

GEHD2M1

2016 - 2017

Master [60] in Management (shift schedule)

At Louvain-la-Neuve - 60 credits - 1 year - Shift schedule - In frenchDissertation/Graduation Project : **YES** - Internship : **NO**Main study domain : **Sciences économiques et de gestion**Organized by: **Louvain School of Management (LSM)**Programme code: **gehd2m1** - Francophone Certification Framework: 7**Table of contents**

Introduction	2
Teaching profile	3
- Learning outcomes	3
- Programme structure	5
- Detailed programme	5
- Programme by subject	5
- The programme's courses and learning outcomes	7
Information	8
- Admission	8
- Teaching method	11
- Possible trainings at the end of the programme	11
- Contacts	11

GEHD2M1 - Introduction

Introduction

Introduction

The Master in Management (60) evening course, spread over two years, is mainly designed for university graduates who already have a Master (in any subject e.g. science, applied sciences, law, philosophy, literature or industrial engineering) who wish to acquire additional training in administration and management. It is intended for adults who have already gained at least 3 years of professional experience.



-> [Brochure Master in Management 60 Evening Classes](#)

Your profile

What you will get:

- develop your knowledge and skills in various management positions needed in the private or public organisations
- an in-depth understanding of the theories and methods used in different managerial domains
- a strong training in management within an internationally recognised university
- an opportunity to create your own network
- a unique international experience in the heart of Europe.

Your future job

Entrepreneurial ability, the capacity to transform initiatives into economic realities, to organise these activities and ensure their continuity, to find the necessary resources and adequately combine them: these are the skills that one expects from those wishing to assume responsibilities in the management of companies.

Our graduates can be found in the highest corporate management positions, as well as in consultancy, auditing, banking, industry (production and operations management) and environmental management.

Your programme

This Master offers:

- an overall vision of business management;
- a high-level program that balances the demands of work and family with those of university life;
- an innovative educational approach that offers you to develop a managerial vision of your professional expertise.

GEHD2M1 - Teaching profile

Learning outcomes

1. A profile of the graduate

The Master 60 in Management evening course prepares the graduate to meet the challenge of **becoming a socially responsible professional with a global overview of the management professions**.

The **Master 60 in Management evening course**, is a programme that develops the basic skills and expertise necessary for management functions in public or private, national or international, commercial or non-commercial organisations.

A student registering for this programme has already been involved in an active professional life for at least 3 years. Throughout the programme, the student calls on this experience and compares it to the knowledge, tools and theoretical and methodological frameworks, and vice versa. Thus, the Master's programme allows him to consider and enrich his professional and personal development by incorporating an academic approach, a reflective view and critical detachment.

At the end of this programme, the graduate will be:

Responsible:

He is capable of implementing socially responsible management practices in private or public organisations.

A professional:

- He will have assimilated basic management theories and concepts for efficient, expert use in a future professional environment;
- He is capable of determining the complex and varied issues that commercial or non-commercial organisations encounter in management fields.
- He is capable of locating organisations in their socio-economic and institutional context, understanding the interdependences between the organisation and the environment and translating them into management decisions;
- He will have developed basic skills in all key management functions.

Aware of the responsibility inherent to his profession, the graduate will have acquired the mindset of a critical participant, capable of making decisions in organisational environments by putting **ethical and socially responsible management values** at the centre of his concerns. He will have adopted an approach of continuous development that will allow him to be a professional demonstrating flexibility, capable of adapting and evolving positively in his environment.

2. The competency framework

At the end of this programme, the graduate is capable of:

Introduction

The exit profile of the Master 60 in Management evening course graduate is specified by the [LSM competency framework](#), with in particular:

- an academic education centred on management training, with an overall approach to management functions;
- priority given to the following skills:
 - Acting as a socially responsible participant,
 - Mastering knowledge,
 - Acting in an interface role, making use of his professional experience;
- a possibility of developing some of these skills in greater depth through his choice of thesis.

On successful completion of this programme, each student is able to :

1. Corporate citizenship

Act consciously, aware of their responsibilities, placing human and ethical considerations at the very heart of their thinking and actions.

- 1.1. Demonstrate independent reasoning, look critically and consciously at acquired knowledge (both academic and common sense) and managerial practices, in light of emerging circumstances and their outcomes.
- 1.2. Decide and act by incorporating ethical and humanistic values, integrity, respect for the laws and conventions, solidarity and civic action, and sustainable development.
- 1.3. Decide and act responsibly, while taking into account the social, economic and environmental, sometimes antinomic, outcomes in the short, medium and long term, for the various stakeholders.

2. Knowledge and reasoning

Master an active and integrated command of a multidisciplinary body of knowledge (content, methods, models, conceptual frameworks) essential to act expertly in the various areas of management.

- 2.1. Master the core knowledge of each area of management.
- 2.2. Master highly specific knowledge in one or two areas of management: advanced and current research-based knowledge and methods.
- 2.3. Articulate the acquired knowledge from different areas of management.
- 2.4. Activate and apply the acquired knowledge accordingly to solve a problem.

3. A scientific and systematic approach

Analyze and resolve problems in multidisciplinary and complex management situations using a scientific and systematic approach.

- 3.1. Conduct a clear, structured, analytical reasoning by applying, and eventually adapting, scientifically based conceptual frameworks and models, to define and analyze a problem.
- 3.2. Collect, select and analyze relevant information using rigorous, advanced and appropriate methods.
- 3.3. Consider problems using a systemic and holistic approach: recognize the different aspects of the situation and their interactions in a dynamic process.
- 3.4. Perceptively synthesize the essential elements of a situation, demonstrating a certain conceptual distance, to diagnose and identify pertinent conclusions.
- 3.5. Produce, through analysis and diagnosis, implementable solutions in context and identify priorities for action.

4. Innovation and Entrepreneurship

Innovate, develops entrepreneurial capacities and lead change.

- 4.1. Identify new opportunities, propose creative and useful ideas; in situations that require new strategic approaches, break with existing models and paradigms, promote progress and change.
- 4.2. Undertake, develop and implement ideas around a new product, service, process or organizational structure, having evaluated the risks and remain pragmatic.
- 4.3. Integrate, collaborate and actively drive forward collective actions for change, and diffuse for social awareness.

5. Work effectively in an international and multicultural environment

Work as an interface between stakeholders with different rationales, belief systems, training, nationalities, cultures...

- 5.1. Understand the inner workings of an organization: develop a global approach and integrate the internal logic used, within the organization.
- 5.2. Position and understand the functioning of an organization, in its local and international socio-economic dimensions and identify the associated strategic issues and operational decisions.
- 5.3. Understand and establish their own role and scope for action, in the overall operation of the organization, while liaising with the various internal and external stakeholders.

6. Teamwork and leadership

Integrate and work in a team; exercise enlightened leadership within the group.

- 6.1. Work in a team: join in and collaborate with team members. Be open and take into consideration the different points of view and ways of thinking, manage differences and conflicts constructively, accept diversity.

7. Project management

Define and manage a project to completion, taking into account the objectives, resources and constraints that characterize the project environment.

- 7.1. Analyse a project within its environment and define the expected outcomes: identify what is at stake, the required outcomes and the environmental constraints; clearly define the project objectives and associate the performance indicators.
- 7.2. Organize, manage and control the process: structure and schedule the tasks, identify and allocate human and material resources, coordinate, delegate and supervise the tasks; take into account the anticipated constraints and risks.
- 7.3. Make decisions and take responsibility for them in an uncertain world: take initiatives and act, anticipate and be proactive, show discernment and good judgment and be prepared to make quick decisions, taking into account multiple factors and uncertainties; accept the risks and consequences of decisions.

8. Communication and interpersonal skills

Communicate, converse effectively and convincingly with the stakeholders.

- 8.1. Express a clear and structured message, both orally and in writing in their mother tongue, in English and ideally, in a third language, adapted to the audience and using context specific communication standards.
- 8.2. Interact and discuss effectively and respectfully with diverse stakeholders (supervisors, peers, colleagues, clients ...) in face-to-face and group contexts, using both verbal and nonverbal communication skills: demonstrate the ability to listen, empathize, be assertive, provide and accept constructive criticism.
- 8.3. Convince and negotiate: understand the needs and viewpoints of others, put forward their reasoning in an appropriate, relevant and convincing manner, able to bring out points of agreement, even in antagonistic situations.

9. Personal and professional development

Display self-knowledge and independence, able to adapt quickly to new situations and involve positively.

- 9.1. Independent self-starter: set priorities, anticipate and plan work activities within time constraints, rigorous, structured and thorough, even in changing, uncertain environments or crisis.
- 9.2. Self-awareness and self-control: be aware of and manage their own emotions, able to be objective about their work and behaviour, and recognize their own strengths and weaknesses, accept them and use them in a professional manner.
- 9.3. Self-motivation: be capable of creating a project in line with their own values and aspirations, confident and motivated in managing the implementation of the project, and persevere in difficult situations.

Programme structure

The evening class programme is spread over two years (30 credits per year). The courses are organized on a two year rotation (some are held in even years, the others in odd years). In addition to the introductory courses on the main disciplines which make up management science, the programme includes two individual papers which form the dissertation, training in the principles and issues involved in corporate social responsibility and the opportunity for more advanced study of an area of management through an optional subject.

Cohort Programme Schedule

Academic responsible for the Master in Management (evening schedule): **Professor Yves de Rongé**

- [Programme cohorte 2016-2016](#) 

Start of the Academic year: **Monday 14 september 2015**

[> Programme](#) [en-prog-2016-gehd2m1-liag201t.html]

GEHD2M1 Detailed programme

Programme by subject

CORE COURSES [60.0]

- Mandatory
 △ Courses not taught during 2016-2017
 ⊕ Periodic courses taught during 2016-2017
- ✖ Optional
 ⊗ Periodic courses not taught during 2016-2017
 ■ Activity with requisites

Click on the course title to see detailed informations (objectives, methods, evaluation...)

○ LLSMG2050	Accounting and financial statement analysis	Yves.Deronge	30h	5 Credits	1q ⊗
○ LLSMG2051	Finance	Pierre.Devolder	30h	5 Credits	1q ⊗
○ LLSMG2052	Marketing	Jean-Pascal.Robiefroid	30h	5 Credits	1q ⊕
○ LLSMG2053	Operations Management	Philippe.Chevalier Guy.Keymolen Jean-Christophe.Vandenschriek (compensates Philippe Chevalier) Jean-Christophe.Vandenschriek (compensates Guy Keymolen)	30h	5 Credits	2q
○ LLSMG2054	Human Resources Management	Nathalie.Delobbe	30h	5 Credits	1q ⊕
○ LLSMG2055	Cost Management	Karine.Cerrada Bernard.Miche	30h	5 Credits	2q ⊗
○ LLSMG2056	Strategic Management	Eric.Cornuel	30h	5 Credits	2q

○ LLSMG2057	Corporate Social Responsibility	Arnaud.Coibion Jean-Marc.Gollier	30h	5 Credits	2q ⊕
○ LLSMD2921	Mémoire (Master 60 S)			15 Credits	2q

○ **Cours au choix (5 credits)**

1 parmi :

⊗ LLSMG2058	IT Management		30h	5 Credits	2q △ ⊕
⊗ LLSMG2059	Integrated Logistics	Pierre.Semal	30h	5 Credits	2q ⊕
⊗ LLSMG2060	Psycho-sociology of organizations	Patrice.Gobert Pierre.Meurens	30h	5 Credits	1q ⊕
⊗ LLSMG2061	Law Foundation		30h	5 Credits	2q △ ⊕

The programme's courses and learning outcomes

For each UCL training programme, a [reference framework of learning outcomes](#) specifies the competences expected of every graduate on completion of the programme. You can see the contribution of each teaching unit to the programme's reference framework of learning outcomes in the document "In which teaching units are the competences and learning outcomes in the programme's reference framework developed and mastered by the student?"

The document is available by clicking [this link](#) after being authenticated with UCL account.

GEHD2M1 - Information

Admission

General and specific admission requirements for this program must be satisfied at the time of enrolling at the university..

To pursue your university studies in one of our Master programmes, please take the following steps:

1. Verify that you meet the programme's admission conditions

Conditions - Belgian degrees

Conditions - International degrees

2. If you meet the conditions, please follow the admission application procedure

Procedure - Belgian degrees

Deadline for submitting an admission

application: :

- September 30th

Procedure - International degrees

Deadlines for submitting the files:

- students who are not European Union

nationals: April 30th

- students who are European Union

nationals: August 31st

- [University Bachelors](#)
- [Non university Bachelors](#)
- [Holders of a 2nd cycle University degree](#)
- [Holders of a non-University 2nd cycle degree](#)
- [Adults taking up their university training](#)
- [Personalized access](#)

University Bachelors

Diploma	Special Requirements	Access	Remarks
UCL Bachelors			
Bachelors in economics and management sciences Bachelors in management engineering		Direct access	
Other Bachelor	Program to meet the general access conditions	On the file: direct access or access with additional training	
Others Bachelors of the French speaking Community of Belgium			
Bachelors in economics and management sciences Bachelors in management sciences Bachelors in management engineering		Direct access	
Other Bachelor	Program to meet the general access conditions	On the file: direct access or access with additional training	
Bachelors of the Dutch speaking Community of Belgium			
Bachelor in de toegepaste economische wetenschappen Bachelor in ingenieurs wetenschappen	Program to meet the general access conditions	On the file: direct access or access with additional training	
Foreign Bachelors			
Other Bachelor	Program to meet the general access conditions	On the file: direct access or access with additional training	

Non university Bachelors

Diploma	Access	Remarks
> Find out more about links to the university		
<ul style="list-style-type: none"> > BA en assurances > BA en commerce extérieur > BA en comptabilité > BA en e-business > BA en gestion des transports et logistique d'entreprise > BA en informatique de gestion > BA en marketing > BA-AESI en sciences économiques et sciences économiques appliquées 	Accès au master moyennant ajout de maximum 60 crédits d'enseignements supplémentaires obligatoires au programme. Voir 'Module complémentaire'	Type court
<ul style="list-style-type: none"> > BA - ingénieur commercial - type long > BA en gestion de l'entreprise - type long > BA en gestion publique - type long > BA en traduction et interprétation - type long 	Accès au master moyennant ajout de maximum 60 crédits d'enseignements supplémentaires obligatoires au programme. Voir 'Module complémentaire'	Type long

— Holders of a 2nd cycle University degree

Diploma	Special Requirements	Access	Remarks
"Licenciés"			
Any "licence"	Program filling general access requirements	Direct access	
Masters			
Any "Master"	Program filling general access requirements	Direct access	

— Holders of a non-University 2nd cycle degree

Diploma	Access	Remarks
> Find out more about links to the university		
<ul style="list-style-type: none"> > MA - ingénieur commercial > MA en gestion de l'entreprise > MA en gestion publique > MA en interprétation > MA en sciences administratives > MA en sciences agronomiques > MA en sciences commerciales > MA en sciences de l'ingénieur industriel (toutes finalités) > MA en sciences de l'ingénieur industriel en agronomie > MA en sciences industrielles (toutes finalités) > MA en traduction 	Accès direct au master moyennant ajout éventuel de 15 crédits max	Type long

— Adults taking up their university training

> See the website [Valorisation des acquis de l'expérience](#)

It is possible to gain admission to all masters courses via the validation of professional experience procedure.

To see what management courses are available in the continuing education programme, please refer to: <https://uclouvain.be/lsm-formation-continue>

—

Personalized access

Reminder : all Masters (apart from Advanced Masters) are also accessible on file.

It should be noted that entry to all Masters (with the exception of Advanced Masters) can also be gained on submission of a personal application file.

—

Admission and Enrolment Procedures for general registration

Specific procedures :

Students who have a Belgian bachelor's degree in management have direct access. They do not have to follow the admission procedure; they can complete their registration application directly.

Please consult the [University's Enrolment Office at Louvain-la-Neuve](#).

For special LSM procedures, please consult the top of this page.

Teaching method

The programme alternates between explanations of theory and case studies to enable students to gain practical understanding of management issues.

Possible trainings at the end of the programme

Accessible Programs	Access Conditions	Administrative pro admission/registra
UCL LLN - Master [120] in Management - GEST2M	Access Conditions	Admission/Registra

Contacts

Curriculum Managment

Entite de la structure LSM

Acronyme	LSM
Dénomination	Louvain School of Management
Adresse	Place des Doyens, 1 bte L2.01.01 1348 Louvain-la-Neuve
Site web	http://www.uclouvain.be/lsm
Secteur	Secteur des sciences humaines (SSH)
Faculté	Louvain School of Management (LSM)
Mandats	Michel De Wolf

Doyen

Directeur administratif de faculté

Commissions de programme	Commission des bacheliers en sciences de gestion et en ingénierat de gestion (UCL-Mons) (BLSM) Commission d'enseignement de la Louvain School of management (CLSM)
--------------------------	---

Academic Supervisor : [Yves de Rongé](#)

Jury

President of the Jury : **Nathalie Delobbe**

Academic Responsible : **Yves de Rongé**

Usefull Contacts

Admissions Belgian Degrees : [Alice Baugniet](#)

Admissions International Degrees : [Estelle Tonon](#)

