### Brand Management (in English)

<table>
<thead>
<tr>
<th>5.0 credits</th>
<th>30.0 h</th>
<th>2q</th>
</tr>
</thead>
</table>

**Teacher(s):** Swaen Valérie (compensates Schuiling Isabelle) ; Schuiling Isabelle ;

**Language:** Anglais

**Place of the course:** Louvain-la-Neuve

**Main themes:** The course will cover in detail the brand management strategies available to the firm. We will analyse the tools that permit to evaluate the strengths of brands for the company and for the consumer. We will also cover the brand extension and co-branding strategies. We will also study the key topics of the brand development at an international level as well as the brand portfolio management. Many case studies in different business sectors will be prepared and discussed with the students.

**Aims:** The objective of this course will be to learn what are the brand management strategies that are most effective to grow brands and strengthen their competitive advantage in the market. Brands will be analysed on a national and international perspective. It is essential today to master all the new marketing tools that lead to an optimal long term development the brands. *The contribution of this Teaching Unit to the development and command of the skills and learning outcomes of the programme(s) can be accessed at the end of this sheet, in the section entitled "Programmes/courses offering this Teaching Unit".*

**Content:**

- **Summary and content** see *scope* above and *methods* see *methods* below

**Content**
- See "scope" above

**Methods**
- In-class activities
  - Lectures
  - Exercices/PT

- At home activities
  - Readings to prepare the lecture
  - Exercices to prepare the lecture
  - Paper work

**Other infos:**

- **Prerequisites Basic Marketing**
- **Evaluation:** Examination and case study
- **Support:** Textbook recommended and slides provided through iCampus
- **References:** Provided during the class
- **Pedagogic team:** Professor's weekly open door
- **Other:**
  - Internationalisation
    - international content
    - international case study
  - Corporate features
    - case study

**Faculty or entity in charge:** CLSM
<table>
<thead>
<tr>
<th>Intitulé du programme</th>
<th>Sigle</th>
<th>Credits</th>
<th>Préréquis</th>
<th>Acquis d'apprentissage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Master [120] in Management</td>
<td>GEST2M</td>
<td>5</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Master [120] in Management</td>
<td>GESM2M</td>
<td>5</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Master [120] in Business Engineering</td>
<td>INGM2M</td>
<td>5</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Master [120] in Business Engineering</td>
<td>INGE2M</td>
<td>5</td>
<td>-</td>
<td></td>
</tr>
</tbody>
</table>