compulsory attendance, limited access (max. 15 students)</i>	Paul Arblaster	30h+15h	5 Credits	1q		x
⊗ LMULT2424	Oral business communication techniques in English (Part 1) <i>Compulsory attendance, limited access (max. 15 students)</i>	Sylvie De Cock	15h+15h	5 Credits	1q		x

⊗ Cours d'allemand (5 credits)

Un cours à choisir parmi la liste ci-dessous. Veuillez vérifier les horaires avant de faire votre choix.

⊗ LMULT2213	Reading comprehension and vocabulary extension: economic and commercial texts in German	Marie-Luce Collard	22.5h	5 Credits	1q		x
⊗ LMULT2411	Economic, legal, social and political issues in German-speaking countries <i>Compulsory attendance. Limited access (max. 5 students)</i>	Dany Etienne	30h+15h	5 Credits	1q		x
⊗ LMULT2414	Oral business communication techniques in German 1 <i>Compulsory attendance. Limited access (max. 5 students)</i>	Hedwig Reuter	15h+15h	5 Credits	1q		x
⊗ LALLE2710	Listening comprehension and oral expression: specialised German oral exercises - Part 1 <i>Limited access (see ILV)</i>	Ann Rinder	30h	5 Credits	1q		x

⊗ Cours d'espagnol (5 credits)

Un cours à choisir parmi la liste ci-dessous. Veuillez vérifier les horaires avant de faire votre choix.

⊗ LESP2600	Vocational Induction Seminar - Spanish (B2.2/C1) <i>Limited access (max. 7 students). Please contact the professor in order to check your language level.</i>	Paula Lorente Fernandez (coord.)	30h	5 Credits	1q		x
⊗ LESP2601	Vocational Induction Seminar - Spanish (B2.2/C1) <i>Limited access (max. 7 students). Please contact the professor in order to check your language level.</i>	Paula Lorente Fernandez (coord.)	30h	5 Credits	1q		x
⊗ LESP1500	Spanish Advanced level (B1.2, B2.1) <i>Limited access (max. 10 students). Please contact the professor in order to check your language level.</i>	Carmen Vallejo Villamor (coord.)	45h	5 Credits	1q		x

⊗ French courses (5 credits)

Only for non native French speakers. One course to be chosen among the list below. Please check the course schedule before making a choice.

⊗ LFRAN1405	French - Upper Intermediate Level (B2) - Le français, langue universitaire <i>Limited access (see ILV)</i>	Christine Renard (coord.)	30h	5 Credits	1 ou 2q		x
⊗ LFRAN1505	French - Advanced level (C1) - "Professional Communication Strategies" <i>Limited access (see ILV)</i>	Françoise Masuy (coord.)	30h	5 Credits	2q		x

OPTIONS (ALTERNATIVE À L'ÉCHANGE) [15.0]

Les étudiants qui ne partent pas en échange devront s'inscrire à une option (15 crédits) ainsi qu'au cours d'International strategic management (5 crédits), au cours obligatoire de langue (5 crédits) et à un cours parmi la liste de cours au choix (5 crédits)

OPTION MANAGEMENT HUMAIN ET INTERVENTION DANS LES ORGANISATIONS (LLN) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> LLSMS2070	Organizational Diagnostic (in French)	Evelyne Léonard Anne Rousseau (compensates Evelyne Léonard)	30h	5 Credits	1q		x
<input type="radio"/> LLSMS2072	Clinical Sociology of work (in French)	Thomas Périlleux	30h	5 Credits	1q		x
<input type="radio"/> LLSMF2007	Change Management (in French)	Nathalie Guilmot (compensates Alain Vas) Alain Vas	30h	5 Credits	1q		x

OPTION MANAGERIAL CORPORATE FINANCE (LLN) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> LLSMS2014	Entrepreneurial Finance (in English)	Axel Funhoff Philippe Grégoire	30h	5 Credits	1q		x
<input type="radio"/> LLSMS2017	IAS/IFRS	Bruno Colmant	30h	5 Credits	1q		x
<input type="radio"/> LLSMS2108	International Financial Management (in English)	Pascal Hubinont	30h	5 Credits	1q		x

OPTION MARKETING STRATEGY FOR CONNECTED BRANDS (LLN) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> LLSMS2000	Marketing Research	Valérie Swaen	30h	5 Credits	1q		x
<input type="radio"/> LLSMS2002	International Marketing	Thierry Jupsin	30h	5 Credits	1q		x
<input type="radio"/> LLSMS2007	New Business Models and E-commerce	Olivier de Broqueville	30h	5 Credits	1q		x

OPTION CONSUMER INSIGHTS (LLN) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> LLSMS2001	Consumer's attitudes and behaviour (in French)	Nicolas Kervyn de Meerendré	30h	5 Credits	1q		x
<input type="radio"/> LLSMS2005	Market research (in French)	Gordy Pleyers	30h	5 Credits	1q		x
<input type="radio"/> LLSMS2021	Managing Brand Equity	Valérie Swaen	30h	5 Credits	1q		x

OPTION CORPORATE SUSTAINABLE MANAGEMENT (LLN) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	30h	5 Credits	1q		x
<input type="radio"/> LLSMS2281	Sustainable Management and Value Chains	Constantin Blome	30h	5 Credits	1q		x
<input type="radio"/> LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania Anh Nguyen (compensates Leonardo Iania)	30h	5 Credits	1q		x

OPTION TRANSPORT ET LOGISTIQUE (MONS) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> MLSMM2253	Transport and mobility	Bart Jourquin	30h	5 Credits	1q		x
<input type="radio"/> MLSMM2252	Supply Chain Management	Jean-Sébastien Tancrez	30h	5 Credits	1q		x
<input type="radio"/> MLSMM2251	Modélisation des systèmes de transport	Bart Jourquin	30h	5 Credits	1q		x

OPTION ENTREPRENEURSHIP (MONS) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> MLSMM2263	Savoir entreprendre	Amélie Jacquemin	30h	5 Credits	1q		x
<input type="radio"/> MHELH2262	Entrepreneuriat technologique	Karl Colin Julie Hermans	30h	5 Credits	1q		x
<input type="radio"/> MLSMM2261	Entrepreneuriat collectif	Julie Hermans	30h	5 Credits	1q		x

OPTION IMMERSION PROFESSIONNELLE EN DIGITAL MARKETING (MONS) [25.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> MLSMM2231	Digital Data Analysis <i>Cette activité se déroule au second quadrimestre en parallèle de MLSMM2233 Immersion professionnelle 2 - mise en oeuvre.</i>	Marco Ongaro	30h	5 Credits	2q		x
<input type="radio"/> MLSMM2232	Immersion professionnelle 1 - diagnostic	Karine Charry Ingrid Poncin	30h	10 Credits	1q		x
<input type="radio"/> MLSMM2233	Immersion professionnelle 2 - mise en oeuvre <i>Cette activité remplace le stage obligatoire de Master pour l'étudiant inscrit à cette option.</i>	Karine Charry Ingrid Poncin	30h	10 Credits	2q		x

OPTION DECISION MARKETING (MONS) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/> MLSMM2131	Distribution	Caroline Ducarroz Nadia Sinigaglia (compensates Caroline Ducarroz)	30h	5 Credits	1q		x
<input type="radio"/> MLSMM2132	Price Management	Caroline Ducarroz Nadia Sinigaglia (compensates Caroline Ducarroz)	30h	5 Credits	1q		x
<input type="radio"/> MLSMM2133	Product and Innovation	Nadia Sinigaglia	30h	5 Credits	1q		x

OPTION FINANCIAL MANAGEMENT (MONS) [15.0]

○ Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ MLSMM2121	Derivative Securities	Isabelle Platten	30h	5 Credits	1q		x
○ MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	30h	5 Credits	1q		x
○ MLSMM2123	Fixed Income Analysis	Isabelle Platten Frédéric Vrins	30h	5 Credits	1q		x

OPTION RÉVISORAT ET EXPERTISE COMPTABLE (MONS) [15.0]

○ Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ MLSMM2247	Audit et compétences professionnelles	Bénédicte Vessié	45h	6 Credits	1q		x
○ MLSMM2249	International Standards on Auditing	Bénédicte Vessié	30h	5 Credits	1q		x
○ MLSMM2248	Droit de l'entreprise en difficulté	Raphaël Gevers	30h	4 Credits	1q		x
⊗ MLSMM2140	Déontologie et exigences légales du contrôle <i>Cours pris en compte pour les dispenses IRE.</i>	Victor Collin Bernard Vandendorre	45h	6 Credits	1q	x	x

OPTION MARKETING COMMUNICATION (MONS) [15.0]

○ Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
○ MCOMU2202	Marketing Communications	Karine Charry	30h+0h	5 Credits	1q		x
○ MCOMU2203	Processus de création publicitaire	Marc Soumillion	30h+0h	5 Credits	1q		x
○ MCOMU2204	Methodology of the marketing communication	Karine Charry Christine Jean (compensates Karine Charry) Ingrid Poncin	30h+0h	5 Credits	1q		x

OPTION DÉVELOPPEMENT ET GESTION NORD-SUD (ICHEC) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/>	LPEDV2210	North-South Project management		60h	5 Credits	1q	x
<input type="radio"/>	LPEDV2220	Spécificités de la gestion dans les pays du Sud		60h	5 Credits	1q	x
<input type="radio"/>	LPEDV2230	Economie et politiques de développement		60h	5 Credits	1q	x

OPTION FISCALITÉ (ICHEC) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/>	LFISC2210	Fiscalité des entreprises		60h	5 Credits	1q	x
<input type="radio"/>	LFISC2220	Impôt sur le revenu des personnes physiques		60h	5 Credits	1q	x
<input type="radio"/>	LFISC2230	Principles of international taxation of Enterprises		60h	5 Credits	1q	x

OPTION SERVICES AND MARKETING MANAGEMENT I : MANAGING RESOURCES IN A SERVICE WORLD (UNAMUR) [15.0]

- Mandatory
 Courses not taught during 2017-2018
 Periodic courses taught during 2017-2018
- Optional
 Periodic courses not taught during 2017-2018
 Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

						Year	
						1	2
<input type="radio"/>	LELMS2401	Managing the Servicescape - Introducing to the World of Service		30h	5 Credits	1q	x
<input type="radio"/>	LELMS2407	Methods for Service & Marketing research		30h	5 Credits	1q	x
<input type="radio"/>	LELMS2414	Services Operations Management		30h	5 Credits	1q	x

EXCHANGE

Les étudiants qui partent en échange doivent s'inscrire à leurs cours (minimum 30 crédits) via Mobi. Informations sur les échanges : <https://uclouvain.be/en/faculties/lsm/erasmus-other-exchanges.html>

Alternatives

> Track Financial Management [120] - Double degree UCL-ICHEC [en-prog-2017-gest2m-lgest354r]
 > CEMS Programme [en-prog-2017-gest2m-lgest355r]

TRACK FINANCIAL MANAGEMENT [120] - DOUBLE DEGREE UCL-ICHEC [120.0]

○ Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o Bloc annuel 1 (60 credits)

Course Code	Course Title	Instructor	Hours	Credits	Year 1	Year 2
○ LLSMS2220	Seminar on Current Managerial Issues	Pierre Semal	30h	3 Credits	1 + 2q	x
○ LLSMD2090	Seminar on Relational and Managerial Competences <i>Only for non-French speaking students</i>	Patrice Gobert Pierre Meurens	45h	3 Credits	2q	x

o Corporate Social Responsibility (LLN) (4 credits)

Un cours parmi :

⊗ LLSMS2397	Corporate Social Responsibility	Sabine Denis	30h	4 Credits	1q	x
⊗ LLSMS2098	Corporate Social Responsibility (Names from A to E)	Thierry Bréchet Carlos Desmet (compensates Thierry Bréchet) Carlos Desmet	30h	4 Credits	1q	x
⊗ LLSMS2099	Corporate Social Responsibility (Names from F to N)	Thierry Bréchet Carlos Desmet (compensates Thierry Bréchet) Carlos Desmet	30h	4 Credits	1q	x
⊗ LLSMS2398	Corporate Social Responsibility (Names from O to Z)	Thierry Bréchet Carlos Desmet Carlos Desmet (compensates Thierry Bréchet)	30h	4 Credits	1q	x

o Corporate Finance (LLN) (5 credits)

Un cours parmi :

⊗ LLSMS2100	Corporate Finance (Names from A to K)	Bruno Colmant Philippe Grégoire Ilham Riachi	30h	5 Credits	1q	x
⊗ LLSMS2120	Corporate Finance (Names from L to Z)	Bruno Colmant Philippe Grégoire Ilham Riachi	30h	5 Credits	1q	x

o Advanced Strategic Marketing (LLN) (5 credits)

Un cours parmi :

⊗ LLSMS2102	Advanced Strategic Marketing (Names from A to K)	Isabelle Schuiling	30h	5 Credits	1q	x
⊗ LLSMS2122	Advanced Strategic Marketing (Names from L to Z)	Nicolas Lambert	30h	5 Credits	1q	x

o Majeure Financial Management (Mons) (30 credits)

○ MLSMM2121	Derivative Securities	Isabelle Platten	30h	5 Credits	1q	x
○ MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	30h	5 Credits	1q	x
○ MLSMM2123	Fixed Income Analysis	Isabelle Platten Frédéric Vrins	30h	5 Credits	1q	x
○ MLSMM2125	Portfolio Management	Catherine D'Hondt	30h	5 Credits	2q	x

						Year	
						1	2
○ MLSMM2126	Risk Management and Financial Institutions	Isabelle Platten Pascal Van Wynendaele (compensates Isabelle Platten)	30h	5 Credits	2q	x	
○ MLSMM2124	Behavioural Finance	Rudy De Winne	30h	5 Credits	2q	x	

o Management Accounting (LLN) (5 credits)

Un cours parmi :

⊗ LLSMS2101	Advanced Cost Management (Names from A to K)	Yannick de Harlez de Deulin Sophie Hoozée Gerrit Sarens	45h	5 Credits	2q	x	
⊗ LLSMS2121	Management Accounting (Names from L to Z)	Yannick de Harlez de Deulin Sophie Hoozée Gerrit Sarens	45h	5 Credits	2q	x	

o Advanced Human Resource and Organisation Management (LLN) (5 credits)

Un cours parmi :

⊗ LLSMS2104	Advanced Human Resource and Organisation Management (Names from A to K)	Ina Aust-Gronarz Gaëtan Bonny (compensates Ina Aust-Gronarz)	30h	5 Credits	2q	x	
⊗ LLSMS2124	Advanced Human Resource and Organisation Management (Names from L to Z)	Ina Aust-Gronarz Gaëtan Bonny (compensates Ina Aust-Gronarz)	30h	5 Credits	2q	x	

o Bloc annuel 2 (60 credits)

○ LLSMF2009	Taxation (in French)	Marcel Gérard Alice Pirlot	30h	5 Credits	1q		x
○ LLSMD2915	Internship with coaching	Thomas Périlleux	30h	10 Credits	2q		x
○ LLSMD2901	Final Master's Thesis			18 Credits	1 + 2q	x	x
○ LLSMD2094	Master's Thesis Seminar	Chantal de Moerloose	30h	2 Credits	1 + 2q	x	x

o International Strategic Management course (LLN) (5 credits)

○ LLSMS2123	International Strategic Management <i>Si vous avez déjà réussi le cours LLSMF2003 ou LLSMS2103, vous ne devez pas prendre ce cours et devez donc suivre les 2 cours au choix (LLSMF2009 et LLSMS2090) ou choisir un cours de la KUL.</i>	Tanguy De Jaegere Valérie Duplat Bernard Paque	30h	5 Credits	1q		x
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o Cours de langue obligatoire (5 credits)

⊗ Cours de néerlandais (5 credits)

Un cours à choisir parmi la liste ci-dessous. Veuillez vérifier les horaires avant de faire votre choix.

⊗ LMULT2233	Reading comprehension and vocabulary extension: economic and commercial texts in Dutch	Marlène Vrancx	22.5h	5 Credits	1q		x
⊗ LMULT2434	Oral business communication techniques in Dutch (Part 1) <i>Compulsory attendance, limited access (max. 10 students)</i>	Anne Goedgezelschap	15h+15h	5 Credits	1q		x
⊗ LMULT2431	Economic, legal, social and political issues in Dutch-speaking countries <i>Compulsory attendance, limited access (max. 10 students)</i>	Philippe Hilgsmann Matthieu Sergier (compensates Philippe Hilgsmann)	30h+15h	5 Credits	1q		x
⊗ LNEER2600	Seminar of entry to professional life in Dutch - Upper-Intermediate level <i>Limited access (see ILV)</i>	Isabelle Demeulenaere (coord.)	30h	5 Credits	1 ou 2q		x
⊗ LNEER1532	Interactive economic Dutch - Higher intermediate level <i>Limited access (see ILV)</i>	Hilde Bosmans Katrien De Rycke Catherine Lycops Marie Van Reet Marianne Verhaert (coord.)	60h	5 Credits	1 + 2q		x
⊗ LKUL2094	Belasting op de toegevoegde waarde (B-KUL-C05B1A)		39h	5 Credits	1q		x

						Year	
						1	2
✘	LKUL2095	Arbeidsrecht en onderneming (B-KUL-C0817A)		39h	5 Credits	1q	x
✘	LKUL2096	Vennootschapsbelasting (B-KUL-C05B0A)		39h	5 Credits	1q	x
✘	LKUL2098	Management van personeelsstromen (B-KUL-D0R25A)		39h	5 Credits	1q	x

✘ English courses (5 credits)

One course to choose among the list below. Please check the course schedule before making a choice.

✘	LANGL1700L	Advanced English - L 4 groups of max. 25 students/group (see ILV for details and registration)	Nicholas Gibbs Katherine Opello	30h	5 Credits	1q	x
✘	LMULT2223	Reading comprehension and vocabulary extension: economic and commercial texts in English	Sylvie De Cock	22.5h	5 Credits	1q	x
✘	LMULT2421	Economic, legal, social and political issues in English-speaking countries Compulsory attendance, limited access (max. 15 students)	Paul Arblaster	30h+15h	5 Credits	1q	x
✘	LMULT2424	Oral business communication techniques in English (Part 1) Compulsory attendance, limited access (max. 15 students)	Sylvie De Cock	15h+15h	5 Credits	1q	x

✘ Cours d'allemand (5 credits)

Un cours à choisir parmi la liste ci-dessous. Veuillez vérifier les horaires avant de faire votre choix.

✘	LMULT2213	Reading comprehension and vocabulary extension: economic and commercial texts in German	Marie-Luce Collard	22.5h	5 Credits	1q	x
✘	LMULT2411	Economic, legal, social and political issues in German-speaking countries Compulsory attendance. Limited access (max. 5 students)	Dany Etienne	30h+15h	5 Credits	1q	x
✘	LMULT2414	Oral business communication techniques in German 1 Compulsory attendance. Limited access (max. 5 students)	Hedwig Reuter	15h+15h	5 Credits	1q	x
✘	LALLE2710	Listening comprehension and oral expression: specialised German oral exercises - Part 1 Limited access (see ILV)	Ann Rinder	30h	5 Credits	1q	x

✘ Cours d'espagnol (5 credits)

Un cours à choisir parmi la liste ci-dessous. Veuillez vérifier les horaires avant de faire votre choix.

✘	LESPA2600	Vocational Induction Seminar - Spanish (B2.2/C1) Limited access (max. 7 students). Please contact the professor in order to check your language level.	Paula Lorente Fernandez (coord.)	30h	5 Credits	1q	x
✘	LESPA2601	Vocational Induction Seminar - Spanish (B2.2/C1) Limited access (max. 7 students). Please contact the professor in order to check your language level.	Paula Lorente Fernandez (coord.)	30h	5 Credits	1q	x
✘	LESPA1500	Spanish Advanced level (B1.2, B2.1) Limited access (max. 10 students). Please contact the professor in order to check your language level.	Carmen Vallejo Villamor (coord.)	45h	5 Credits	1q	x

✘ French courses (5 credits)

Only for non native French speakers. One course to be chosen among the list below. Please check the course schedule before making a choice.

✘	LFRAN1405	French - Upper Intermediate Level (B2) - Le français, langue universitaire Limited access (see ILV)	Christine Renard (coord.)	30h	5 Credits	1 ou 2q	x
✘	LFRAN1505	French - Advanced level (C1) - "Professional Communication Strategies" Limited access (see ILV)	Françoise Masuy (coord.)	30h	5 Credits	2q	x

o Option Advanced Financial Analysis (ICHEC) (15 credits)

o	LICHE2210	Alternative Investments and Advanced Portfolio Management		30h	5 Credits	1q	x
o	LICHE2230	Advanced Financial Analysis and Reporting		30h	5 Credits	1q	x
o	LICHE2240	Ethics in Finance		30h	5 Credits	1q	x

CEMS PROGRAMME

● Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

Year

1 2

o CEMS Annual Block 1

● LLSMS2220	Seminar on Current Managerial Issues	Pierre Semal	30h	3 Credits	1 + 2q	x	
● LLSMS2090	Risk Management, Internal Control and Auditing	Loïc Decaux Gerrit Sarens	30h	5 Credits	1q	x	
● LLSMS2100	Corporate Finance (Names from A to K) <i>All CEMS students have to follow this course, do not pay attention to the alphabetical order(A to K), it does not apply to CEMS students</i>	Bruno Colmant Philippe Grégoire Ilham Riachi	30h	5 Credits	1q	x	
● LLSMS2102	Advanced Strategic Marketing (Names from A to K) <i>All CEMS students have to follow this course, do not pay attention to the alphabetical order(A to K), it does not apply to CEMS students</i>	Isabelle Schuiling	30h	5 Credits	1q	x	

o Seminar (3 credits)

Un cours parmi :

⊗ LLSMD2090	Seminar on Relational and Managerial Competences <i>Only for non-French speaking students</i>	Patrice Gobert Pierre Meurens	45h	3 Credits	2q	x	
⊗ LLSMD2091	Seminar on relational and managerial competences	Patrice Gobert Pierre Meurens	15h	3 Credits	2q	x	

o CEMS Option (15 credits)

● LLSMS2109	International Marketing Management (in English)	Isabelle Schuiling	30h	5 Credits	1q	x	
● LLSMS2114	Entrepreneurship (CEMS)	Zineb Aouni (compensates Frank Janssen) Frank Janssen	30h	5 Credits	1q	x	
● LCEMS2108	International Financial Management for CEMS	Denis Knaepen	30h	5 Credits	1q	x	

o Corporate Social Responsibility (4 credits)

Un cours parmi :

⊗ LLSMS2397	Corporate Social Responsibility	Sabine Denis	30h	4 Credits	1q	x	
⊗ LLSMS2098	Corporate Social Responsibility (Names from A to E) <i>Do not pay attention to the alphabetical order(A to E), it does not apply to CEMS students</i>	Thierry Bréchet Carlos Desmet (compensates Thierry Bréchet) Carlos Desmet	30h	4 Credits	1q	x	

o Management Accounting / Performance Management (5 credits)

Un cours parmi :

⊗ LLSMS2101	Advanced Cost Management (Names from A to K)	Yannick de Harlez de Deulin Sophie Hoozée Gerrit Sarens	45h	5 Credits	2q	x	
⊗ LLSMS2121	Management Accounting (Names from L to Z)	Yannick de Harlez de Deulin Sophie Hoozée Gerrit Sarens	45h	5 Credits	2q	x	
⊗ LLSMF2016	Performance Management (Names from A to K) <i>Uniquement accessible aux étudiants ayant déjà suivi un cours de contrôle de gestion en bac</i>	Gerrit Sarens Vincent Vanderborgh	30h	5 Credits	2q	x	
⊗ LLSMF2026	Performance Management (Names from L to Z) <i>Uniquement accessible aux étudiants ayant déjà suivi un cours de contrôle de gestion en bac</i>	Gerrit Sarens Vincent Vanderborgh	30h	5 Credits	2q	x	

o Advanced Human Resource and Organisation Management (5 credits)

Un cours parmi :

							Year	
							1	2
⊗ LLSMS2104	Advanced Human Resource and Organisation Management (Names from A to K)	Ina Aust-Gronarz Gaëtan Bonny (compensates Ina Aust-Gronarz)	30h	5 Credits	2q	x		
⊗ LLSMS2124	Advanced Human Resource and Organisation Management (Names from L to Z)	Ina Aust-Gronarz Gaëtan Bonny (compensates Ina Aust-Gronarz)	30h	5 Credits	2q	x		

o CEMS Internship (10 credits)

Les étudiants CEMS doivent obligatoirement faire un stage CEMS pendant la 2ème partie du 2ème quadrimestre.

o LCEMS2915	CEMS Internship			10 Credits	2q	x	
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o CEMS Annual Block 2

o LLSMD2901	Final Master's Thesis			18 Credits	1 + 2q		x
o LLSMD2094	Master's Thesis Seminar	Chantal de Moerloose	30h	2 Credits	1 + 2q	x	x

o Cours CEMS LSM Q3 (23 credits)

Rem: Les étudiants CEMS qui ne partent pas en échange au Q3 devront s'inscrire à 2 cours aux choix parmi la liste des options (10 crédits) ainsi qu'aux cours CEMS LSM Q3 (23 crédits)

o LLSMS2116	Innovation and Corporate Strategy (CEMS)	Benoît Gailly	30h	5 Credits	1q		x
o LLSMX2001	Regenerative Economy	Yves De Rongé Guibert del Marmol	30h	5 Credits	1q		x
o LCEMS2341	Block Seminar (CEMS)			3 Credits	1q		x
o LLSMS2112	Supply Chain Modelling and Management	Constantin Blome	30h	5 Credits	1q		x
o LLSMS2123	International Strategic Management	Tanguy De Jaegere Valérie Duplat Bernard Paque	30h	5 Credits	1q		x

o Options LSM Q3

Rem: Les étudiants CEMS qui ne partent pas en échange au Q3 devront s'inscrire à 2 cours aux choix parmi la liste des options (10 crédits) ainsi qu'aux cours CEMS LSM Q3 (23 crédits)

⊗ Option Management humain et intervention dans les organisations (LLN) (15 credits)

o LLSMS2070	Organizational Diagnostic (in French)	Evelyne Léonard Anne Rousseau (compensates Evelyne Léonard)	30h	5 Credits	1q		x
o LLSMS2072	Clinical Sociology of work (in French)	Thomas Périlleux	30h	5 Credits	1q		x
o LLSMF2007	Change Management (in French)	Nathalie Guilmot (compensates Alain Vas) Alain Vas	30h	5 Credits	1q		x

⊗ Option Managerial Corporate Finance (LLN) (15 credits)

o LLSMS2014	Entrepreneurial Finance (in English)	Axel Funhoff Philippe Grégoire	30h	5 Credits	1q		x
o LLSMS2017	IAS/IFRS	Bruno Colmant	30h	5 Credits	1q		x
o LLSMS2108	International Financial Management (in English)	Pascal Hubinont	30h	5 Credits	1q		x

⊗ Option Corporate Sustainable Management (LLN) (15 credits)

o LLSMS2280	Business Ethics and Compliance Management	Carlos Desmet	30h	5 Credits	1q		x
o LLSMS2281	Sustainable Management and Value Chains	Constantin Blome	30h	5 Credits	1q		x
o LLSMS2282	Finance and Responsible Investment Practices	Leonardo Iania Anh Nguyen (compensates Leonardo Iania)	30h	5 Credits	1q		x

⊗ Option Transport et logistique (Mons) (15 credits)

							Year	
							1	2
○ MLSMM2253	Transport and mobility	Bart Jourquin	30h	5 Credits	1q		x	
○ MLSMM2252	Supply Chain Management	Jean-Sébastien Tancrez	30h	5 Credits	1q		x	
○ MLSMM2251	Modélisation des systèmes de transport	Bart Jourquin	30h	5 Credits	1q		x	

⊗ Option Entrepreneurship (Mons) (15 credits)

Cette option est co-organisée avec la Haute Ecole Louvain en Hainaut (HELHa).

○ MLSMM2263	Savoir entreprendre	Amélie Jacquemin	30h	5 Credits	1q		x
○ MHELH2262	Entrepreneuriat technologique	Karl Colin Julie Hermans	30h	5 Credits	1q		x
○ MLSMM2261	Entrepreneuriat collectif	Julie Hermans	30h	5 Credits	1q		x

⊗ Option Financial Management (Mons) (15 credits)

○ MLSMM2121	Derivative Securities	Isabelle Platten	30h	5 Credits	1q		x
○ MLSMM2122	Equity Valuation	Mikael Petitjean Xavier Suin	30h	5 Credits	1q		x
○ MLSMM2123	Fixed Income Analysis	Isabelle Platten Frédéric Vrins	30h	5 Credits	1q		x

⊗ Option Decision Marketing (Mons) (15 credits)

○ MLSMM2131	Distribution	Caroline Ducarroz Nadia Sinigaglia (compensates Caroline Ducarroz)	30h	5 Credits	1q		x
○ MLSMM2132	Price Management	Caroline Ducarroz Nadia Sinigaglia (compensates Caroline Ducarroz)	30h	5 Credits	1q		x
○ MLSMM2133	Product and Innovation	Nadia Sinigaglia	30h	5 Credits	1q		x

⊗ Option Marketing Communication (Mons) (15 credits)

○ MCOMU2202	Marketing Communications	Karine Charry	30h+0h	5 Credits	1q		x
○ MCOMU2203	Processus de création publicitaire	Marc Soumillion	30h+0h	5 Credits	1q		x
○ MCOMU2204	Methodology of the marketing communication	Karine Charry Christine Jean (compensates Karine Charry) Ingrid Poncin	30h+0h	5 Credits	1q		x

○ Cours CEMS LSM Q4 (27 credits)

Rem: Les étudiants CEMS qui ne partent pas en échange au Q4 devront s'inscrire aux cours CEMS LSM Q4 (27 crédits)

○ LLSMS2117	Business Project (CEMS)	Christophe Lejeune	30h	15 Credits	2q		x
○ LCEMS2343	Responsible Global Leadership Seminar (CEMS)	Carlos Desmet Tatiana Hendrix Gauthier van Eetvelde	30h	2 Credits	2q		x
○ LLSMS2066	Cross Cultural Competences and Management for CEMS	Sunita Malhotra	30h	5 Credits	2q		x

○ Corporate Sustainable Management course (5 credits)

Un cours parmi :

⊗ LLSMS2283	Sustainable Human Resource Management and Leadership	Ina Aust-Gronarz Dominique Dussard Corentin Hericher Emmanuel Mossay	30h	5 Credits	2q		x
⊗ LLSMS2284	Corporate Sustainability Reporting and Marketing Strategy	Yves De Rongé Valérie Swaen Valérie Swaen (compensates Yves De Rongé)	30h	5 Credits	2q		x
⊗ LCPME2005	Social and Sustainable Entrepreneurship	Frédéric Dufays	30h	5 Credits	2q		x

○ CEMS Seminars

Les étudiants CEMS devront aussi participer à des séminaires CEMS (Business Communication, Skill Seminars) durant le Q3 et le Q4.

o Exchange (30 credits)

Les étudiants qui partent en échange doivent s'inscrire à leurs cours via Mobi.

⌘ CEMS Language Courses

Les étudiants CEMS sont encouragés à suivre un cours de langue à l'UCL, s'il n'y a pas de conflit horaire avec les autres cours du programme. Certains de ces cours peuvent être validés pour leur 2e ou 3e langue requise dans le programme CEMS. Consultez la liste sur www.cems.org/academic-members/our-members/louvain-school-management

Course prerequisites

A document entitled (nb: [not available](#) for this programme gest2m) specifies the activities (course units - CU) with one or more prerequisite(s) within the study programme, that is the CU whose learning outcomes must have been certified and for which the credits must have been granted by the jury before the student is authorised to sign up for that activity.

These activities are identified in the study programme: their title is followed by a yellow square.

As the prerequisites are a requirement of enrolment, there are none within a year of a course.

The prerequisites are defined for the CUs for different years and therefore influence the order in which the student can enrol in the programme's CUs.

In addition, when the panel validates a student's individual programme at the beginning of the year, it ensures the consistency of the individual programme:

- It can change a prerequisite into a corequisite within a single year (to allow studies to be continued with an adequate annual load);
- It can require the student to combine enrolment in two separate CUs it considers necessary for educational purposes.

For more information, please consult [regulation of studies and exams](#).

The programme's courses and learning outcomes

For each UCL training programme, a [reference framework of learning outcomes](#) specifies the competences expected of every graduate on completion of the programme. You can see the contribution of each teaching unit to the programme's reference framework of learning outcomes in the document "In which teaching units are the competences and learning outcomes in the programme's reference framework developed and mastered by the student?"

GEST2M - Information

Admission

General and specific admission requirements for this program must be satisfied at the time of enrolling at the university..

SUMMARY

- > [Specific Admission Requirements](#)
- > [University Bachelors](#)
- > [Non university Bachelors](#)
- > [Holders of a 2nd cycle University degree](#)
- > [Holders of a non-University 2nd cycle degree](#)
- > [Adults taking up their university training](#)
- > [Access on the file](#)
- > [Admission and Enrolment Procedures for general registration](#)

Specific Admission Requirements

Specific conditions and Admission/registration procedures

I am:

- [Holder of a belgian Bachelor university degree in Economics and Management or in Management or in Business Engineering](#)
- [Holder of any other belgian bachelor or master university degree](#)
- [Holder of a belgian bachelor from long type higher education](#)
- [Holder of a belgian degree from short type higher education](#)
- [Holder of a master university degree \(comprenant min. 45 crédits de cours de niveau master équivalent au master en sciences de gestion\) permettant d'obtenir, en 1 an, le diplôme de master 120 crédits en sciences de gestion](#)
- [Non EU Citizen and holder of a bachelor and/or master university degree](#)
- [Holder of a non belgian university degree \(whatever your nationality\)](#)

Holder of a belgian bachelor universitu degree in Economics and Management or in Management or in Business Engineering

CONDITION: direct access

(Please note that holder of a degree from the Flemish Community are assimilated to graduates of the FWB, formerly French Community of Belgium)

PROCEDURE: [Online direct registration](#)

Holder of any other bachelor or master university degree

CONDITIONS: [Conditions to be met](#)

(A noter que les diplômés de la Communauté flamande de Belgique sont assimilés aux diplômés de la FWB, anciennement Communauté française de Belgique.)

PROCEDURES: **2 different mandatory procedures** for a admission request : one UCL procedure **AND** one LSM Procedure

1°) UCL Procedure : [Introduire une demande d'inscription UCL en ligne, suivre la procédure](#) (<https://uclouvain.be/fr/etudier/inscriptions/diplome-belge-nationalite-ue.html>) ET envoyer un dossier UCL complet

2°) LSM Procedure :

2.1°) [Introduire une demande d'admission LSM en ligne](#) (distincte de la demande d'inscription UCL en ligne),

2.2°) Envoyer ensuite votre dossier LSM complet à Service des admissions belges, Faculté LSM, Place des Doyens 1, bte L2.01.01, 1348 Louvain-la-Neuve.

The file should include :

- l'email du service des inscriptions de l'UCL,
- a motivation letter,
- the transcript of records of all university studies (including the current year),
- a copy of all university degrees already obtained,
- [the form](#), dûment complété par vos soins, justifiant l'acquis des prérequis disciplinaires nécessaires pour l'accès à ce master.

Deadline for submitting a admission request at LSM and for sending the complete LSM: the sooner the better and in any case before August 31st for a quick and efficient processing of your file (even for students having a resit exam session who will simply have to complete their file by sending asap the updated transcript of records).

Titulaire d'un Bachelier de l'enseignement supérieur belge de type long

CONDITIONS: Pour les titulaires d'un diplôme de bachelier en ingénieur commercial, en gestion de l'entreprise ou en gestion publique, le jury, après analyse du dossier, statuera sur l'ajout éventuel de cours de pré-requis (maximum 60 crédits).

Veillez noter qu'un cours d'économétrie est impérativement demandé dans le parcours de bachelier, à défaut de quoi il sera automatiquement ajouté au programme de master.

PROCEDURES : 2 different mandatory procedures for a admission request : one UCL procedure **AND** one LSM Procedure

1°) UCL Procedure: [Introduire une demande d'inscription UCL en ligne, suivre la procédure](https://uclouvain.be/fr/etudier/inscriptions/diplome-belge-nationalite-ue.html) (https://uclouvain.be/fr/etudier/inscriptions/diplome-belge-nationalite-ue.html) ET envoyer un dossier UCL complet

2°) LSM Procedure :

2.1°) [Introduire une demande d'admission LSM en ligne](#) (distincte de la demande d'inscription UCL en ligne),

2.2°) Envoyer ensuite votre dossier LSM complet à Service des admissions belges, Faculté LSM, Place des Doyens 1, bte L2.01.01, 1348 Louvain-la-Neuve.

The file should include :

- l'email du service des inscriptions de l'UCL,
- le relevé officiel des notes de toutes les années d'étude universitaires (y compris l'année en cours).

Date limite d'introduction d'une demande d'admission LSM et d'envoi du dossier LSM: le plus tôt possible et dans tous les cas avant le 31 août pour une gestion efficace de votre dossier (même pour les personnes ayant une seconde session qui devront simplement compléter leur dossier en envoyant les points de leur seconde session dès qu'elle aura eu lieu)

Titulaire d'un Bachelier de l'enseignement supérieur belge de type court

CONDITIONS: Les titulaires d'un des diplômes de bachelier de l'enseignement supérieur de type court en assurances, en commerce extérieur, en comptabilité, en e-business, en gestion des transports et logistique d'entreprise, en informatique de gestion, en marketing ou BA-AESI en sciences économiques et sciences économiques appliquées, ont accès au master 120 en sciences de gestion moyennant l'ajout de minimum 45 crédits et maximum 60 crédits de cours de pré-requis (= module complémentaire) > [Liste des cours du module complémentaire](#)

PROCEDURES : 2 different mandatory procedures for a admission request : one UCL procedure **AND** one LSM Procedure

1°) UCL Procedure : [Introduire une demande d'inscription UCL en ligne, suivre la procédure](https://uclouvain.be/fr/etudier/inscriptions/diplome-belge-nationalite-ue.html) (https://uclouvain.be/fr/etudier/inscriptions/diplome-belge-nationalite-ue.html) ET envoyer un dossier UCL complet

2°) LSM Procedure :

2.1°) [Introduire une demande d'admission LSM en ligne](#) (distincte de la demande d'inscription UCL en ligne),

2.2°) Envoyer ensuite votre dossier LSM complet à Service des admissions belges, Faculté LSM, Place des Doyens 1, bte L2.01.01, 1348 Louvain-la-Neuve.

The file should include :

- l'email du service des inscriptions de l'UCL,
- le relevé officiel des notes de toutes les années d'étude universitaires (y compris l'année en cours).

Date limite d'introduction d'une demande d'admission LSM et d'envoi du dossier LSM: le plus tôt possible et dans tous les cas avant le 31 août pour une gestion efficace de votre dossier (même pour les personnes ayant une seconde session qui devront simplement compléter leur dossier en envoyant les points de leur seconde session dès qu'elle aura eu lieu)

Titulaire d'un Master universitaire, comprenant minimum 45 crédits de cours de niveau master équivalent au master en sciences de gestion, permettant d'obtenir, en 1 an, le diplôme du master 120 en sciences de gestion

CONDITIONS : [Conditions to be met](#)

(Please note that holder of a degree from the Flemish Community are assimilated to graduates of the FWB, formerly French Community of Belgium)

PROCEDURES : 2 different mandatory procedures for a admission request : one UCL procedure **AND** one LSM Procedure

1°) UCL Procedure : [Introduire une demande d'inscription UCL en ligne, suivre la procédure](https://uclouvain.be/fr/etudier/inscriptions/diplome-belge-nationalite-ue.html) (https://uclouvain.be/fr/etudier/inscriptions/diplome-belge-nationalite-ue.html) ET envoyer un dossier UCL complet

2°) LSM Procedure :

2.1°) [Introduire une demande d'admission LSM en ligne](#) (distincte de la demande d'inscription UCL en ligne),

2.2°) Envoyer ensuite votre dossier LSM complet à Service des admissions belges, Faculté LSM, Place des Doyens 1, bte L2.01.01, 1348 Louvain-la-Neuve.

The file should include :

- l'email du service des inscriptions de l'UCL,
- une lettre de motivation,
- le relevé officiel des notes de toutes les années d'étude universitaires (y compris l'année en cours),
- une copie des diplômes universitaires éventuellement déjà obtenus,
- si vous n'êtes pas bachelier en gestion ou en sciences économiques et de gestion ou en ingénieur de gestion, [le formulaire](#), dûment complété par vos soins justifiant l'acquis des prérequis disciplinaires nécessaires pour l'accès à ce master.

Date limite d'introduction d'une demande d'admission LSM et d'envoi du dossier LSM: le plus tôt possible et dans tous les cas avant le 31 août pour une gestion efficace de votre dossier (même pour les personnes ayant une seconde session qui devront simplement compléter leur dossier en envoyant les points de leur seconde session dès qu'elle aura eu lieu)

Citoyen hors UE titulaire d'un Bachelier et/ou Master belge

CONDITIONS : Same Admission Conditions as for belgian degree (see above)

PROCEDURE : [UCL Procedure for admission request](#) (for non EU national students)

Deadline for submitting aUCL online admission request :

- April 30th if non EU national not living in Belgium
- September 15th for any nationality living in Belgium

Holder of a non belgian university degree (whatever your nationality)

CONDITIONS: [Specific Access Conditions](#)

PROCEDURE: [UCL Procedure for admission request](#)

Deadline for submitting aUCL online admission request :

- April 30th if non EU national not living in Belgium
- August 31st for EU national not living in Belgium
- September 15th for any nationality living in Belgium

Tuition fees 2017-2018 (<https://uclouvain.be/fr/etudier/inscriptions/tarifs.html>)

Direct Access or Access on file ? Check the table here below

I am :

University Bachelors

Diploma	Special Requirements	Access	Remarks
UCLouvain Bachelors			
Bachelors in economics and management sciences Bachelors in management engineering		Direct Access	
Other bachelors	With the minor in management and programme to meet the general access conditions	Based on application: accepted, conditional on further training, or refusal	A maximum of 60 additional credits embedded in the master programme. See the additional conditions of access in the table above.
Others Bachelors of the French speaking Community of Belgium			
Bachelor in Management Science Bachelor in Economics and Management Bachelor in Business Engineering		Direct Access	
Other Bachelors	Program to meet the general access conditions	Based on application: accepted, conditional on further training, or refusal	A maximum of 60 additional credits embedded in the master programme. See the additional conditions of access in the table above.
Bachelors of the Dutch speaking Community of Belgium			
Bachelor in de toegepaste economische wetenschappen Bachelor in handelsingenieur		Direct Access	
Foreign Bachelors			
All Bachelors in Economics and Management or equivalent		Based on application: accepted, conditional on further training, or refusal	A maximum of 60 additional credits embedded in the master programme. See the additional conditions of access in the table above.

Non university Bachelors

Diploma	Access	Remarks
BA - assistant(e) de direction - EPS - crédits supplémentaires entre 45 et 60 BA - assistant(e) de direction - HE - crédits supplémentaires entre 45 et 60 BA - conseiller(ère) en développement durable - HE - crédits supplémentaires entre 45 et 60 BA en assurances - HE - crédits supplémentaires entre 45 et 60 BA en assurances - EPS - crédits supplémentaires entre 45 et 60 BA en commerce et développement - HE - crédits supplémentaires entre 45 et 60 BA en commerce extérieur - HE - crédits supplémentaires entre 45 et 60	Les enseignements supplémentaires éventuels peuvent être consultés dans le module complémentaire .	Type court

BA en commerce extérieur - EPS - crédits supplémentaires entre 45 et 60
 BA en comptabilité - HE - crédits supplémentaires entre 45 et 60
 BA en comptabilité - EPS - crédits supplémentaires entre 45 et 60
 BA en coopération internationale - EPS - crédits supplémentaires entre 45 et 60
 BA en coopération internationale - HE - crédits supplémentaires entre 45 et 60
 BA en e-business - HE - crédits supplémentaires entre 45 et 60
 BA en e-business - EPS - crédits supplémentaires entre 45 et 60
 BA en gestion hôtelière - HE - crédits supplémentaires entre 45 et 60
 BA en immobilier - HE - crédits supplémentaires entre 45 et 60
 BA en immobilier - EPS - crédits supplémentaires entre 45 et 60
 BA en informatique de gestion - EPS - crédits supplémentaires entre 45 et 60
 BA en informatique de gestion - HE - crédits supplémentaires entre 45 et 60
 BA en management de la logistique - HE - crédits supplémentaires entre 45 et 60
 BA en management du tourisme et des loisirs - EPS - crédits supplémentaires entre 45 et 60
 BA en management du tourisme et des loisirs - HE - crédits supplémentaires entre 45 et 60
 BA en marketing - EPS - crédits supplémentaires entre 45 et 60
 BA en marketing - HE - crédits supplémentaires entre 45 et 60
 BA en relations publiques - HE - crédits supplémentaires entre 45 et 60
 BA en relations publiques - EPS - crédits supplémentaires entre 45 et 60
 BA en sciences administratives et gestion publique - HE - crédits supplémentaires entre 45 et 60
 BA en sciences administratives et gestion publique - EPS - crédits supplémentaires entre 45 et 60
 BA en vente - EPS - crédits supplémentaires entre 45 et 60

Holders of a 2nd cycle University degree

Diploma	Special Requirements	Access	Remarks
"Licenciés"			
Economics Management Applied Economics Business Engineering		Based on application: accepted, conditional on further training, or refusal	Content of the programme dependent on students' prior studies and their specialisation needs
Autre licence	Répondre aux conditions générales et spécifiques d'accès (voir ci-dessus)	Based on application: accepted, conditional on further training, or refusal	si conditions spécifiques et générales remplies > possibilité d'accès sur dossier moyennant l'ajout éventuel de max. 60 crédits d'enseignements complémentaires dans le programme de master
Licence non belge	Répondre aux conditions générales et spécifiques d'accès (voir ci-dessus)	Based on application: accepted, conditional on further training, or refusal	si conditions spécifiques et générales remplies > possibilité d'accès sur dossier moyennant l'ajout éventuel de max. 60 crédits d'enseignements complémentaires dans le programme de master
Masters			
Master in Economics (60) Master in Management (60)		Based on application: accepted, conditional on further training, or refusal	Content of the programme dependent on students' prior studies and their specialisation needs
All Masters	With the minor in management and programme in line with general entry requirements	Based on application: accepted, conditional on further training, or refusal	A maximum of 60 additional credits embedded in the master programme. See the additional

Masters étrangers	Répondre aux conditions générales et spécifiques d'accès (voir ci-dessus)	Based on application: accepted, conditional on further training, or refusal	conditions of access in the table above. si conditions spécifiques et générales remplies > possibilité d'accès sur dossier moyennant l'ajout éventuel de max. 60 crédits d'enseignements complémentaires dans le programme de master
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Holders of a non-University 2nd cycle degree

Adults taking up their university training

> See the website [Valorisation des acquis de l'expérience](https://uclouvain.be/fr/etudier/vae) (<https://uclouvain.be/fr/etudier/vae>)

It is possible to gain admission to all masters courses via the validation of professional experience procedure.

Professionals who wish to have basic training in management science should consult : [Master in Management \[60\]](#)

To see what management courses are available in the continuing education programme, please refer to : <https://uclouvain.be/lsm-formation-continue> (<https://uclouvain.be/lsm-formation-continue>)

Access on the file

Reminder : all Masters (apart from Advanced Masters) are also accessible on file.

Admission and Enrolment Procedures for general registration

Supplementary classes

To enrol for this Masters, the student must have a good command of certain subjects. If this is not the case, they must add preparatory modules to their Master's programme.

○ Mandatory

△ Courses not taught during 2017-2018

⊕ Periodic courses taught during 2017-2018

⊗ Optional

⊖ Periodic courses not taught during 2017-2018

■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

○ Basic courses (40 credits)

Students with a BA in accounting will get an exemption for LECGE1219 course and those with a BA in Marketing or in Foreign Trade for LECGE1213 course. These students will then have an annual program of 55 credits.

○ LECGE1222	Microeconomics	Tanguy Isaac Tanguy Isaac (compensates) François Maniquet François Maniquet Eve Ramaekers	45h+15h	5 Credits	2q
○ LECGE1219	Accounting II and analysis of financial statements	Géraldine Danaux (compensates) Yves De Rongé Géraldine Danaux (compensates) Michel De Wolf Yves De Rongé (coord.) Michel De Wolf	45h+15h	5 Credits	2q
○ LECGE1213	Marketing	Nicolas Kervyn de Meerendré	30h+15h	5 Credits	1q
○ LECGE1315	Business Strategy	Alain Vas	20h+10h	5 Credits	1 ou 2q
○ LECGE1223	Production and Operations Management	Pierre Semal	30h	5 Credits	1q
○ LECGE1321	Human Management	Nathalie Delobbe Patrice Gobert (compensates) Nathalie Delobbe Emilie Malcourant (compensates) Nathalie Delobbe	30h+15h	5 Credits	2q
○ LECGE1332	Finance	Sophie Béreau Philippe Grégoire (compensates) Sophie Béreau	30h+15h	5 Credits	1q
○ LECGE1317	Critical Analysis of organizations and markets	Joseph Amougou (compensates) Matthieu de Nanteuil Matthieu de Nanteuil	30h	5 Credits	1q

○ Courses in quantitative methods (15 credits)

○ LECGE1112	Mathematics in economy and management	Pascal Lambrechts Mathieu Van Vyve	45h+30h	5 Credits	1q
○ LECGE1337	Advanced mathematics and foundations of econometrics	Françoise Lefèvre	30h+15h	5 Credits	2q
○ LECGE1114	Statistics in Economics and Management I	Marie-Paule Kestemont	30h+30h	5 Credits	2q

o Language course (5 credits)

○ LANGL1532	English for Business Students (Upper-Intermediate level)	Catherine Avery Nicholas Gibbs Marielle Henriet (coord.) Sandrine Meirlaen Philippe Neyt Katherine Opello (coord.) Charlotte Peters Françoise Stas Marie Van Reet	60h	5 Credits	1 + 2q
⌘ LANGL1332	Business English <i>A la place du cours LANGL1532 : accessible uniquement après autorisation de l'ILV</i>	Ahmed Adrioueche Auréli Deneumoustier Fanny Desterbecq Ariane Halleux Véronique Henin Marielle Henriet Sabrina Knorr Alice Meurice Sandrine Mulkers (coord.) Marc Piwnik (coord.) Thibaud Stevens Anne-Julie Toubeau	60h	5 Credits	1 + 2q

Teaching method

This programme, the quality of which has been recognized by external auditors in the EQUIS international accreditation procedure, has four main strengths:

- **Extremely wide range of specialization options**

With access to over 30 functional option courses (e.g. marketing or finance) or multidisciplinary option courses (e.g. European Business, Entrepreneurship or Service Management), students can specialize in the most advanced areas of management science. They tend to strengthen this specialization by completing their dissertation and internship in the same area. These option courses are available at both LSM campuses: Louvain-la-Neuve and Mons. For the majority of the option courses, classes are held on a single day in the week to aid mobility from one campus to another.

- **Training which links academic knowledge and professional practice**

Balanced training is provided by lecturers who are also active researchers in their fields and professionals specially selected for their experience and widely renowned expertise. All students have the opportunity to complete a 60-day internship in a company and to write their dissertation on an issue or task identified during this internship, in the form of a project dissertation. Links with business are very much a part of the course, both in formal lectures as well as the extra-curricular activities organised by the School's Corporate Unit.

- **Teaching methods based on active learning and development of multidisciplinary skills**

Teaching methods are almost always geared towards problem solving, collaborative learning (case studies, projects, problems, simulations) and independence. This is also reflected in the compulsory reading lists, theoretical work and lectures where there is a balance between continuous assessment and final assessment of a course and between individual and group assessments.

- **Strong international outlook**

The international outlook is mainly due to a particularly wide network of over 130 exchange partners, exclusive access in Belgium to the Master's degree in International Management organised by [CEMS](https://uclouvain.be/en-204247.html) and the possibility of gaining a double degree (<https://uclouvain.be/en-iag-international.html>).

Evaluation

The evaluation methods comply with the regulations concerning studies and exams (<https://uclouvain.be/fr/decouvrir/rgee.html>). More detailed explanation of the modalities specific to each learning unit are available on their description sheets under the heading "Learning outcomes evaluation method".

Various assessment methods are used on this programme:

- **Continuous assessment** of work/learning of each group of students: public presentations, debates, written reports;
- **The Individual assessment** : oral or written exams (after the six week-courses block or during the exam sessions), mission or internship report,... in which critical review and integration in a work group are assessed.

For additional information on assessment methods, see the course description by clicking on the title.

Mobility and/or Internationalisation outlook

This Master contains some strong international links:

1. The programme offers many courses in English and there is the possibility for a non-French speaker, to follow the entire course in English.
2. It is possible to spend a semester abroad (30 credits) ([exchange programs](https://uclouvain.be/en-277597.html) (<https://uclouvain.be/en-277597.html>)) at a location from a list of more than 145 universities renowned [throughout the world](https://uclouvain.be/en-280124.html) (<https://uclouvain.be/en-280124.html>) for their management programmes.
3. Exclusive access in Belgium to the CEMS Master's in International Management organized by the [CEMS](#) Global Alliance in Management Education, as well as exclusive access to the [PIM](#) network (Partnership in International Management - an international business school network).
4. The opportunity to spend the **Annual Block 2** abroad with the [IB](https://uclouvain.be/en-273691.html) (<https://uclouvain.be/en-273691.html>) (International Business) programme, an exchange programme in one of the LSM partner universities and a 6-month internship in a company in a non European Country.
5. The possibility for selected students to gain a double degree (<https://uclouvain.be/en-iag-international.html>) by spending the first year of Master Studies at the LSM and another year at one of the LSM's partner Universities.

CONTACT:

International Affairs Office
 Building "Collège des Doyens", Office A009
 Place des Doyens, 1
 B-1348 Louvain-la-Neuve
 Phone: +32 (0) 10 47 83 22
[Website](https://uclouvain.be/en-277591.html) (https://uclouvain.be/en-277591.html)

Mrs Catherine Maréchal
 Head of International Affairs
Mrs Ambra Cardinali
 CEMS Programme Manager

Possible trainings at the end of the programme

- [Doctoral School in Management \(Louvain-la-Neuve\)](https://uclouvain.be/fr/catalogue-formations/doctorats-2017.html) (https://uclouvain.be/fr/catalogue-formations/doctorats-2017.html)
- [Master 120 in Environmental Science and Management \(Louvain-la-Neuve\)](#)
- [Master 60 in Information and Communication \(Louvain-la-Neuve\)](#)
- [Master 60 in Information and Communication \(Mons\)](#)

Contacts

Attention, you are currently reading an archived page: below contact informations were for program study 2017-2018 only. To get current contact informations please got to [current program study site](#).

Curriculum Management

Faculty

Structure entity	SSH/LSM
Denomination	Louvain School of Management (LSM) (https://uclouvain.be/repertoires/entites/lsm)
Sector	Human Sciences (SSH) (https://uclouvain.be/repertoires/entites/ssh)
Acronym	LSM
Postal address	Place des Doyens 1 - bte L2.01.01 1348 Louvain-la-Neuve
Web site	http://www.uclouvain.be/lsm

Mandate(s)

- Doyen : Per Joakim Agrell
- Directeur administratif de faculté : Isabelle De Keyzer

Commission(s) of programme

- Commission d'enseignement de la Louvain School of management ([CLSM](https://uclouvain.be/fr/repertoires/entites/CLSM)) (https://uclouvain.be/fr/repertoires/entites/CLSM))

Jury

- President of the Jury: **Benoît Gailly**
- Academic Responsible: **Laurent Taskin**
- Secrétaire de jury de la finalité approfondie: **Valérie Swaen**

Useful Contact(s)

- Marie Lefevre
- Estelle Tonon
- Marie Lefevre

Attention, you are currently reading an archived page: below contact informations were for program study 2017-2018 only. To get current contact informations please got to [current program study site](#).

