





5.00 credits

15.0 h + 15.0 h

Q1

Teacher(s)	Glinne-Demaret Harmony ;
Language :	French
Place of the course	Mons
Main themes	<p>Management skills seminar is a training seminar in practical skills, essential to develop a professional career in management. Topics include :</p> <ul style="list-style-type: none"> • Business Communication • Personal Development • Group work abilities • Negotiation techniques • Leadership • Presentation skills • CV building and Job Application preparation
Learning outcomes	<p>At the end of this learning unit, the student is able to : At the end of this course, students will be able to:</p> <ul style="list-style-type: none"> • Analyse audiences and define objectives to create targeted business messages; • Write coherent and convincing business documents, like a CV, and produce short business webcasts; • Consider and evaluate the application of interpersonal skills to the achievement of management tasks; • Understand and develop the ability to successfully complete set tasks through the work of others; • Understand their leadership style
Bibliography	Aubé,C., Rousseau, V., et Savoie, A., (2000), Le développement des équipes de travail : où en sommes-nous ? in Revue québécoise de psychologie, vol. 21, n° 3 Claret, N. (2017), Management : Manuel. paris : Nathan Mucchielli, R. (2013), <i>La dynamique des groupes</i> , ESF Winkin, Y. (2000), <i>La nouvelle communication</i> , Seuil
Faculty or entity in charge	CLSM

Programmes containing this learning unit (UE)				
Program title	Acronym	Credits	Prerequisite	Learning outcomes
Master [120] in Management (shift schedule)	GEHC2M	5		
Master [120] in Management (shift Schedule 2)	FEHC2M	5		
Master [60] in Management (shift schedule)	GEHC2M1	5		
Master [60] in Management (shift schedule)	GEHM2M1	5		
Master [120] in Management (shift schedule)	GEHM2M	5		