


Due to the COVID-19 crisis, the information below is subject to change, in particular that concerning the teaching mode (presential, distance or in a comodal or hybrid format).

6 credits	30.0 h	Q2
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Teacher(s)	Charry Karine ;
Language :	French
Place of the course	Mons
Main themes	<p>Introduction to Consumer Behavior Perception, Learning and Memory Motivation and values - Involvement The Self, the personality and Life Styles Attitude and attitude change The duality Affect-Cognition and the role of Emotions Individual Decision making Group Decision making Culture and Consumer Behavior Ethical issues in Consumer Behavior</p>
Aims	<p>On completion of this course, the student will be able to:</p> <p>1 Define key concepts in Consumer Behavior Restituate the fundamental models in Consumer Behavior Identify influencial variables in consumer behavior</p> <p>----- <i>The contribution of this Teaching Unit to the development and command of the skills and learning outcomes of the programme(s) can be accessed at the end of this sheet, in the section entitled "Programmes/courses offering this Teaching Unit".</i></p>
Content	Objectif du cours :
Bibliography	<p>Slides de cours mises à disposition sur le student corner Articles scientifiques récents référencés dans le cours et mis à disposition sur le student corner</p>
Faculty or entity in charge	CLSM

Programmes containing this learning unit (UE)				
Program title	Acronym	Credits	Prerequisite	Aims
Master [120] in Management (shift schedule)	GEHM2M	6		
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