

5.0 credits	30.0 h	1q
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Teacher(s) :	Malherbe Philippe ;
Language :	Anglais
Place of the course	Louvain-la-Neuve
Aims :	<i>The contribution of this Teaching Unit to the development and command of the skills and learning outcomes of the programme(s) can be accessed at the end of this sheet, in the section entitled "Programmes/courses offering this Teaching Unit".</i>
Evaluation methods :	The evaluation is based on an oral examination, another real life situation. Students required to take this class and having already substantially covered the same subjects in another class may apply for leave to present a written essay.
Teaching methods :	The support for this class includes: an outline; materials; a tentative syllabus.
Content :	<p>This course is an introduction to legal thinking and basic tools for the business student. Based on actual non Belgian legal materials (international conventions, statutes, contracts, ...), it tries and confronts the student to real business life situations and to explain contents and rationale of possible legal solutions.</p> <p>Course content</p> <p>Introduction</p> <p>Part I: doing business abroad</p> <ul style="list-style-type: none"> <li>-Sale (CISG, Incoterms)</li> <li>-Transport contract</li> <li>-Credit arrangements</li> <li>-Commercial intermediaries</li> <li>-Intellectual property transfer</li> <li>-Procurement methods</li> <li>-Joint ventures and corporations</li> <li>-Bankruptcy</li> <li>-Dispute resolution</li> </ul> <p>Part II: public controls</p> <ul style="list-style-type: none"> <li>-Antitrust and Antidumping</li> <li>-International taxation</li> <li>-Export controls</li> <li>-White collar crime (insider trading, money laundering, bribery)</li> </ul> <p>After an introduction, the course is developed in two parts, one dedicated to the gradual development of business activity abroad, the other to the interaction of public controls with such activity.</p> <p>The course has no prerequisites but is destined to masters students.</p>
Other infos :	The class is currently taught by Philippe Malherbe, maître de conférences (lecturer), holding degrees in law (notably, LL.M., U.C. Berkeley) and in economics and a practitioner at the Brussels Bar, regularly designated as arbitrator by Belgian and International arbitral institutions.
Cycle and year of study :	<a href="#">&gt; Master [120] in Management</a> <a href="#">&gt; Master 120 of arts in Business engineering</a> <a href="#">&gt; Master [120] in Business Engineering</a>
Faculty or entity in charge:	CLSM