UCLouvain

Ilsms2284

2018

Corporate Sustainability Reporting and Marketing Strategy

5 credits	30.0 h	Q2

Teacher(s)	De Rongé Yves ;Swaen Valérie ;				
Language :	English				
Place of the course	Louvain-la-Neuve				
Main themes	This course provides an overview of trends and best practices in corporate communications relating to sustainability, with a particular focus on global sustainability reporting frameworks and responsible marketing communications. This implies understanding the marketplace, consumers, the nature of and purpose of products and services, as well as, reporting and communication strategies.				
Aims	During their programme, students of the LSM Master's in management and Master's in Business engineering will have developed the following capabilities' CORPORATE CITIZENSHIP				
	 Demonstrate independent reasoning,look critically and consciously acquired knowledge (both academic and common sense) and managerial practices, in light of emerging circumstances and their outcomes. Decide and act by incorporating ethical and humanistic values, integrity, respect for the laws and conventions, solidarity and civic action, and sustainable development. Decide and act responsibly, while taking into account the social, economic and environmental sometimes antinomic, outcomes in the short, medium and long term, for the various stakeholders. 				
	KNOWLEDGE AND REASONING				
	 Master highly specific knowledge in one or two areas of management: advanced and current research- based knowledge and methods. 				
	INNOVATION AND ENTREPRENEURSHIP				
	 Identify new opportunities, propose creative and useful ideas; insituations that require new strategic approaches, break with existing models and paradigms, promote progress and change. 				
	The contribution of this Teaching Unit to the development and command of the skills and learning outcomes of the programme(s) can be accessed at the end of this sheet, in the section entitled "Programmes/courses offering this Teaching Unit".				
Evaluation methods	Continuous assessment (65%) Readings of scientific papers in the field and active debate during class (20%) Preparation of conferences by practitioners (10%) Teamwork by group of 4 or 5 students: Written paper OR video on a company case (35%) Individual final exam (35%) Second session If you failed in the continuous assessment, you have to give a written report (15 pages) (65%) (if you passed the continuous evaluation, we keep your mark) If you failed at the written exam in June, you have to pass a written or oral exam (depending on the number of				
	students concerned) in September (if you passed the exam in June successfully, we keep your mark) (35%)				
Teaching methods	 Interactive class discussions of concepts and company cases; Conferences by practitioners; Teamwork. 				
Content	This course is designed for those who hold/will hold positions in organizations with responsibilities for communicating the sustainability goals, challenges and achievements, as well as accurately and honestly communicating the environmental and social aspects of an organization's products and services. This course provides an overview of trends and best practices in corporate communications related to sustainability, with a particular focus on global sustainability reporting frameworks and responsible marketing communications. Attitudes and behaviors around sustainable consumption will be explored, as well as, when, if, and how sustainability aspects should be communicated to consumers. Aspects of the marketing mix, such as product features, pricing, distribution, and promotions that influence consumer demand for sustainable products and services will be analyzed				

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Inline resources	Moodle of the course MOOC on "Communicating Corporate Social Responsibility": https://www.edx.org/course/communicating-corporate-social-louvainx-louv12x-1
Bibliography	See in Moodle
Other infos	At the end of the course, you should be able to: • Understand the differences between a stand-alone report, a combined report and an integrated report, • Assess the quality of a stand-alone/combined/integrated report, • Reconcile multiple stakeholders' interests (and understand the importance of doing so), into a clear, persuasive, smart action and communication plan, • Recognize the risks associated to greenwashing, as well as the opportunities related to a strong communication strategy, • Adopt a critical perspective on managerial communication and reporting practices related to social issues.
Faculty or entity in charge	CLSM

Programmes containing this learning unit (UE)							
Program title	Acronym	Credits	Prerequisite	Aims			
Master [120] in Business Engineering	INGM2M	5		Q			
Master [120] in Management	GEST2M	5		0			
Master [120] in Management	GESM2M	5		Q.			
Master [120] in Business Engineering	INGE2M	5		•			