



Teacher(s)	Blome Constantin ;Paulraj Antony ;
Language :	English
Place of the course	Louvain-la-Neuve
Main themes	The procurement process, organization and evaluation, based both on theory and practical experience.
Aims	<p><b>During their programme, students of the LSM Master's in management or Master's in Business engineering will have developed the following capabilities'</b></p> <ul style="list-style-type: none"> <li>- To make you familiar with strategic and operational best practice processes in sourcing &amp; procurement</li> <li>- To become proficient in the operational procurement process and understand which levers enable a high performance</li> <li>- To provide you with an understanding of the scope of S&amp; P</li> <li>- To learn how to set up a high impact S&amp; P organization and enable high employee performance</li> <li>- To experience the best practice examples of how to enable a strategic S&amp; P unit as well as to learn the basic requirements (e.g. law) .</li> </ul> <p>In general, you should be able after the course to have the right mindset for delivering value add with procurement, know how to set-up efficient and effective operation procurement processes and how to enable the S&amp;P function to provide strategic value</p> <p>-----</p> <p><i>The contribution of this Teaching Unit to the development and command of the skills and learning outcomes of the programme(s) can be accessed at the end of this sheet, in the section entitled "Programmes/courses offering this Teaching Unit".</i></p>
Evaluation methods	<p><b>Continuous evaluation</b></p> <ul style="list-style-type: none"> <li>• Date:</li> <li>• Type of evaluation: Written and oral presentation of group work, final written open-book exam.</li> <li>• Comments:</li> </ul> <p><b>Evaluation week</b></p> <ul style="list-style-type: none"> <li>• Oral:</li> <li>• Written: Written and oral presentation of group work, final written open-book exam.</li> <li>• Unavailability or comments:</li> </ul> <p><b>Examination session</b></p> <ul style="list-style-type: none"> <li>• Oral:</li> <li>• Written: Written and oral presentation of group work, final written open-book exam.</li> <li>• Unavailability or comments:</li> </ul>
Teaching methods	<p>A major part of the course consists of lectures related to the literature and some guest lectures from industry with leading practitioners. Minicases and a semester project during the course will further facilitate learning.</p> <p><b>Methods :</b></p> <p><b>In-class activities</b></p> <ul style="list-style-type: none"> <li>• Interactive seminar</li> <li>• Project based learning</li> <li>• role playing/simulation</li> </ul> <p><b>At home activities</b></p> <ul style="list-style-type: none"> <li>• Exercices to prepare the lecture</li> <li>• Paper work</li> <li>• Students presentation</li> </ul>
Content	<ul style="list-style-type: none"> <li>- Strategic Importance, Scope &amp; Organizational Context</li> <li>- Procurement Settings across Industries</li> <li>- Operational Procurement Process</li> </ul>

	<ul style="list-style-type: none"> <li>- Strategic Procurement Process</li> <li>- IT Tools &amp; High-Impact Organisation</li> <li>- Performance Metrics</li> </ul>
Bibliography	Van Weele, A.J (2014) Purchasing and Supply Chain Management. Analysis, Strategy, Planning and Practice, Thomson
Faculty or entity in charge	CLSM

<b>Programmes containing this learning unit (UE)</b>				
Program title	Acronym	Credits	Prerequisite	Aims
Master [120] in Business Engineering	INGM2M	5		
Master [120] in Management	GEST2M	5		
Master [120] in Business Engineering	INGE2M	5		